

# Amdocs 2018 Analyst & Investor Day

Welcome & Introduction



Matt Smith  
Head of Investor Relations



# Agenda: Amdocs 2018 Analyst & Investor Briefing

| Time        | Session  | Speaker  |
|-------------|--|--|
| 12:00–12:05 | Welcome & Introduction   | <b>Matt Smith</b><br>Head of Investor Relations                                  |
| 12:05–12:40 | Uniquely Positioned to Seize Opportunity in a Changing World   | <b>Shuky Sheffer</b><br>President and Chief Executive Officer                    |
| 12:40–1:15  | Powering the Offerings of Tomorrow   | <b>Anthony Goonetilleke</b><br>Group President, Media, Network & Technology      |
| 1:15–1:25   | <b>BREAK</b>   | <b>Speaker</b>   |
| 1:25–1:45   | Evolve to a Service-Driven Network   | <b>Oren Marmur</b><br>Head of NFV, Amdocs Open Network                           |
| 1:45–2:05   | Amdocs Goes to Hollywood   | <b>Darcy Antonellis</b><br>Head of Amdocs Media                                  |
| 2:05–2:30   | <b>Fireside Chat: Media &amp; Entertainment</b><br>Joshua Axelrod, Director of Product, BBC Worldwide      | <b>Anthony Goonetilleke</b><br>Group President, Media, Network & Technology      |
| 2:30–2:40   | <b>BREAK</b>   | <b>Speaker</b>   |
| 2:40–3:05   | <b>Fireside Chat: Digital Modernization &amp; Services</b><br>Jerry Brace, Chief Information Advisor, PLDT | <b>Gary Miles</b><br>Chief Marketing Officer                                     |
| 3:05–3:35   | Financial Outlook & Investment Thesis  | <b>Tamar Rapaport-Dagim</b><br>Chief Financial Officer & Chief Operating Officer |
| 3:35–4:00   | Closing Remarks, Q&A and Wrap-Up   | <b>Shuky Sheffer and Tamar Rapaport-Dagim</b>                                    |



# Forward Looking Statements

This presentation and our remarks contain forward-looking statements (within the meaning of The Private Securities Litigation Reform Act of 1995) that involve substantial risks and uncertainties, including statements regarding our expectations and beliefs about our business, strategy, and future operating performance. These forward-looking statements are only predictions and may differ materially from actual results due to a variety of factors, including, but not limited to: changes in the overall economy; changes in competition in markets in which we operate; our ability to derive revenues in the future from our current research and development efforts; changes in the demand for our products and services; the loss of a significant customer; consolidation within the industries in which our customers operate; changes in the telecommunications regulatory environment; changes in technology that impact both the markets we serve and the types of products and services we provide; financial difficulties of our customers; losses of key personnel; difficulties in completing or integrating acquisitions; litigation and regulatory proceedings; and acts of war or terrorism. Please refer to our filings with the Securities and Exchange Commission, including our Annual Report on Form 20-F filed on December 10, 2018, and our Form 6-K furnished for the first quarter of fiscal 2018 on February 12, 2018, the second quarter of fiscal 2018 on May 21, 2018 and the third quarter of fiscal 2018 on August 14, 2018 for a discussion of these and other important factors.

You can identify forward-looking statements by words such as “expect,” “anticipate,” “believe,” “seek,” “estimate,” “project,” “forecast,” “continue,” “potential,” “should,” “would,” “could,” “intend” and “may,” and other words that convey uncertainty of future events or outcome. Statements that we make in this presentation that are not statements of historical fact also may be forward-looking statements. Forward-looking statements are not guarantees of future performance, and involve risks, uncertainties, and assumptions that may cause our actual results to differ materially from the expectations that we describe in our forward-looking statements. There may be events in the future that we are not accurately able to predict, or over which we have no control. You should not place undue reliance on forward-looking statements. Although we may elect to update forward-looking statements in the future, we disclaim any obligation to update do so, even if our assumptions and projections change, except where applicable law may otherwise require us to do so. These forward-looking statements should not be relied upon as representing our views as of any date subsequent to the date of this presentation.

In addition, this presentation and our remarks include certain non-GAAP financial measures, including diluted earnings per share, free cash flow, non-GAAP operating margin, non-GAAP net income and non-GAAP diluted earnings per share growth. These non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, these non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. We believe that the presentation of these non-GAAP financial measures, when shown in conjunction with the corresponding GAAP measures, provides useful information to investors and management regarding financial and business trends relating to its financial condition and results of operations, as well as the net amount of cash generated by its business operations after taking into account capital spending required to maintain or expand the business. Additionally, we believe that non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with Amdocs' results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate our results of operations in conjunction with the corresponding GAAP measures.

Please refer to the explanation of these non-GAAP financial measures under the heading “Non-GAAP Financial Measures” in Exhibit 99.1 to our Form 6-K filed with the U.S. Securities and Exchange Commission on November 8, 2018, and to the Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP tables included therein.



**Thank you**

