

Amdocs 2016
Analyst and Investor Day
Welcome and Introduction

**Matt Smith** 

**Head of Investor Relations** 



## **Forward-Looking Statements**

This presentation and our remarks contain forward-looking statements (within the meaning of The Private Securities Litigation Reform Act of 1995) that involve substantial risks and uncertainties, including statements regarding our expectations and beliefs about our business, strategy, and future operating performance. These forward-looking statements are only predictions and may differ materially from actual results due to a variety of factors, including, but not limited to: changes in the overall economy; changes in competition in markets in which we operate; our ability to derive revenues in the future from our current research and development efforts; changes in the demand for our offerings and services; the loss of a significant customer; consolidation within the industries in which our customers operate; changes in the telecommunications regulatory environment; changes in technology that impact both the markets we serve and the types of offerings and services we provide; financial difficulties of our customers; losses of key personnel; difficulties in completing or integrating acquisitions; litigation and regulatory proceedings; and acts of war or terrorism. Please refer to our filings with the Securities and Exchange Commission, including our Annual Report on Form 20-F filed on December 12, 2016, for a discussion of these and other important factors.

You can identify forward-looking statements by words such as "expect," "anticipate," "believe," "seek," "estimate," "project," "forecast," "continue," "potential," "should," "would," "could," "intend," and "may," and other words that convey uncertainty of future events or outcome. Statements that we make in this presentation that are not statements of historical fact also may be forward-looking statements. Forward-looking statements are not guarantees of future performance, and involve risks, uncertainties, and assumptions that may cause our actual results to differ materially from the expectations that we describe in our forward-looking statements. There may be events in the future that we are not accurately able to predict, or over which we have no control. You should not place undue reliance on forward-looking statements. Although we may elect to update forward-looking statements in the future, we disclaim any obligation to update do so, even if our assumptions and projections change, except where applicable law may otherwise require us to do so. These forward-looking statements should not be relied upon as representing our views as of any date subsequent to the date of this presentation.

In addition, this presentation and our remarks include certain non-GAAP financial measures, including diluted earnings per share, free cash flow, non-GAAP operating margin, non-GAAP net income and non-GAAP diluted earnings per share growth. These non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, these non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. We believe that the presentation of these non-GAAP financial measures, when shown in conjunction with the corresponding GAAP measures, provides useful information to investors and management regarding financial and business trends relating to its financial condition and results of operations, as well as the net amount of cash generated by its business operations after taking into account capital spending required to maintain or expand the business. Additionally, we believe that non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with Amdocs' results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate our results of operations in conjunction with the corresponding GAAP measures.

Please refer to the explanation of these non-GAAP financial measures under the heading "Non-GAAP Financial Measures" in Exhibit 99.1 to our Form 6-K filed with the U.S. Securities and Exchange Commission on November 9, 2016, and to the Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP tables included therein.

This presentation will be available on our website at <a href="http://investors.amdocs.com/phoenix.zhtml?c=113915&p=irol-IRHome">http://investors.amdocs.com/phoenix.zhtml?c=113915&p=irol-IRHome</a>



## Agenda: Amdocs 2016 Analyst & Investor Briefing

Time	Session	Speaker
12:00–12:05	Welcome & Introduction	Matt Smith Head of Investor Relations
12:05–12:50	State of the Business and Investment Thesis	Eli Gelman President and Chief Executive Officer
12:50–1:00	Globe Telecom: A Customer Perspective (video)	Ernest Cu Chief Executive Officer, Globe Telecom
1:00–1:10	BREAK	
1:10–1:55	Enabling Digital & Network Transformation	Anthony Goonetilleke President, Product Business Group
1:55–2:20	The Transformation of North American Pay TV	Shuky Sheffer President, Customer Business Group
2:20–2:30	BREAK	
2:30–2:55	The Network Function Virtualization (NFV) Revolution	Oren Marmur Head of NFV Product Portfolio
2:55–3:30	Financial Outlook	Tamar Rapaport-Dagim Senior Vice President and Chief Financial Officer
3:30–4:00	Closing Remarks, Q&A and Wrap-Up	Eli Gelman and Tamar Rapaport-Dagim

