



Amdocs Limited

NASDAQ: DOX

Fiscal Q2 2024 Earnings Presentation

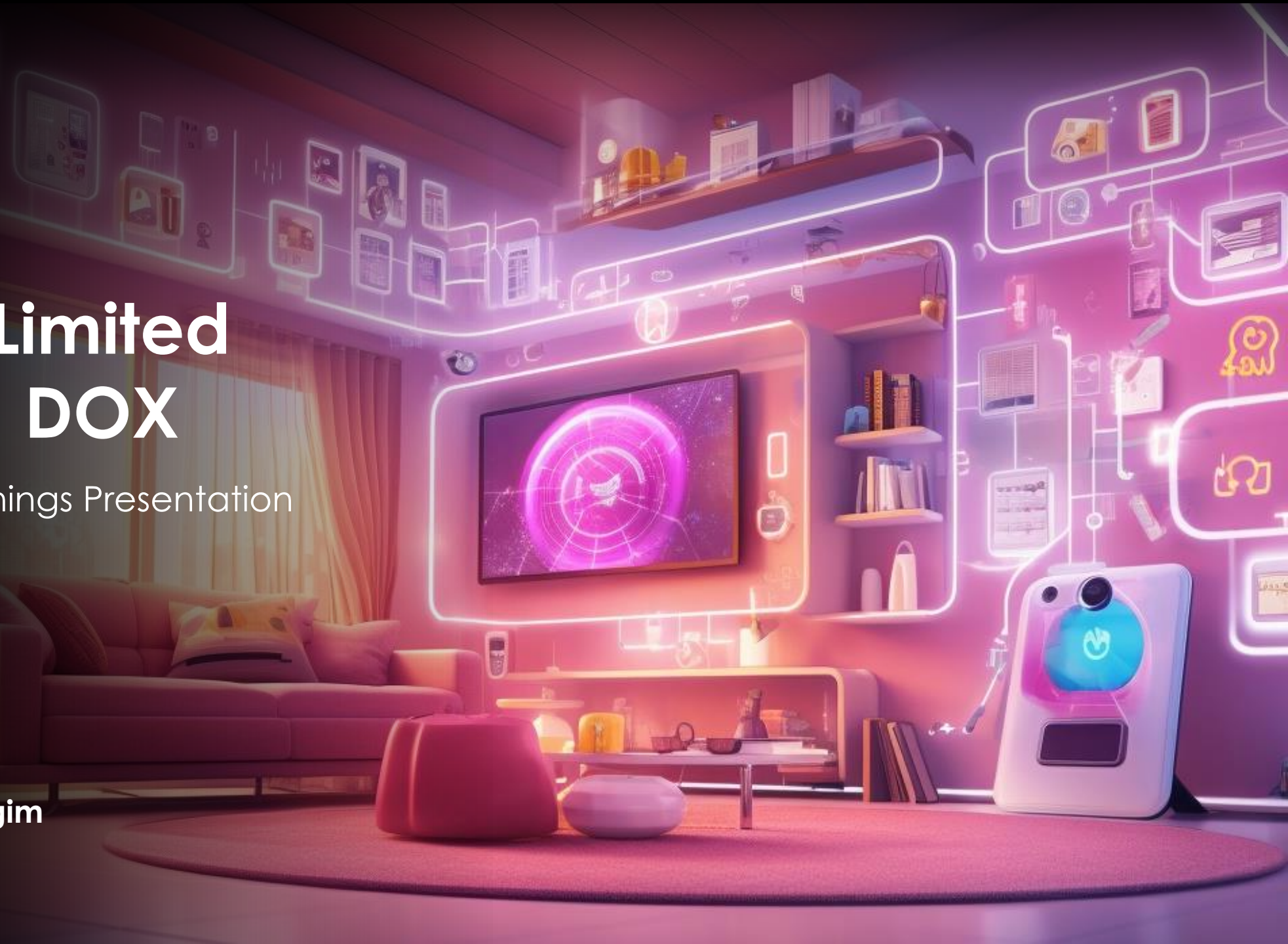
May 8, 2024

Shuky Sheffer

President & CEO

Tamar Rapaport-Dagim

CFO & COO



Disclaimer

The information contained herein in this presentation or delivered or to be delivered to you during this presentation does not constitute an offer, expressed or implied, or a recommendation to do any transaction in Amdocs Limited securities or in any securities of its affiliates or subsidiaries.

This presentation and the comments made by members of Amdocs management in conjunction with it can be found on the Investor Relations section of our website, and, as always, a copy of today's prepared remarks will also be posted immediately following the conclusion of this call. This presentation includes information that constitutes forward-looking statements made pursuant to the safe harbor provision of the Private Securities Litigation Reform Act of 1995, including statements about Amdocs' growth and business results in future quarters and years. Although we believe the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be obtained or that any deviations will not be material. Such statements involve risks and uncertainties that may cause future results to differ from those anticipated. These risks include, but are not limited to, the effects of general macroeconomic conditions, prevailing level of macroeconomic, business and operational uncertainty, including as a result of geopolitical events or other global or regional events such as the October 7, 2023 attacks in Israel and evolving conflict and the COVID-19 pandemic, as well as the current inflationary environment, and the effects of these conditions on the Company's customers' businesses and levels of business activity, including the effect of the current economic uncertainty and industry pressure on the spending decisions of the Company's customers. Amdocs' ability to grow in the business markets that it serves, Amdocs' ability to successfully integrate acquired businesses, adverse effects of market competition, rapid technological shifts that may render the Company's products and services obsolete, potential loss of a major customer, our ability to develop long-term relationships with our customers, our ability to successfully and effectively implement artificial intelligence and Generative AI in the Company's offerings and operations, and risks associated with operating businesses in the international market. Amdocs may elect to update these forward-looking statements at some point in the future; however, Amdocs specifically disclaims any obligation to do so. These and other risks are discussed at greater length in Amdocs' filings with the Securities and Exchange Commission, including in our Annual Report on Form 20-F for the fiscal year ended September 30, 2023 filed on December 13, 2023, and our Form 6-K furnished for the first quarter of fiscal 2024 on February 20, 2024.

This presentation includes non-GAAP financial measures, including non-GAAP operating margin, free cash flow, revenue on a constant currency basis, non-GAAP net income, non-GAAP net income attributable to Amdocs Limited, and non-GAAP earnings per share. Free cash flow equals cash generated by operating activities less net capital expenditures and other. While in prior years Amdocs used normalized free cash flow, a measure of our operating performance, is further adjusted to exclude net capital expenditures related to the new campus development, payments for non-recurring and unusual charges (such as capital gains tax to be paid in relation to the divestiture of OpenMarket), and payments of acquisition related liabilities, Amdocs is no longer reporting normalized free cash flow. Normalized free cash flow is not comparable to free cash flow. These non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, these non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. Amdocs believes that non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with Amdocs' results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate Amdocs' results of operations in conjunction with the corresponding GAAP measures. Please refer to the appendix for a reconciliation of these metrics to the most comparable GAAP provision.

This presentation also includes pro forma metrics which exclude the financial impact of OpenMarket (divested on December 31, 2020) from fiscal year 2021. Please also review the information contained in Amdocs' press release dated May 8, 2024 with respect to earnings for fiscal Q2 2024. The press release contains additional information regarding Amdocs' outlook for fiscal year 2024 and certain non-GAAP metrics and their reconciliations.

Today's speakers



Shuky Sheffer

President & Chief Executive Officer



Tamar Rapaport-Dagim

Chief Financial Officer & Chief Operating Officer

Earnings call agenda

- 1 Strategy & business performance update**
Shuky Sheffer,
President &
Chief Executive Officer
- 2 Financial review & outlook**
Tamar Rapaport-Dagim,
Chief Financial Officer &
Chief Operating Officer
- 3 Q&A**



Shuky Sheffer

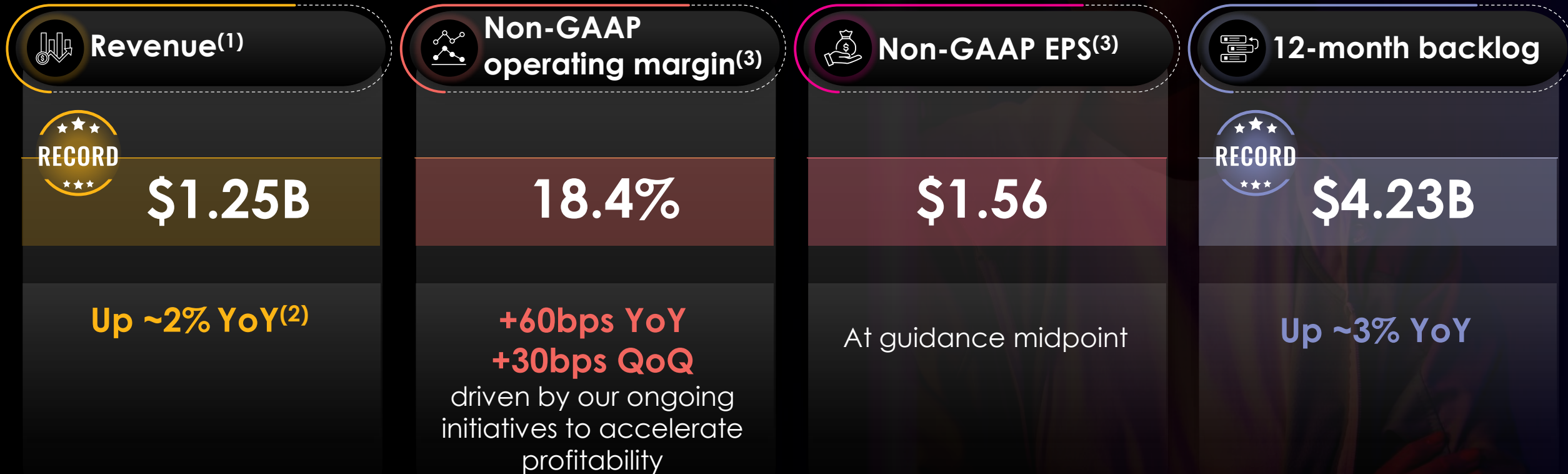
President & Chief Executive Officer

Strategy and business performance update

Thanks to our amazing people around the world, we support our customers' journeys



Q2/24 - record revenue, continued profitable growth & margin improvement



1. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

2. Revenue was up 1.8% YoY as reported and up 2.0% YoY in constant currency in Q2/24

3. Non-GAAP. See reconciliation tables in appendix

Second quarter key highlights



Healthy second quarter sales momentum



Healthy momentum in North America:

Significant 5-year deal expanding activities in a new cloud domain; extends consumer domain engagement to 2029



Secured new modernization awards at T-Mobile



5-year continuous modernization agreement



Amdocs B2B platform expanded across their product offerings



Expanded our customer footprint intentionally

Digital transformation project



Connectivity and network-related deals



Leading service provider in Southeast Asia

Subscription and content management



Unparalleled project execution

CatalogONE major upgrade



Unified BSS and OSS platform

Leading service provider in Ireland

Postpaid migration of ~55 M subscribers



Supporting mission-critical operations and customers' strategic moves

Extended and expanded our partnership to full cloud managed services

Major Southeast Asian service provider

Extended and expanded managed services agreement, supporting merger with Shaw



Extended and expanded managed services agreement, supporting its acquisition of Lumen's EMEA business



Strategic growth framework

Empower service providers to deliver seamless next-generation services



Cloud



Digital



5G, FWA
and fiber



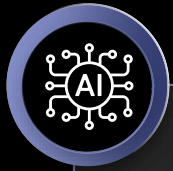
Network



B2B

Generative AI

Progress in strategic domains – Generative AI



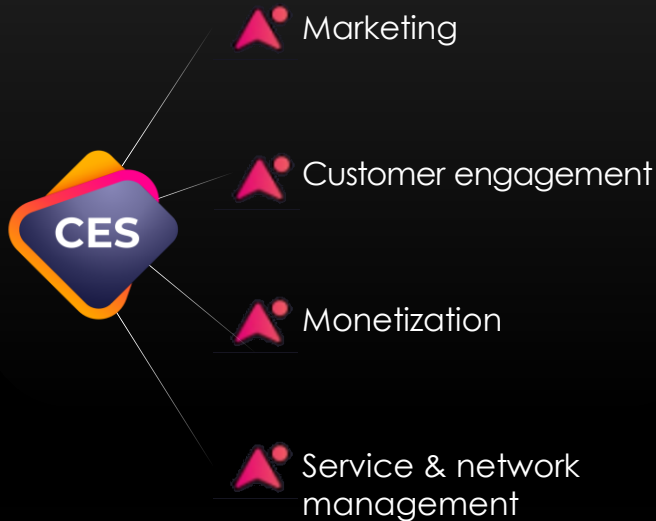
Generative AI

Simplify and accelerate adoption of GenAI across the telecom industry



Infusing Amdocs CES with GenAI

Amdocs' flagship CES24 telco-native, GenAI led suite, now equipped with **CES Copilot**, a set of embedded GenAI assistants, powered by amAlz; soon to be deployed at several customers



Gen AI app factory

Introducing new GenAI use cases that address the key business outcomes of the communication industry



Leveraging strategic partners

Extending the capabilities of Amdocs amAlz through growing collaboration with industry leaders



Accelerating innovation by leveraging Microsoft's Azure OpenAI service



Achieving production-scale cost, accuracy and latency improvements, leveraging NVIDIA's full-stack AI foundry service



Integrate AWS Gen AI tools into our amAlz platform to fuel innovation across telco domains

Progress in strategic domains - cloud



Cloud Accelerate our customers' multi-year journey to the cloud
Continued strong sales momentum, on-track for double-digit revenue growth in FY2024

Selected examples

Business value



Upgrade and migration of Amdocs CES to Oracle Cloud Infrastructure (OCI)

Flexibility and capacity growth, reduced operational costs, and state-of-the-art cloud infrastructure enabling superior services and enhanced security & customer experience



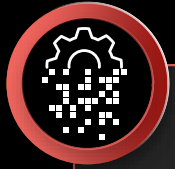
Modernization of Amdocs CES suite

Significant step in Optus' modernization journey

Signed significant 5-year deal with AT&T expanding cloud activities to a new domain. Leverages Amdocs' acquisition of Astadia and its technology capabilities, which supports highly sophisticated cloud migrations



Progress in strategic domains – digital modernization



Digital modernization

Creating **seamless digital experiences** by transforming technology and IT operations for consumer and B2B customers

Selected examples

Business value



Digital transformation

Operational efficiencies, elevate customer experiences, and unlock new monetization opportunities



connectX: Amdocs' SaaS cloud-native platform powered by GenAI

Seamlessly launch a new digital brand on the cloud



Subscription Marketplace for operating companies in Europe

One-stop shop for digital subscriptions providing an extremely aggregated and convenient experience for end users



Subscription Marketplace

Positive demand for our SaaS platforms: connectX, Amdocs' AI-driven SaaS platform, and Amdocs Subscription Marketplace, a SaaS platform delivering OTT and digital services directly to customers

Progress in strategic domains - 5G, FWA and fiber



5G, FWA and Fiber

Next-generation solutions to unlock new revenue monetization opportunities, such as fixed wireless access, fiber and 5G standalone

Selected example

Business value

colt

OSS Inventory consolidation and merger services

Enable seamless integration and enhanced agility to accelerate time-to-market for new services and offerings

Supporting acquisition timelines of Lumen's EMEA business and enhancing service bundling and upsell strategies for greater revenue generation and competitive advantage

Progress in strategic domains - network automation



Network automation

Delivering **dynamic connected** experiences with **real-time, automated** networks

Selected examples

Business value



Helix Service Assurance suite, follows Amdocs' acquisition of TEOCO's service assurance business last year

Transforming fault and performance management, and driving streamlined assurance processes with artificial intelligence and machine learning

Major service provider in Southeast Asia

End-to-end service orchestration

Streamlines service orchestration, unlocks innovative monetization with AI, accelerates deployment, and cuts costs



Go-live of Medium Earth Orbit (MEO) software-enabled satellite system

Deliver connectivity services worldwide, supported by Amdocs' OSS solutions, encompassing Orchestration, Inventory, and Service Assurance systems

Current operating environment



Continued challenging environment of macro uncertainty and industry pressure



Healthy market demand and high win rate for Amdocs' innovative products and services; expect another year of double-digit cloud revenue growth



Strong progress in GenAI use cases, supported by collaborations with Nvidia, Microsoft, AWS, and flagship customers



Expect sequential revenue growth acceleration in fiscal H2, albeit more moderately than initially expected due to slower pipeline conversion

Updating our FY24 outlook

A

Revenue⁽¹⁾

1.7%-3.7%

YoY growth

Expected double-digit cloud revenue growth; expect sequential revenue growth acceleration in fiscal H2, albeit more moderately than initially expected due to slower pipeline conversion

B

Free cash flow⁽³⁾

~\$700 million

Represents a **healthy free cash flow yield^(3,4) of ~7%**

C

Non-GAAP EBIT⁽²⁾

18.1% - 18.7%

% margin

Remain on track to deliver accelerated YoY profitability improvement, operational excellence focus, leveraging automation and AI for enhanced efficiency

D

Non-GAAP EPS⁽²⁾

7%-11%

YoY growth

Positions us to deliver **double-digit expected total shareholder returns⁽⁵⁾** in fiscal 2024

Remain on track to deliver accelerated YoY profitability improvement

1. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

2. Non-GAAP. See reconciliation tables in appendix

3. Excludes restructuring payments.

4. Yield = expected reported free cash flow of \$700M in FY2024 as a percentage of Amdocs' market capitalization as of May 7, 2024.

5. Expected total shareholder return assumes Non-GAAP EPS growth plus dividend yield (based on fiscal year end closing share price); FY2024E assumed midpoint of pro forma non-GAAP EPS outlook, and dividend yield at a quarterly rate of \$0.479 as of share price on 11/7/2023.



Tamar Rapaport-Dagim

Chief Financial Officer & Chief Operating Officer

Financial review & outlook

Q2 FY2024 Financial Highlights

- Record revenue, **+1.8% YoY** as reported and **+2.0% YoY** constant currency⁽¹⁾
- North America revenue down less than **1% YoY**, reflecting slower pipeline conversion
- Healthy growth of **~8% YoY** in Europe
- Record revenue in Rest of World, up **~7% YoY**
- Improved operating profitability, driven by focus on **operational excellence**, and ongoing adoption of automation, artificial intelligence, and other sophisticated tools.

1. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period
2. Non-GAAP. See reconciliation tables in appendix

Q2 2024 Results

Q2 Revenue

\$1,246 million

+1.8% YoY, +2.0% constant currency⁽¹⁾
Slightly above guidance midpoint
(\$1,225M - \$1,265M)

Q2 Non-GAAP⁽²⁾ Operating Margin

18.4%, +60bps YoY
+30 bps QoQ

Q2 GAAP Diluted EPS

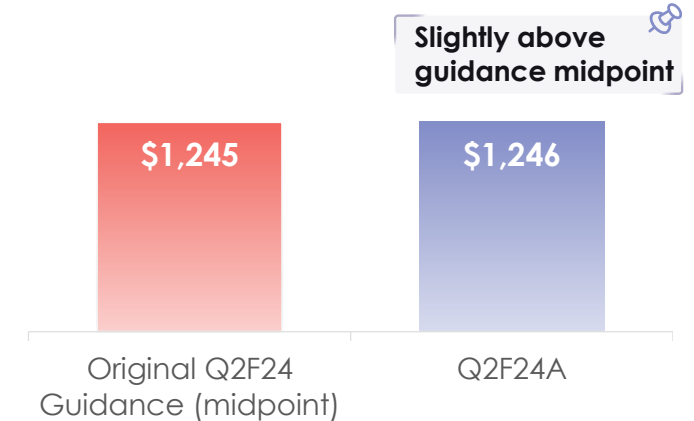
\$1.01 including a 24-cent restructuring charge, without which EPS was in line with guidance (\$1.21 - \$1.29)

Q2 Non-GAAP⁽²⁾ Diluted EPS

\$1.56 at midpoint of guidance
(\$1.53 - \$1.59)

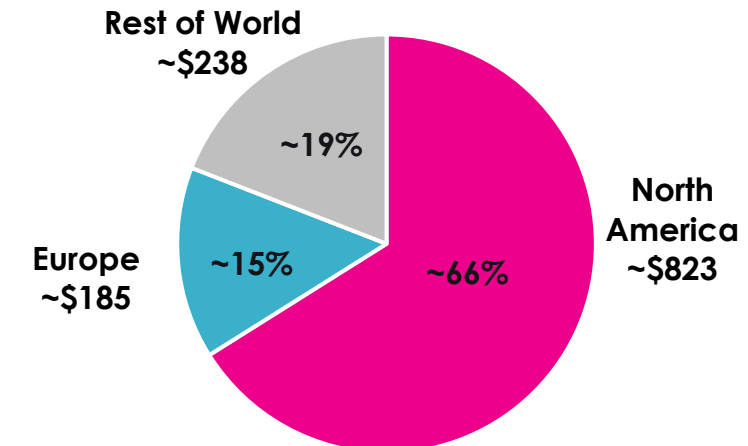
Q2 2024 Revenue vs. Guidance

\$ Millions



Q2 2024 Revenue by Region

\$ Millions



Leading Indicators & Business Model Visibility

12-Month Backlog

~\$4.23B

Record-high as of March 31, 2024

~ +3% YoY, +\$20M QoQ

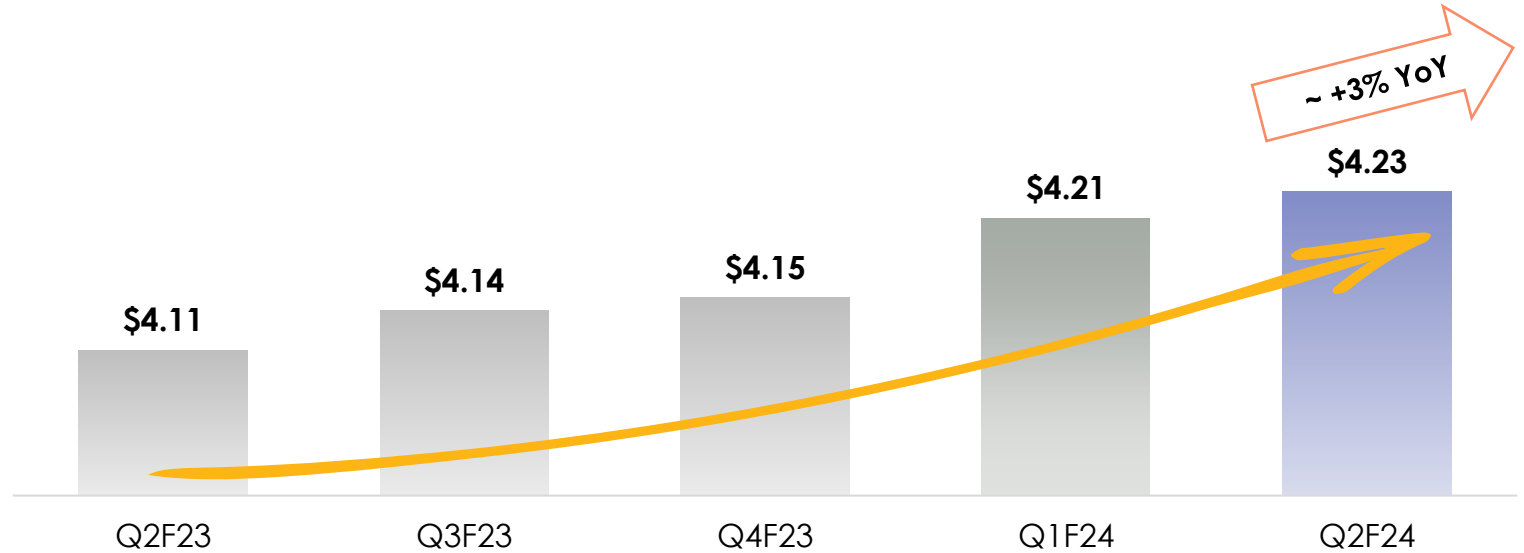
Leading Indicator

Roughly 80%

12-month backlog roughly averages ~80% of forward 12-month revenue

Record Quarterly 12-Month Backlog in Q2F24

\$ Billions



12-month backlog includes:

- ★ Anticipated revenue related to contracts
- ⚙️ Estimated revenue from **managed services** contracts
- 📄 Letters of intent
- 🔧 **Maintenance**
- 🔄 Estimated **ongoing support** activities

Leading Indicators & Business Model Visibility

Managed Services

~\$720M

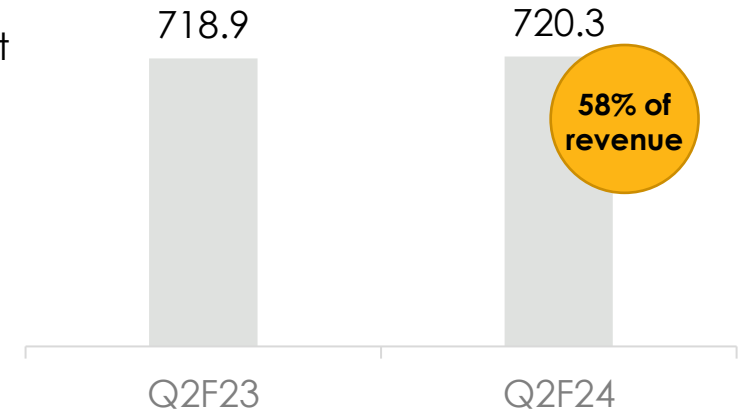
~58% of total revenue in Q2 F2024



managed services contract renewals

Managed Services Revenue: Fiscal Year to Date \$ Billions

Managed services arrangements support business model resiliency with highly recurring revenue streams, multi-year engagements and high renewal rates, and may also include large-scale digital transformation projects



Expanded existing collaboration, signing a multi-year managed services extension agreement



Multi-year agreement to refine inventory operations, bolster agility, and expedite introduction of new services and offerings to market

Major Southeast Asian service provider

Extended and expanded multi-year BSS managed services agreement, including full cloud managed services and operations and managing over 100 multi-domain non-Amdocs apps

Balance Sheet & Cash Flow

Reported free cash flow⁽¹⁾ of **\$113 million** in Q2 2024, including \$7 million of restructuring payments

Ample liquidity to support ongoing business needs while retaining the capacity to fund future strategic growth investments

1. Non-GAAP. See reconciliation tables in appendix
 2. \$650M senior note, maturing June 2030

DSO's 76 days

+2 days YoY and +1 days QoQ
 DSO's may fluctuate from quarter to quarter

The sequential quarter change in unbilled receivables net of deferred revenue was \$70 million in Q2, aggregating the short-term and long-term balances

The net difference between unbilled receivables and deferred revenue fluctuates from quarter to quarter, in line with normal business activities as well as progress on significant multi-year transformation programs we are currently running in North America.

Liquidity: Cash + Credit Facility \$1.0 billion

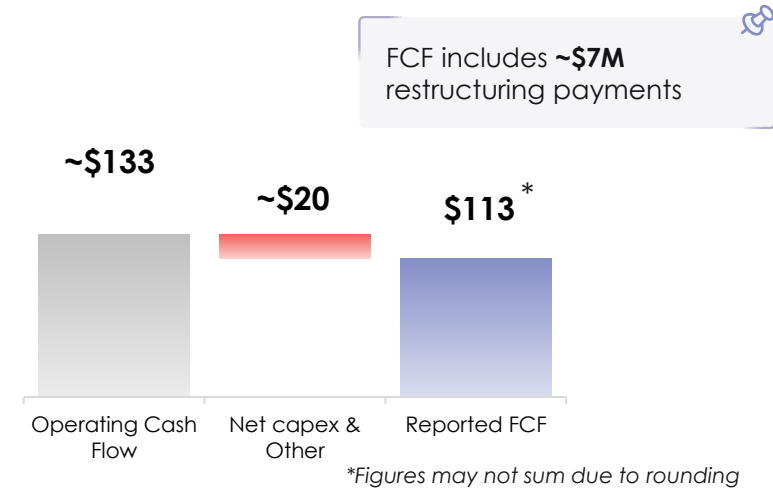
Ample liquidity including available \$500M revolving credit facility

Baa1
Moody's

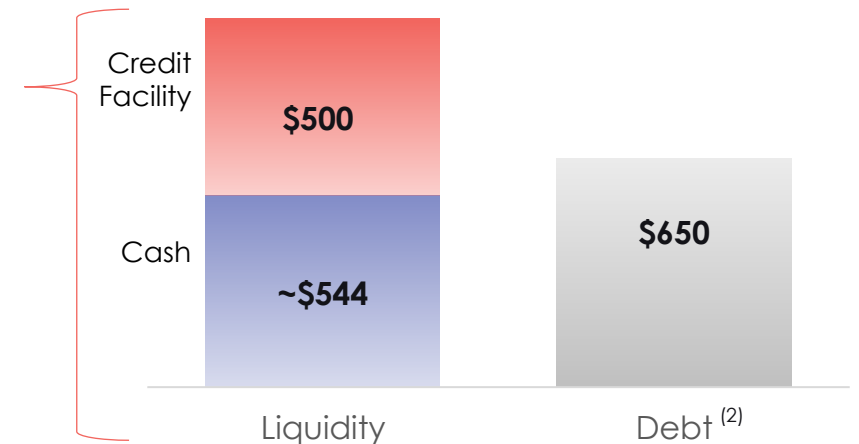
BBB
S&P

Committed to maintaining our Investment grade credit rating

Q2 2024 Free cash flow⁽¹⁾ bridge



Cash, Credit Facility & Debt Position \$ Millions, as of March 31, 2024



Disciplined Capital Allocation

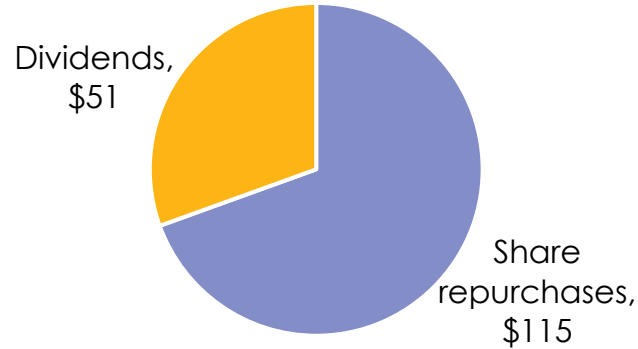
✦ **Expects** free cash flow⁽¹⁾ (FCF) of **\$700M⁽⁶⁾** in FY2024, equating to more than 90% cash conversion

✦ **~7%** free cash flow yield⁽²⁾⁽⁶⁾

✦ Expects to return the **majority** of free cash flow to shareholders in FY2024

1. Non-GAAP. See appendix tables for reconciliation of FCF
2. Yield = expected reported free cash flow of \$700M in FY2024 as a percentage of Amdocs' market capitalization as of May 7, 2024
3. FCF in FY2020, FY2021 and FY2022 is presented on a normalized basis, which mainly excludes net capital expenditures related to the new campus development; normalized FCF disclosure is not applicable as of FY2023 onward
4. Refer to <https://investors.amdocs.com/> and earnings reports issued on 11/2/2021 and 11/8/2022 for reconciliation of normalized FCF in FY2020, FY2021 and FY2022
5. FY2023 excludes \$20M non-recurring restructuring payments
6. FY2024 excludes non-recurring restructuring payments

Q2 2024 Cash Returned to Shareholders \$ Millions



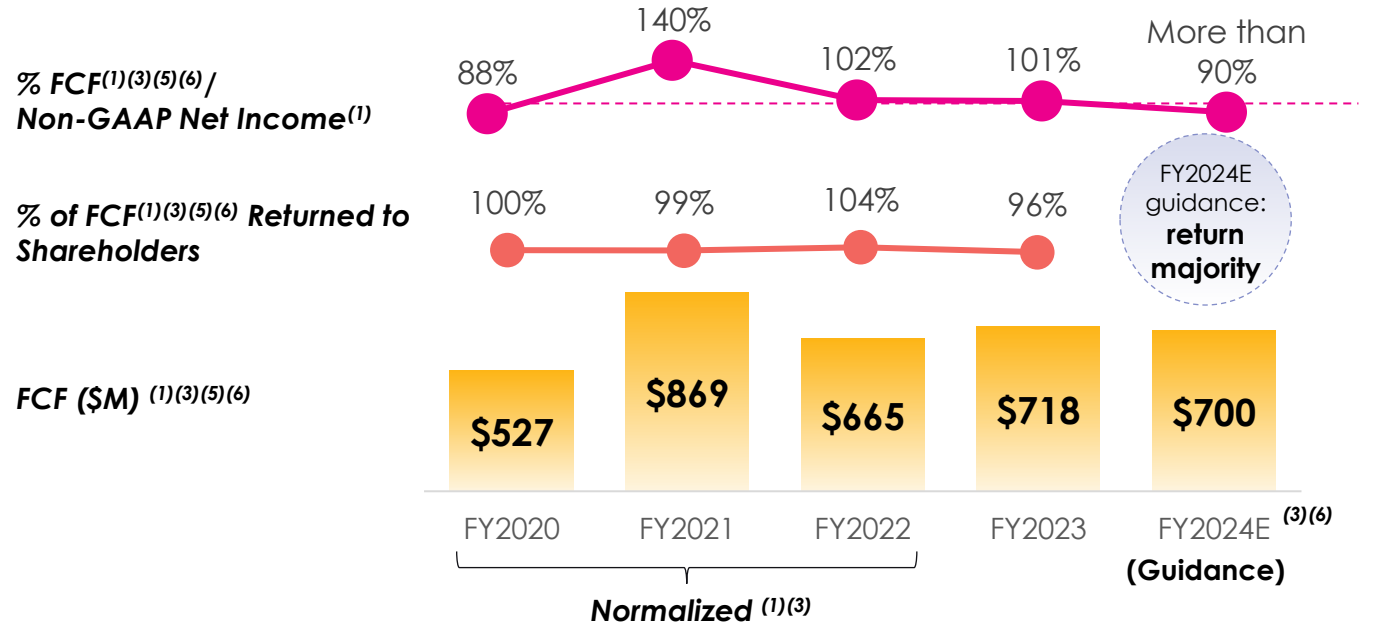
Board authorized quarterly dividend payment:
47.9 cents

Payable on July 26, 2024, to shareholders on record date of June 28, 2024

Returned **\$376M** to shareholders through share repurchases and dividend in 1H FY2024

~\$0.8B of aggregate share repurchase authorization remaining as of March 31, 2024

FCF: Four-year historical trend and FY2024E outlook ⁽¹⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾



FY2024 Revenue Growth Outlook

✦ **Expects** FY2024 revenue growth of **1.7%-3.7% YoY** constant currency⁽²⁾

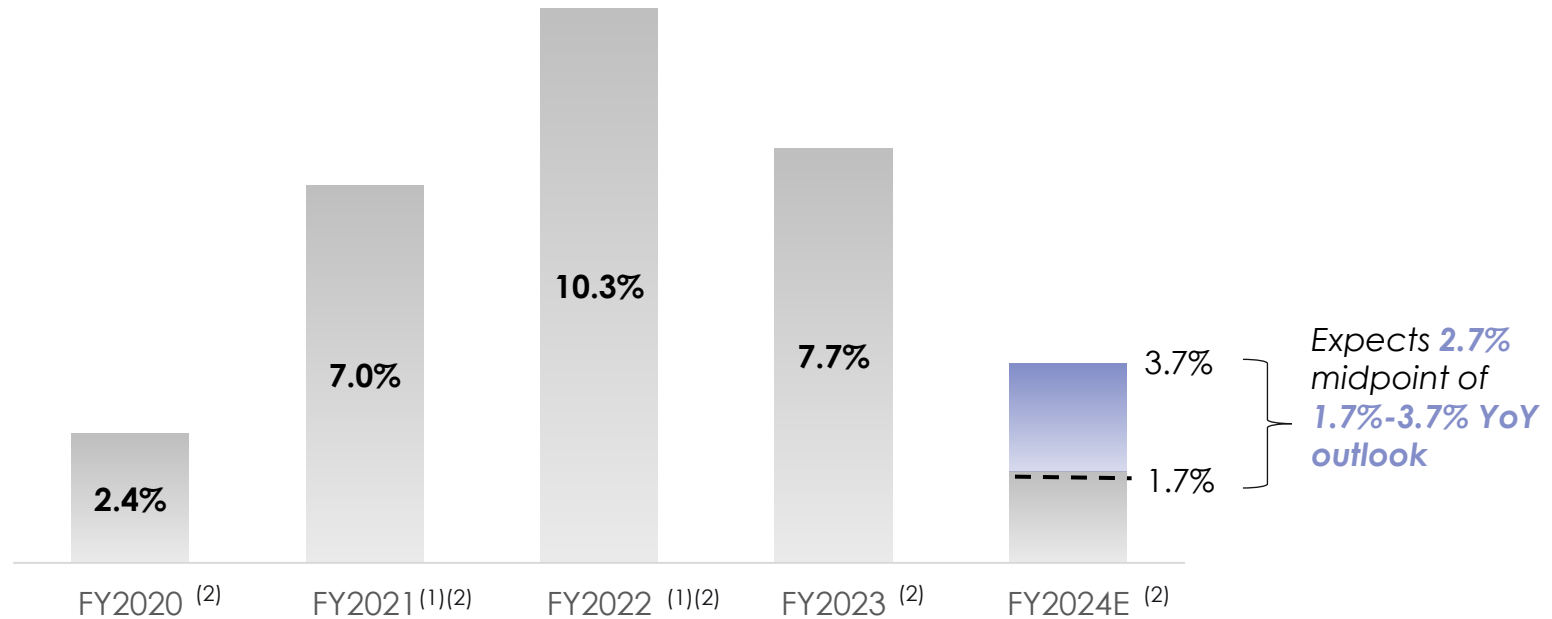
✦ Expects revenue growth of **1.6%-3.6% YoY** as reported, incorporating an unfavorable foreign currency impact of ~0.1% YoY

✦ Cloud exceeded **20%** of total revenue in FY2023, and is on-track for **double-digit** revenue growth in FY2024E

1. Pro forma metrics exclude the financial impact of OpenMarket (which was divested on December 31, 2020) from fiscal year 2021.
2. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

Revenue Growth

YoY% Growth Constant Currency⁽²⁾



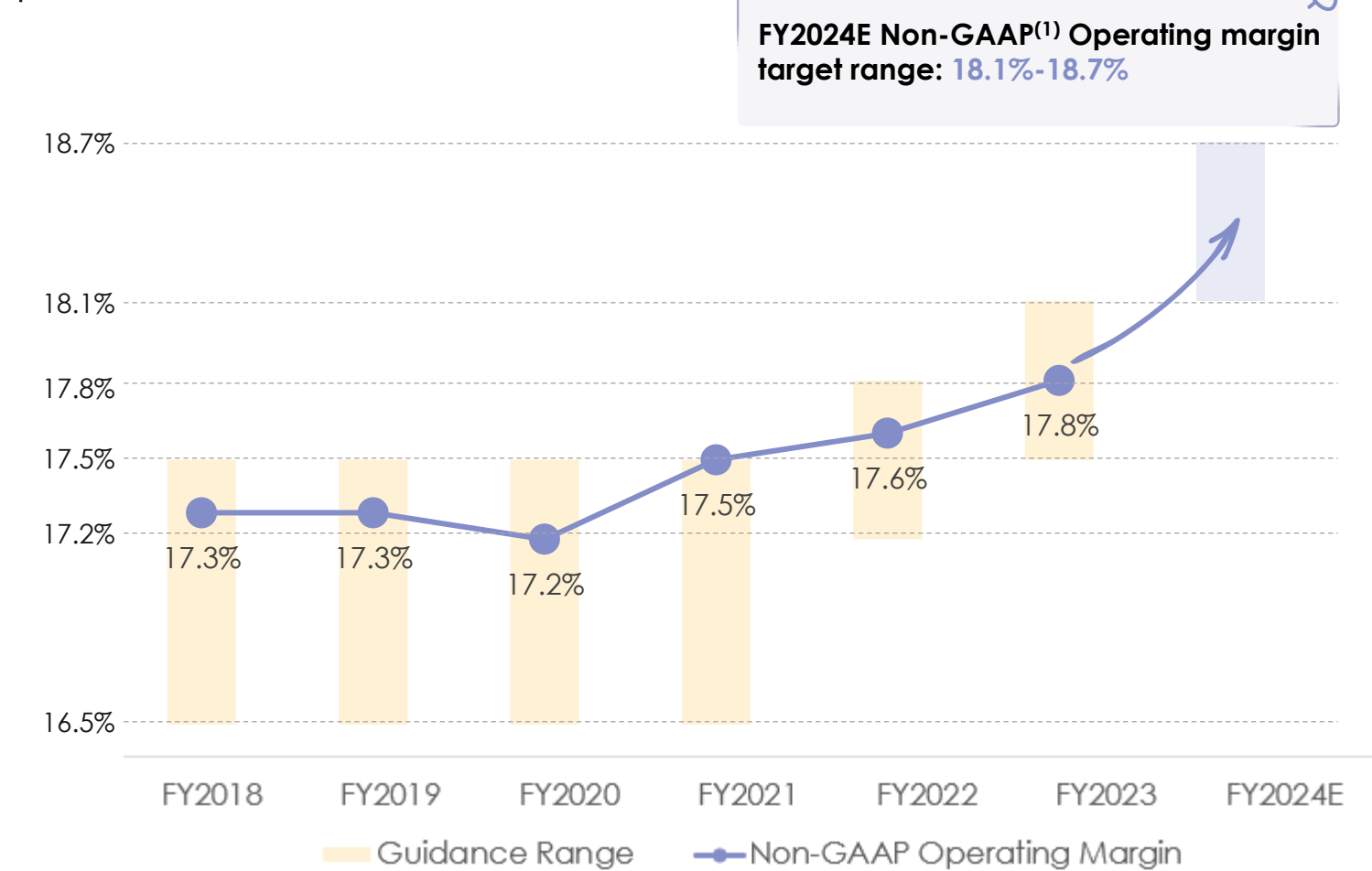
Quarterly sequential revenue growth to accelerate in H2 FY2024, albeit at a more moderate rate than initially expected due to a slower pace of pipeline conversion

Profitability Improvement On-Track

- On pace to **achieve** accelerated profitability improvement in FY2024
- Non-GAAP operating margin will be **stronger** in H2 FY2024
- Improvement led by ongoing efforts to **optimize** cost structure, and cumulative benefits of **automation, sophisticated tools** and expected **AI**-related benefits

1. Non-GAAP. See reconciliation tables in appendix
 2. Refer to <https://investors.amdocs.com/> and earnings reports issued on 11/8/2018, 11/12/19, 11/10/20, 11/2/2021 and 11/8/2022 for reconciliation of non-GAAP operating margin in FY2018, FY2019, FY2020, FY2021 and FY2022

Quarterly Non-GAAP⁽¹⁾ Operating Margin: FY2018 – FY2024E⁽²⁾
 \$ Millions



“We are relentlessly focused on improving the company’s cost structure and productivity”



FY2024 Non-GAAP EPS Outlook

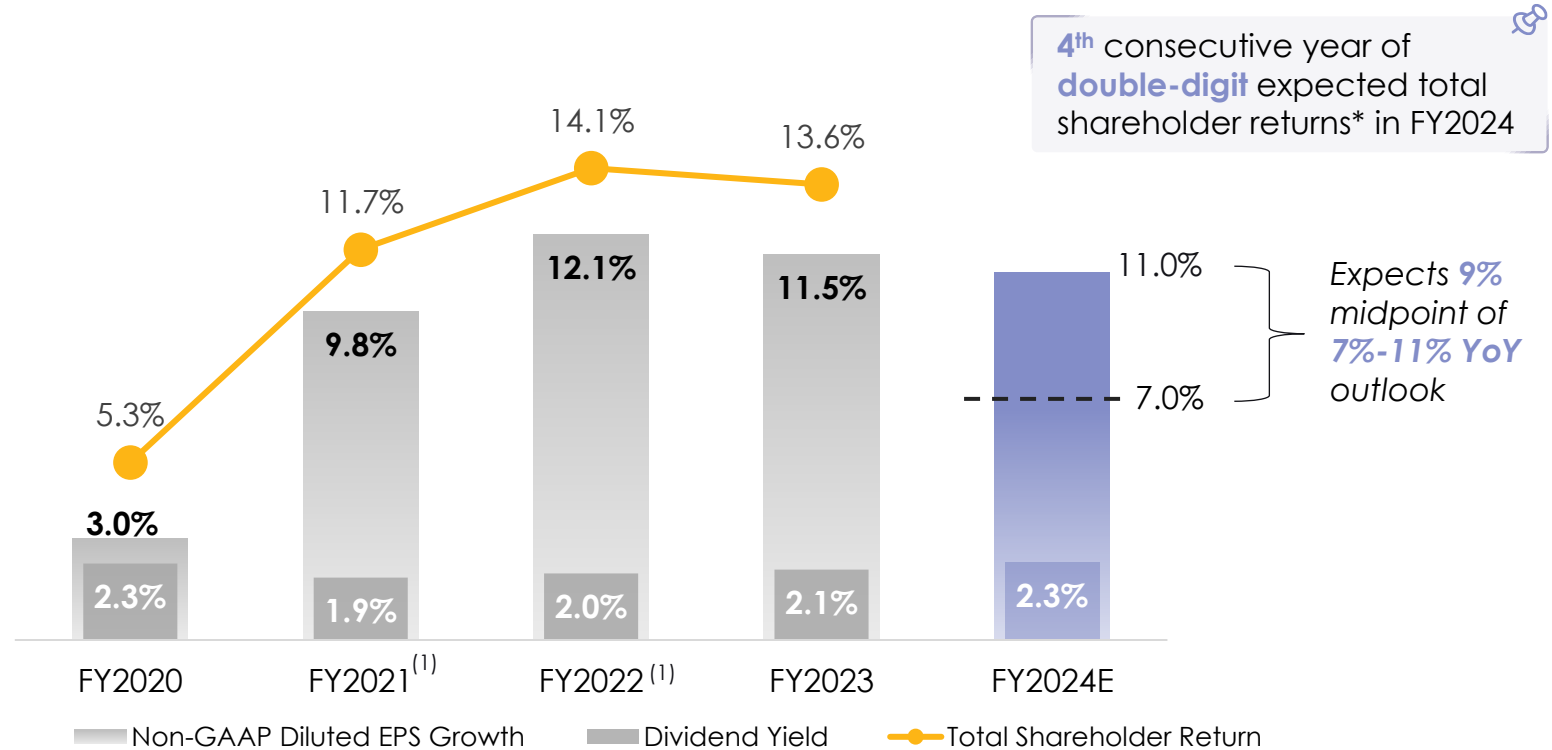
Expects midpoint of non-GAAP⁽²⁾ EPS growth of **7%-11%** in FY2024E

Targeting **double-digit** expected total shareholder returns⁽³⁾ for the **fourth year** running in FY2024E

1. Pro forma metrics exclude the financial impact of OpenMarket (which was divested on December 31, 2020) from fiscal year 2021.
2. Non-GAAP. See reconciliation tables in appendix
3. Expected total shareholder return assumes Non-GAAP EPS growth plus dividend yield (based on fiscal year end closing share price); FY2024E assumed 9% midpoint of non-GAAP EPS outlook, and dividend yield based on quarterly rate of \$0.479 as of share price on 11/7/23
4. Refer to <https://investors.amdocs.com/> and earnings reports issued on 11/10/2020, 11/2/2021 and 11/8/2022 for non-GAAP reconciliation in FY2019, FY2020, FY2021 and FY2022

Total Shareholder Return⁽³⁾⁽⁴⁾

Non-GAAP⁽²⁾ Diluted EPS Growth YoY % + Dividend Yield
FY21 and FY22 non-GAAP EPS growth is presented pro forma⁽¹⁾



*Non-GAAP⁽²⁾ EPS growth of 9.0%, plus ~2.3% dividend yield

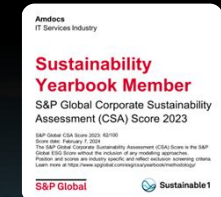
Committed to ESG



TM Forum Moonshot Catalyst winner for our AI-based Carbon Footprint Catalog, developed with Vodafone Germany, AWS, Carbon Footprint, and Snowflake

Hosted 'Elevating Women in Gen AI,' at MWC, a roundtable with visionary women leaders discussing the gender gap in GenAI and exploring collaborative opportunities for women in tech and society

Included in the **S&P Global Sustainability Yearbook 2024**



ECOVADIS: Awarded with a Gold Medal (95th percentile) 4th year running



Q&A



Appendix

Outlook & Reconciliation Tables



Q3 & FY2024 Outlook

Positioned to deliver **double-digit** expected total shareholder returns for the **fourth** year running

1. Non-GAAP. See reconciliation tables in appendix

2. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

Q3 Fiscal 2024 Outlook

Revenue	\$1,235 - \$1,275 million
GAAP EPS	\$1.24 - \$1.32
Non-GAAP ⁽¹⁾ EPS	\$1.57 - \$1.63
Share Count	116 million
Effective Tax Rate Non-GAAP ⁽¹⁾	High-end of annual target range of 13.0% - 17.0%

Full Year Fiscal 2024 Outlook

	Updated	Previous
Revenue growth As reported	1.6% - 3.6%	1.1% - 5.1%
Revenue growth Constant currency ⁽²⁾	1.7% - 3.7%	1.2% - 5.2%
GAAP EPS growth	7.0% - 13.0%	13.0% - 19.5%
Non-GAAP ⁽¹⁾ EPS growth	7.0% - 11.0%	8.0% - 12.0%
Operating Margin Non-GAAP ⁽¹⁾	18.1% - 18.7%	18.1% - 18.7%
Effective Tax Rate Non-GAAP ⁽¹⁾	13.0% - 17.0%	13.0% - 17.0%
Free cash flow ⁽¹⁾	\$700 million	\$750 million

Reconciliation Tables

AMDOCS LIMITED Selected Financial Metrics (In thousands, except per share data)

	Three months ended March 31,		Six months ended March 31,	
	2024	2023	2024	2023
Revenue	\$ 1,245,849	\$ 1,223,304	\$ 2,491,048	\$ 2,409,024
Non-GAAP operating income	229,434	217,737	454,675	427,275
Non-GAAP net income	183,620	179,298	367,453	355,840
Non-GAAP net income attributable to Amdocs Limited	182,697	178,592	365,773	354,929
Non-GAAP diluted earnings per share	\$ 1.56	\$ 1.47	\$ 3.12	\$ 2.92
Diluted weighted average number of shares outstanding	117,125	121,359	117,331	121,430

Free Cash Flows (In thousands)

	Three months ended March 31,		Six months ended March 31,	
	2024	2023	2024	2023
Net Cash Provided by Operating Activities	\$ 132,657	\$ 294,476	\$ 315,044	\$ 377,702
Purchases of property and equipment, net (a)	(19,603)	(35,119)	(63,346)	(68,822)
Free Cash Flow	\$ 113,054	\$ 259,357	\$ 251,698	\$ 308,880

(a) The amounts under "Purchase of property and equipment, net", include immaterial proceeds from sale of property and equipment for the six months ended March 31, 2024, and \$255 for the six months ended March 31, 2023.

Reconciliation Tables

AMDOCS LIMITED Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP (In thousands)

	Three Months Ended March 31, 2024							
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Other	Tax effect	Non-GAAP
Operating expenses:								
Cost of revenue	\$ 801,996	\$ -	\$ (13,248)	\$ 2,001	\$ -	\$ -	\$ -	\$ 790,749
Research and development	91,154		(2,256)					88,898
Selling, general and administrative	147,609		(10,841)					136,768
Amortization of purchased intangible assets and other	16,198	(16,198)						-
Restructuring charges	33,160				(33,160)			-
Total operating expenses	1,090,117	(16,198)	(26,345)	2,001	(33,160)	-	-	1,016,415
Operating income	155,732	16,198	26,345	(2,001)	33,160	-	-	229,434
Interest and other expense, net	(11,650)					4,004		(7,646)
Income taxes	24,657						13,511	38,168
Net income	119,425	16,198	26,345	(2,001)	33,160	4,004	(13,511)	183,620
Net income attributable to noncontrolling interests	923							923
Net income attributable to Amdocs Limited	\$ 118,502	\$ 16,198	\$ 26,345	\$ (2,001)	\$ 33,160	\$ 4,004	\$ (13,511)	\$ 182,697

	Three Months Ended March 31, 2023						
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Tax effect	Non-GAAP	
Operating expenses:							
Cost of revenue	\$ 795,485	\$ -	\$ (10,061)	\$ (1,159)	\$ -	\$ 784,265	
Research and development	89,274		(1,703)			87,571	
Selling, general and administrative	143,328		(9,597)			133,731	
Amortization of purchased intangible assets and other	12,940	(12,940)				-	
Total operating expenses	1,041,027	(12,940)	(21,361)	(1,159)	-	1,005,567	
Operating income	182,277	12,940	21,361	1,159	-	217,737	
Interest and other expense, net	(2,938)					(2,938)	
Income taxes	29,030				6,471	35,501	
Net income	150,309	12,940	21,361	1,159	(6,471)	179,298	
Net income attributable to noncontrolling interests	706					706	
Net income attributable to Amdocs Limited	\$ 149,603	\$ 12,940	\$ 21,361	\$ 1,159	\$ (6,471)	\$ 178,592	

Reconciliation Tables

AMDOCS LIMITED Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP (In thousands)

	Six Months Ended March 31, 2024							Non-GAAP
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Other	Tax effect	
Operating expenses:								
Cost of revenue	\$ 1,614,740	\$ -	\$ (26,775)	\$ 3,584	\$ -	\$ -	\$ -	\$ 1,591,549
Research and development	180,361		(4,123)					176,238
Selling, general and administrative	290,113		(21,527)					268,586
Amortization of purchased intangible assets and other	32,608	(32,608)						-
Restructuring charges	33,160				(33,160)			-
Total operating expenses	2,150,982	(32,608)	(52,425)	3,584	(33,160)			2,036,373
Operating income	340,066	32,608	52,425	(3,584)	33,160			454,675
Interest and other expense, net	(21,428)					5,538		(15,890)
Income taxes	50,491						20,841	71,332
Net income	268,147	32,608	52,425	(3,584)	33,160	5,538	(20,841)	367,453
Net income attributable to noncontrolling interests	1,680							1,680
Net income attributable to Amdocs Limited	\$ 266,467	\$ 32,608	\$ 52,425	\$ (3,584)	\$ 33,160	\$ 5,538	\$ (20,841)	\$ 365,773

	Six Months Ended March 31, 2023							Non-GAAP
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Other	Tax effect	
Operating expenses:								
Cost of revenue	\$ 1,552,334	\$ -	\$ (18,716)	\$ (1,284)	\$ -	\$ -	\$ -	\$ 1,532,334
Research and development	185,000		(3,187)					181,813
Selling, general and administrative	286,550		(18,948)					267,602
Amortization of purchased intangible assets and other	28,253	(28,253)						-
Restructuring charges	24,536				(24,536)			-
Total operating expenses	2,076,673	(28,253)	(40,851)	(1,284)	(24,536)			1,981,749
Operating income	332,351	28,253	40,851	1,284	24,536			427,275
Interest and other expense, net	(7,901)							(7,901)
Income taxes	44,269						19,265	63,534
Net income	280,181	28,253	40,851	1,284	24,536		(19,265)	355,840
Net income attributable to noncontrolling interests	911							911
Net income attributable to Amdocs Limited	\$ 279,270	\$ 28,253	\$ 40,851	\$ 1,284	\$ 24,536	\$ (19,265)	\$	\$ 354,929

An aerial view of the New York City skyline at sunset. The sun is low on the horizon, casting a warm glow over the city. The Hudson River is in the foreground, and the Manhattan skyline is visible in the background. A colorful, wavy light trail in shades of purple, blue, and green is visible in the sky, extending from the right side towards the center. The Brooklyn Bridge is visible in the middle ground, and a park area with trees and a playground is in the foreground on the right.

Thank you!

 amdocs

| **make.it**
amazing