press release amdocs

Amdocs Limited Reports Quarterly Revenue of \$807 Million, Up 4.1% YoY Raises fiscal 2012 non-GAAP earnings per share outlook to at least 11-13% YoY growth, up from previous outlook of at least 10-12%

Key highlights:

- First fiscal quarter revenue of \$807 million, compared to the \$805-\$825 million guidance range. Foreign currency movements negatively affected revenue by approximately \$6 million sequentially relative to the fourth fiscal quarter of 2011
- First fiscal quarter non-GAAP operating income of \$133 million; non-GAAP operating margin of 16.5%; GAAP operating income of \$109 million
- First fiscal quarter diluted non-GAAP EPS of \$0.64, compared to the \$0.61-\$0.67 guidance range, excluding amortization of purchased intangible assets and other acquisition related costs and equity-based compensation expense, net of related tax effects
- Diluted GAAP EPS of \$0.53 for the first fiscal quarter, compared to the \$0.49-\$0.57
 guidance range
- Free cash flow of \$121 million for the first fiscal quarter
- Twelve-month backlog of \$2.69 billion at the end of the first fiscal quarter, up \$20 million from the end of the fourth fiscal quarter of 2011
- Repurchased \$140 million of ordinary shares during the first fiscal quarter
- Second quarter fiscal 2012 guidance: Expected revenue of approximately \$800-\$820 million and diluted non-GAAP EPS of \$0.62-\$0.68, excluding amortization of purchased intangible assets and other acquisition-related costs and approximately \$0.05-\$0.06 per share of equity-based compensation expense, net of related tax effects. Diluted GAAP EPS is expected to be approximately \$0.50-\$0.58
- Fiscal 2012 guidance: At least 11-13% non-GAAP EPS growth expected in fiscal 2012.
 Expected revenue growth of 5-6% on a constant currency basis and expected reported revenue growth of 4-5% including the effects of foreign currency fluctuations

ST. LOUIS – February 1, 2012 – Amdocs Limited (NYSE: DOX) today reported that for its first fiscal quarter ended December 31, 2011, revenue was \$807.0 million, down 0.6% sequentially from the fourth fiscal quarter of 2011 and up 4.1% as compared to last year's first fiscal quarter. Net income on a non-GAAP basis was \$111.3 million, or \$0.64 per diluted share, compared to non-GAAP net income of \$99.8 million, or \$0.52 per diluted share, in the first quarter of fiscal 2011. Non-GAAP net income excludes amortization of purchased intangible assets and other acquisition related costs and equity-based compensation expenses of \$18.5 million, net of related tax effects, in the first quarter of fiscal 2012 and excludes such amortization and other acquisition related costs and equity-based compensation expenses of \$26.4 million, net of related tax effects, in the first quarter of fiscal 2011. The Company's GAAP net income for the first quarter of fiscal 2012 was \$92.7 million, or \$0.53 per diluted share, compared to GAAP net income of \$73.4 million, or \$0.38 per diluted share, in the prior year's first fiscal quarter.

"During the first fiscal quarter, our market leading position continued to translate into healthy demand across our portfolio. Our results benefitted from strong performance in the emerging markets and Europe, somewhat tempered by slower spending at AT&T in conjunction with the cancellation of the merger with T-Mobile. In the emerging markets, our global market position and track record of successful implementations continue to result in new, influential deals with some of the largest carriers in these regions. Additionally, we are seeing healthy and diverse business activity in Europe with minimal impact to date from macroeconomic uncertainty in the region. In North America, AT&T's mid-December withdrawal of its bid for T-Mobile USA caused some spending slowdown in our largest customer, while the rest of the region performed as expected," said Eli Gelman, chief executive officer of Amdocs Management Limited.

Gelman continued, "During the quarter, we signed several key strategic wins, including the agreement with Comcast announced today and three deals in Latin America. These wins are strong evidence that the investment decisions we made over the last year were focused in the right areas and are supporting exciting new activities. First, the cable industry continues to progress forward with gradual transformation. The multi-year agreement with Comcast demonstrates that Amdocs is partnering with leading cable operators to realize their vision. Additionally, the new business in Latin America further establishes Amdocs as a leader in

providing next-generation customer experience systems in one of the fastest growing emerging markets."

Gelman concluded, "We continue to demonstrate our belief in the future success of Amdocs by repurchasing our shares. Since resuming the buy-back program in April 2010, we have repurchased approximately \$1.2 billion of our ordinary shares as of December 31, 2011, or roughly 20% of our shares outstanding. Incorporating our repurchase activity thus far in fiscal 2012, we are raising our fiscal 2012 non-GAAP earnings per share outlook to at least 11-13% year-over-year growth, compared to our prior outlook of at least 10-12% growth. This outlook does not include any future repurchase activity. Our earnings forecast factors in expected revenue growth of 5-6% on a constant currency basis and a revised reported revenue growth outlook of 4-5% including the effects of foreign currency fluctuations. The pace of reacceleration at AT&T is one of the largest variables to consider within our revenue outlook range."

Financial Discussion of First Fiscal Quarter Results

Free cash flow was \$121 million for the quarter, comprised of cash flow from operations of \$150 million less \$29 million in net capital expenditures and other.

Twelve-month backlog, which includes anticipated revenue related to contracts, estimated revenue from managed services contracts, letters of intent, maintenance and estimated ongoing support activities, was \$2.69 billion at the end of the first guarter of fiscal 2012.

Financial Outlook

Amdocs expects that revenue for the second quarter of fiscal 2012 will be approximately \$800-\$820 million. Diluted earnings per share on a non-GAAP basis for the second fiscal quarter are expected to be \$0.62-\$0.68, excluding amortization of purchased intangible assets and other acquisition-related costs and approximately \$0.05-\$0.06 per share of equity-based compensation expense, net of related tax effects. Amdocs estimates GAAP diluted earnings per share for the second fiscal quarter will be \$0.50-\$0.58.

Amdocs will host a conference call on February 1, 2012 at 5:00 p.m. Eastern Time to discuss the Company's first fiscal quarter results. The call will be carried live on the Internet via the Amdocs website, www.amdocs.com.

Non-GAAP Financial Measures

This release includes non-GAAP diluted earnings per share and other non-GAAP financial measures, including free cash flow, non-GAAP cost of service, non-GAAP research and development, non-GAAP selling, general and administrative, non-GAAP operating income, non-GAAP operating margin, non-GAAP income taxes and non-GAAP net income. These non-GAAP measures exclude the following items:

- amortization of purchased intangible assets and other acquisition related costs;
- equity-based compensation expense; and
- tax effects related to the above.

These non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, these non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. Amdocs believes that non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with Amdocs' results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate Amdocs' results of operations in conjunction with the corresponding GAAP measures.

Amdocs believes that the presentation of non-GAAP diluted earnings per share and other financial measures, including free cash flow, non-GAAP cost of service, non-GAAP research and development, non-GAAP selling, general and administrative, non-GAAP operating income, non-GAAP operating margin, non-GAAP income taxes and non-GAAP net income, when shown in conjunction with the corresponding GAAP measures, provides useful information to investors and management regarding financial and business trends relating to its financial condition and results of operations, as well as the net amount of cash generated by its business operations after taking into account capital spending required to maintain or expand the business.

For its internal budgeting process and in monitoring the results of the business, Amdocs' management uses financial statements that do not include amortization of purchased intangible assets and other acquisition related costs, equity-based compensation expense and related tax effects. Amdocs' management also uses the foregoing non-GAAP financial measures, in addition to the corresponding GAAP measures, in reviewing the financial results of Amdocs. In addition, Amdocs believes that significant groups of investors exclude these non-cash expenses in reviewing its results and those of its competitors, because the amounts of the expenses between companies can vary greatly depending on the assumptions used by an individual company in determining the amounts of the expenses.

Amdocs further believes that, where the adjustments used in calculating non-GAAP diluted earnings per share are based on specific, identified amounts that impact different line items in the Consolidated Statements of Income (including cost of service, research and development, selling, general and administrative, operating income, interest and other expense, net, income taxes and net income), it is useful to investors to understand how these specific line items in the Consolidated Statements of Income are affected by these adjustments.

Please refer to the Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP tables below.

About Amdocs

For 30 years, Amdocs has ensured service providers' success and embraced their biggest challenges. To win in the connected world, service providers rely on Amdocs to simplify the customer experience, harness the data explosion, stay ahead with new services and improve operational efficiency. The global company uniquely combines a market-leading BSS, OSS and network control product portfolio with value-driven professional services and managed services operations. With revenue of \$3.2 billion in fiscal 2011, Amdocs and its over 19,000 employees serve customers in more than 60 countries.

Amdocs: Embrace Challenge, Experience Success.

For more information, visit Amdocs at www.amdocs.com.

This press release includes information that constitutes forward-looking statements made pursuant to the safe harbor provision of the Private Securities Litigation Reform Act of 1995, including statements about Amdocs growth and business results in future quarters. Although we believe the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be obtained or that any deviations will not be material. Such statements involve risks and uncertainties that may cause future results to differ from those anticipated. These risks include, but are not limited to, the effects of general economic conditions, Amdocs ability to grow in the business markets that it serves, Amdocs ability to successfully integrate acquired businesses, adverse effects of market competition, rapid technological shifts that may render the Company's products and services obsolete, potential loss of a major customer, our ability to develop longterm relationships with our customers, and risks associated with operating businesses in the international market. Amdocs may elect to update these forward-looking statements at some point in the future; however, the Company specifically disclaims any obligation to do so. These and other risks are discussed at greater length in the Company's filings with the Securities and Exchange Commission, including in our Annual Report on Form 20-F for the fiscal year ended September 30, 2011 filed on December 8, 2011.

Contact:

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AMDOCS LIMITED

Consolidated Statements of Income (in thousands, except per share data)

Three months ended December 31.

		2011	2010		
Revenue:					
License	\$	35,796	\$	29,906	
Service		771,214		745,275	
		807,010		775,181	
Operating expenses:					
Cost of license		931		700	
Cost of service		516,181		508,138	
Research and development		61,307		54,992	
Selling, general and administrative		106,337		104,357	
Amortization of purchased intangible					
assets and other		13,206		19,410	
		697,962		687,597	
Operating income		109,048		87,584	
Interest and other expense, net		3,613		3,117	
Income before income taxes		105,435		84,467	
Income taxes		12,704		11,076	
Net income	\$	92,731	\$	73,391	
Basic earnings per share	\$	0.54	\$	0.38	
Diluted earnings per share	\$	0.53	\$	0.38	
Basic weighted average number of shares outstanding		172,712		191,599	
Diluted weighted average number of shares outstanding		173,812		192,969	

AMDOCS LIMITED

Selected Financial Metrics

(in thousands, except per share data)

Three months ended December 31,

		2011	2010		
Revenue	\$	807,010	\$	775,181	
Non-GAAP operating income		132,807		120,268	
Non-GAAP net income		111,254		99,769	
Non-GAAP diluted earnings per share	\$	0.64	\$	0.52	
Diluted weighted average number of shares outstanding		173,812		192,969	

AMDOCS LIMITED

Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP (in thousands)

Three months ended December 31, 2011

					ecembe	31, 2011				
			Reconciliation items							
	G.	AAP	Amortiz purch intangible and o	e assets	compe	ty based ensation pense	Тах	effect	Non	GAAP
Operating expenses:										
Cost of license	\$	931	\$	-	\$	_	\$	_	\$	931
Cost of service	•	516,181	,	-	•	(5,603)	•	-	•	510,578
Research and										
development		61,307		-		(1,041)		-		60,266
Selling, general and administrative		106 227				(2.000)				100 400
Amortization of purchased intangible assets and		106,337		-		(3,909)		-		102,428
other		13,206		(13,206)		-		-		_
Total operating expenses		697,962		(13,206)		(10,553)		-		674,203
Operating income		109,048		13,206		10,553		_		132,807
Income taxes		12,704		-		-		5,236		17,940
Net income	\$	92,731	\$	13,206	\$	10,553	\$	(5,236)	\$	111,254
						nths ended er 31, 2010				
				Re	concilia	ation items				
	G.	AAP	Amortiz purch intangible and o	e assets	compe	ty based ensation pense	Тах	effect	Non	GAAP
Operating expenses:										
Cost of license	\$	700	\$	-	\$	-	\$	-	\$	700
Cost of service		508,138		-		(4,484)		-		503,654
Research and		E4 000				(040)				E4 142
development Selling, general and		54,992		-		(849)		-		54,143
administrative		104,357		-		(7,941)		-		96,416
Amortization of purchased intangible assets and										
other		19,410		(19,410)		- (10.0=1)		-		-
Total operating expenses		687,597		(19,410)		(13,274)		-		654,913
Operating income		87,584		19,410		13,274		-		120,268
Income taxes		11,076		-		-		6,306		17,382
Net income	\$	73,391	\$	19,410	\$	13,274	\$	(6,306)	\$	99,769

AMDOCS LIMITED Condensed Consolidated Balance Sheets (in thousands)

	As of				
	December 31,	September 30, 2011			
	2011				
ASSETS					
Current assets					
Cash, cash equivalents and short-term interest-bearing investments	\$ 924,976	\$ 1,173,470			
Accounts receivable, net, including unbilled of \$98,849 and \$72,048, respectively	590,681	565,853			
Deferred income taxes and taxes receivable	106,368	112,656			
Prepaid expenses and other current assets	127,059	127,341			
Total current assets	1,749,084	1,979,320			
Equipment and leasehold improvements, net	248,047	258,402			
Goodwill and other intangible assets, net	1,921,481	1,933,154			
Other noncurrent assets	488,629	465,696			
Total assets	\$ 4,407,241	\$ 4,636,572			
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current Liabilities					
Accounts payable, accruals and other	\$ 640,259	\$ 594,603			
Short-term financing arrangements	-	250,000			
Deferred revenue	151,347	151,423			
Deferred income taxes and taxes payable	22,050	15,180			
Total current liabilities	813,656	1,011,206			
Other noncurrent liabilities	603,268	602,065			
Shareholders' equity	2,990,317	3,023,301			
Total liabilities and shareholders' equity	\$ 4,407,241	\$ 4,636,572			

AMDOCS LIMITED Consolidated Statements of Cash Flows (in thousands)

	Three months ended December 31					
		2011		2010		
Cash Flow from Operating Activities:						
Net income	\$	92,731	\$	73,391		
Reconciliation of net income to net cash provided by operating activities:						
Depreciation and amortization		40,542		49,153		
Equity-based compensation expense		10,553		13,274		
Deferred income taxes		(5,776)		6,903		
Excess tax benefit from equity-based compensation		(37)		(24)		
Loss from short-term interest-bearing investments		602		832		
Net changes in operating assets and liabilities, net of amounts acquired:						
Accounts receivable		(20,673)		34,330		
Prepaid expenses and other current assets		(1,470)		(40,891)		
Other noncurrent assets		(6,239)		(26,751)		
Accounts payable, accrued expenses and accrued personnel		40,203		5,462		
Deferred revenue		(6,580)		39,015		
Income taxes payable		9,049		(2,515)		
Other noncurrent liabilities		(2,959)		10,122		
Net cash provided by operating activities		149,946		162,301		
Cash Flow from Investing Activities:						
Payments for purchase of equipment and leasehold improvements, net		(28,314)		(35,340)		
Proceeds from sale of short-term interest-bearing investments		74,108		124,797		
Purchase of short-term interest-bearing investments		(61,675)		(88,605)		
Other		(2,967)		(7,672)		
Net cash used in investing activities		(18,848)		(6,820)		
Cash Flow from Financing Activities:						
Payments under financing arrangements		(250,000)		(200,000)		
Repurchase of shares		(139,715)		(113,431)		
Proceeds from employee stock options exercised		23,852		13,845		
Payments under capital lease, short-term financing arrangements and other		(190)		(228)		
Net cash used in financing activities		(366,053)		(299,814)		
Net decrease in cash and cash equivalents		(234,955)		(144,333)		
Cash and cash equivalents at beginning of period		831,371		1,036,195		
Cash and cash equivalents at end of period	\$	596,416	\$	891,862		

AMDOCS LIMITED Supplementary Information (in millions)

	Three months ended									
	Decemb 201		September 30, 2011		June 30, 2011		March 31, 2011		December 31, 2010	
North America	\$	573.8	\$	585.1	\$	584.9	\$	598.4	\$	564.6
Europe		110.3		102.0		105.5		97.2		98.4
Rest of World		122.9		125.1		111.0		93.3		112.2
Total Revenue	\$	807.0	\$	812.2	\$	801.4	\$	788.9	\$	775.2
					As	of				
	Decemb 201		Septem 20		June 20		Marci 20		December 31, 2010	
Emerging Markets Revenue	\$	82.5	\$	79.5	\$	73.2	\$	52.1	\$	67.8
	Decemb 201		Septem 20		As June 20	30,	Marci 20		Decem	
Managed Services Revenue	\$	419.7	\$	384.8	\$	384.2	\$	382.6	\$	371.2
				-	Three mon	ths ended				
	Decemb 201		Septem 20		June 201		Marcl 20		Decem 20	ber 31, 10
Customer Experience Systems Directory	\$	758.0 49.0	\$	764.6 47.6	\$	751.1 50.3	\$	737.2 51.7	\$	725.4 49.8
Total Revenue	\$	807.0	\$	812.2	\$	801.4	\$	788.9	\$	775.2
					As					
	December 2011		Septem 201		June 201		Marci 20		Decem 20	
12-Month Backlog	\$	2,690	\$	2,670	\$	2,620	\$	2,590	\$	2,560