SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 6-K
REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13A-16 OR 15D-16 OF THE SECURITIES EXCHANGE ACT OF 1934 For the Quarter Ended June 30, 2005

Commission File Number 1-14840

## AMDOCS LIMITED

Suite 5, Tower Hill House Le Bordage
St. Peter Port, Island of Guernsey, GY1 3QT Channel Islands

Amdocs, Inc.
1390 Timberlake Manor Parkway, Chesterfield, Missouri 63017
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

> FORM 20-F [X] FORM 40-F [ ]

Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to rule $12 \mathrm{~g} 3-2(\mathrm{~b})$ under the Securities Exchange Act of 1934:
YES [ ] NO [X]

# AMDOCS LIMITED <br> FORM 6-K <br> REPORT OF FOREIGN PRIVATE ISSUER <br> FOR THE QUARTER ENDED JUNE 30, 2005 

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## SIGNATURES

This report on Form 6-K shall be incorporated by reference into the Registration Statements on Form F-3 (File Nos. 333-114079 and 333-114344) and any other Registration Statement filed by the Registrant that by its terms automatically incorporates the Registrant's filings and submissions with the SEC under Sections $13(\mathrm{a}), 13(\mathrm{c})$ or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934.

ITEM 1. FINANCIAL STATEMENTS
AMDOCS LIMITED
CONSOLIDATED BALANCE SHEETS
(in U.S. dollars, unless otherwise stated)
(in thousands, except per share data)

## ASSETS

Current assets:
Cash and cash equivalents
Short-term interest-bearing investments
Accounts receivable, net
Deferred income taxes and taxes receivable
Prepaid expenses and other current assets
Total current assets

Equipment, vehicles and leasehold improvements, net
Deferred income taxes
Goodwill
Intangible assets, net
Other noncurrent assets

Total assets

LIABILITIES AND SHAREHOLDERS' EQUITY
Current liabilities:
Accounts payable
Accrued expenses and other current liabilities
Accrued personnel costs
Short-term portion of financing arrangements
Deferred revenue
Short-term portion of capital lease obligations
Deferred income taxes and taxes payable
Total current liabilities

Deferred income taxes
$0.50 \%$ Convertible notes
Noncurrent liabilities and other
Total liabilities

| \$ | 639,424 | \$ | 550,352 |
| :---: | :---: | :---: | :---: |
|  | 650,394 |  | 640,347 |
|  | 293,097 |  | 254,779 |
|  | 98,771 |  | 62,284 |
|  | 69,200 |  | 80,229 |
|  | 1,750,886 |  | 1,587,991 |
|  | 173,402 |  | 181,121 |
|  | 115,327 |  | 113,589 |
|  | 796,983 |  | 806,874 |
|  | 37,671 |  | 47,512 |
|  | 138,876 |  | 126,797 |
| \$ | 3,013,145 | \$ | 2,863,884 |
| \$ | 91,729 | \$ | 104,415 |
|  | 135,094 |  | 137,664 |
|  | 124,914 |  | 124,284 |
|  | 989 |  | 1,604 |
|  | 236,316 |  | 223,122 |
|  | 6,376 |  | 19,706 |
|  | 181,186 |  | 163,648 |
|  | 776,604 |  | 774,443 |
|  | 47,409 |  | 40,530 |
|  | 450,000 |  | 450,000 |
|  | 163,479 |  | 154,721 |
|  | 1,437,492 |  | 1,419,694 |

Shareholders' equity:
Preferred Shares - Authorized 25,000 shares; (pound) 0.01 par value; 0 shares issued and outstanding
Ordinary Shares - Authorized 550,000 shares; (pound) 0.01 par value; 226,377 and 224,947 issued and 199,239 and 201,334 outstanding, respectively
Additional paid-in capital
Treasury stock, at cost - 27,138 and 23,613 Ordinary Shares, respectively
Accumulated other comprehensive loss
Unearned compensation
Retained earnings
Total shareholders' equity
Total liabilities and shareholders' equity

| 3,628 |  | 3,601 |
| :---: | :---: | :---: |
| 1,853,692 |  | 1,837,608 |
| $(602,392)$ |  | $(502,416)$ |
| $(7,561)$ |  | $(1,919)$ |
| (41) |  | (174) |
| 328,327 |  | 107,490 |
| 1,575,653 |  | 1,444,190 |
| \$ 3,013,145 | \$ | 2,863,884 |

The accompanying notes are an integral part of these consolidated financial statements.

## AMDOCS LIMITED

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
(in thousands, except per share data)

|  | THREE MONTHS ENDEDJUNE 30, |  |  |  | NINE MONTHS ENDED JUNE 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  | 2005 |  | 2004 |
| Revenue: |  |  |  |  |  |  |  |  |
| License | \$ | 27,199 | \$ | 17,298 | \$ | 74,909 |  | 52,026 |
| Service |  | 480,156 |  | 432,926 |  | 390,394 |  | 269,251 |
|  |  | 507,355 |  | 450,224 |  | 465,303 |  | 321,277 |
| Operating expenses: |  |  |  |  |  |  |  |  |
| Cost of license |  | 1,125 |  | 1,448 |  | 3,278 |  | 3,807 |
| Cost of service |  | 324,249 |  | 283,109 |  | 929,487 |  | 833,470 |
| Research and development |  | 31,393 |  | 31,665 |  | 97,567 |  | 92,247 |
| Selling, general and administrative |  | 56,448 |  | 52,745 |  | 166,000 |  | 159,078 |
| Amortization of purchased intangible assets |  | 2,078 |  | 4,558 |  | 7,875 |  | 13,423 |
|  |  | 415,293 |  | 373,525 |  | 204,207 |  | 102,025 |
| Operating income |  | 92,062 |  | 76,699 |  | 261,096 |  | 219,252 |
| Interest income and other, net |  | 4,305 |  | 121 |  | 14,944 |  | 2,899 |
| Income before income taxes |  | 96,367 |  | 76,820 |  | 276,040 |  | 222,151 |
| Income taxes |  | 19,270 |  | 16,900 |  | 55,203 |  | 48,873 |
| Net income | \$ | 77,097 | \$ | 59,920 | \$ | 220,837 | \$ | 173,278 |
| Basic earnings per share | \$ | 0.38 | \$ | 0.29 | \$ | 1.10 | \$ | 0.82 |
| Diluted earnings per share | \$ | 0.36 | \$ | 0.27 | \$ | 1.03 | \$ | 0.79 |
| Basic weighted average number of shares <br> outstanding 200,494 206,093 201,453 210,409 |  |  |  |  |  |  |  |  |
| Diluted weighted average number of shares outstanding (1) |  | 216,570 |  | 222,237 |  | 217,608 |  | 220,825 |

(1) Diluted weighted average number of shares outstanding for the three and nine months ended June 30, 2004 have been restated, due to the adoption of Emerging Issue Task Force Issue No. 04-8, "The Effect of Contingently Convertible Instruments on Diluted Earnings per Share" ("EITF 04-8"), which requires that prior period earnings per share computations be restated to show the effect on weighted average shares of the conversion of the contingently convertible debt into equity. The restatement reduced diluted earnings per share by $\$ 0.01$ per share for the three and nine months ended June 30, 2004.

The accompanying notes are an integral part of these consolidated financial statements.

## AMDOCS LIMITED

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED)
(in thousands)

|  | Ordinary $\qquad$ <br> Shares | Shares <br> Amount | Additional <br> Paid-in Capital | Treasury Stock | Accum <br> Com | ted Othe hensive oSS |  | rned <br> sation | Retained Earnings | Total <br> Shareholders Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE AS OF SEPTEMBER $30,2004$ | 201,334 | \$3,601 | \$1,837,608 | \$ $(502,416)$ | \$ | $(1,919)$ | \$ | (174) | \$107,490 | \$1,444,190 |
| Comprehensive income: <br> Net income | - | - | - | - |  | - |  | - | 220,837 | 220,837 |
| Unrealized loss on foreign currency hedging contracts, net of $\$ 1,220$ tax benefit | - | - | - | - |  | $(5,037)$ |  | - | - | $(5,037)$ |
| Unrealized loss on short-term interest-bearing investments, net of \$129 tax benefit | - | - | - | - |  | (605) |  | - | - | (605) |
| Comprehensive income |  |  |  |  |  |  |  |  |  | 215,195 |
| Employee stock options exercised | 1,430 | 27 | 14,026 | - |  | - |  | - | - | 14,053 |
| Tax benefit of stock options exercised | - | - | 1,934 | - |  | - |  | - | - | 1,934 |
| Repurchase of ordinary shares | $(3,525)$ | - | - | $(99,976)$ |  | - |  | - | - | $(99,976)$ |
| Expense related to vesting of stock options | - | - | 124 | - |  | - |  | - | - | 124 |
| Amortization of unearned compensation | - | - | - | - |  | - |  | 133 | - | 133 |
| BALANCE AS OF JUNE 30, 2005 | 199,239 | \$3,628 | \$1,853,692 | \$ (602,392) | \$ | $(7,561)$ | \$ | (41) | \$328,327 | \$1,575,653 |

As of June 30, 2005 and September 30, 2004, accumulated other comprehensive loss is comprised of unrealized loss on foreign currency hedging contracts, net of tax, of $\$(6,268)$ and $\$(1,232)$, respectively, and unrealized loss on short-term interest-bearing investments, net of tax, of $\$(1,293)$ and $\$(687)$, respectively.

The accompanying notes are an integral part of these consolidated financial statements.

CASH FLOW FROM OPERATING ACTIVITIES:
Net income
Reconciliation of net income to net cash provided by operating activities:
Depreciation and amortization
Loss (gain) on sale of equipment
Gain on repurchase of $2 \%$ convertible notes
Deferred income taxes
Tax benefit of stock options exercised
Realized (gain) loss from short-term
interest-bearing investments
Net changes in operating assets and liabilities, net of amounts acquired:
Accounts receivable
Prepaid expenses and other current assets
Other noncurrent assets
Accounts payable and accrued expenses
Deferred revenue
Income taxes payable
Noncurrent liabilities and other
Net cash provided by operating activities

CASH FLOW FROM INVESTING ACTIVITIES:
Proceeds from sale of equipment, vehicles and leasehold improvements
Payments for purchase of equipment, vehicles, leasehold improvements
Proceeds from sale of short-term interest-bearing investments
Purchase of short-term interest-bearing investments
Net cash paid for acquisitions

Net cash used in investing activities

CASH FLOW FROM FINANCING ACTIVITIES:
Proceeds from employee stock options exercised
Net proceeds from issuance of long-term 0.50\% convertible notes
Repurchase of ordinary shares
Redemption of $2 \%$ convertible notes
Repurchase of $2 \%$ convertible notes
Borrowings under financing arrangements
Principal payments under financing arrangements
Principal payments on capital lease obligations

Net cash used in financing activities

Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period

SUPPLEMENTARY CASH FLOW INFORMATION
Cash paid for:
Income taxes, net of refunds
Interest

NINE MONTHS ENDED JUNE 30,

| 2005 | 2004 |
| :---: | :---: |

\$ 173,278

76,944
(444)
(13)
$(8,093)$
2,738
1,039

| $(38,316)$ | $(69,503)$ |
| :---: | :---: |
| 8,779 | 14,879 |
| $(8,757)$ | $(41,941)$ |
| $(15,719)$ | 32,947 |
| 29,271 | 46,968 |
| $(6,095)$ | 27,735 |
| $(2,615)$ | 1,133 |
| 256,644 | 257,667 |


| 4,140 | 1,841 |
| :---: | :---: |
| $(53,812)$ | $(33,532)$ |
| 648,238 | 863,304 |
| $(657,865)$ | $(1,158,407)$ |
| $(4,609)$ | $(10,567)$ |
| $(63,908)$ | $(337,361)$ |


| 14,053 |  | 11,364 |
| :---: | :---: | :---: |
| - |  | 441,736 |
| $(99,976)$ |  | $(307,471)$ |
|  |  | $(395,110)$ |
| - |  | $(4,987)$ |
| - |  | 910 |
| (656) |  | $(1,651)$ |
| $(17,085)$ |  | $(20,251)$ |
| $(103,664)$ |  | $(275,460)$ |
| 89,072 |  | $(355,154)$ |
| 550,352 |  | 847,600 |
| 639,424 | \$ | 492,446 |

55,875

3,590 $\$ \quad$| 22,734 |
| ---: |
| 9,733 |

AMDOCS LIMITED
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)
(in thousands)
The accompanying notes are an integral part of these consolidated financial statements.

# NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS 

(dollar and share amounts in thousands, except per share data)

1. BASIS OF PRESENTATION

Amdocs Limited (the "Company") is a leading provider of software products and services to the communications industry. The Company and its subsidiaries operate in one segment offering products and services that enable its customers to move toward an integrated approach to customer management. The Company designs, develops, markets, supports and operates, and provides Managed Services for, information system solutions primarily to leading communications companies throughout the world.

The unaudited consolidated financial statements of the Company have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). In the opinion of the Company's management, all adjustments considered necessary for a fair presentation of the unaudited interim consolidated financial statements have been included herein and are of a normal recurring nature.

The preparation of financial statements during interim periods requires management to make numerous estimates and assumptions that impact the reported amounts of assets, liabilities, revenue and expenses. Estimates and assumptions are reviewed periodically and the effect of revisions is reflected in the results of operations of the interim periods in which changes are determined to be necessary.

The results of operations for the interim periods presented herein are not necessarily indicative of the results to be expected for the full fiscal year. These statements do not include all information and footnotes necessary for a complete presentation of financial position, results of operations and cash flows in conformity with GAAP. These statements should be read in conjunction with the Company's consolidated financial statements for the fiscal year ended September 30, 2004, set forth in the Company's Annual Report on Form 20-F filed on December 30, 2004 with the Securities and Exchange Commission.

Reclassification

Certain prior year amounts have been reclassified to conform to the current year presentation.

## 2. SIGNIFICANT ACCOUNTING POLICY

Accounting for Stock-Based Compensation

The Company follows Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB No. 25") and related interpretations in accounting for its employee stock options. Pursuant to these accounting standards, the Company records deferred compensation for share options granted to employees at the date of grant based on the difference between the exercise price of the options and the market value of the underlying shares at that date. Deferred compensation is amortized to compensation expense over the vesting period of the underlying options in accordance with the accelerated expense attribution method.

As presented below, the Company determined pro forma net income and earnings per share information as if the fair value method described in Statements of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation", as amended by SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure - an Amendment of Financial Accounting Standards Board Statement No. 123", had been applied to its employee stock-based compensation. The Company utilized the Black-Scholes option-pricing model to estimate fair value,

## AMDOCS LIMITED

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

(dollar and share amounts in thousands, except per share data)
which is one of several methods that can be used under SFAS No. 123. The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. Option valuation models require the input of highly subjective assumptions, including the expected share price volatility. The Company's options have characteristics significantly different from those of traded options, and changes in the subjective input assumptions can materially affect the fair value estimates.

The fair value of options granted was estimated at the date of grant using the Black-Scholes pricing model with the following assumptions for the presented periods (all in weighted averages for options granted during the period):

|  | THREE MONTHS ENDED JUNE 30, |  | NINE MONTHS ENDED JUNE 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Risk-free interest rate | 3.79\% | 3.68\% | 3.35\% | 3.05\% |
| Expected life of options | 4.50 | 4.50 | 4.50 | 4.50 |
| Expected annual volatility | 0.603 | 0.682 | 0.635 | 0.691 |
| Expected dividend yield | None | None | None | None |
| Fair value per option | \$ 13.92 | \$ 13.99 | \$ 12.63 | \$ 13.13 |

The following table sets forth the pro forma effect of applying SFAS No 123 on net income and earnings per share for the three and nine months ended June 30, 2005 and 2004:

|  | THREE MONTHS ENDED JUNE 30, |  |  |  | NINE MONTHS ENDED JUNE 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| Net income, as reported | \$ | 77,097 | \$ | 59,920 | \$ | 220,837 | \$ | 173,278 |
| Add: Stock-based employee compensation expense included in net income, net of related tax effects |  | 56 |  | 276 |  | 206 |  | 301 |
| Less: Total stock-based employee compensation expense determined under fair value method for all awards, net of related tax effects |  | $(9,732)$ |  | $(7,834)$ |  | $(26,995)$ |  | $(27,927)$ |
| Pro forma net income | \$ | 67,421 | \$ | 52,362 | \$ | 194,048 | \$ | 145,652 |
| Basic earnings per share: |  |  |  |  |  |  |  |  |
| As reported | \$ | 0.38 | \$ | 0.29 | \$ | 1.10 | \$ | 0.82 |
| Pro forma | \$ | 0.34 | \$ | 0.25 | \$ | 0.96 | \$ | 0.69 |
| Diluted earnings per share: |  |  |  |  |  |  |  |  |
| As reported | \$ | 0.36 | \$ | 0.27 | \$ | 1.03 | \$ | 0.79 |
| Pro forma | \$ | 0.32 | \$ | 0.24 | \$ | 0.91 | \$ | 0.67 |

The pro forma results for the three and nine months ended June 30, 2004 have been revised due to the correction of the stock-based compensation amount for such periods made during fiscal 2004. The correction resulted in a decrease in pro forma net income of $\$ 703$ and $\$ 1,592$ in the three and nine months ended June 30, 2004, respectively, and had no material impact on pro forma diluted earnings per share in the three and nine months ended June 30, 2004. The decrease in pro forma diluted earning per share of

## AMDOCS LIMITED

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED
(dollar and share amounts in thousands, except per share data)
$\$ 0.01$ in the three and nine months ended June 30,2004 , resulted from the adoption of EITF 04-8. See Notes 3 and 7.

# NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED 

(dollar and share amounts in thousands, except per share data)
3. ADOPTION OF NEW ACCOUNTING STANDARDS

The Effect of Contingently Convertible Instruments on Diluted Earnings Per Share

In September 2004, the Emerging Issues Task Force ("EITF") reached a consensus on EITF Issue No. 04-8, "The Effect of Contingently Convertible Instruments on Diluted Earnings Per Share" ("EITF 04-8"). EITF 04-8 relates to contingently convertible debt instruments, which are generally convertible into common shares of the issuer after the common stock price has exceeded a predetermined threshold for a specified time period (market price trigger). According to the accounting treatment in effect prior to the first quarter of fiscal 2005, the potential dilutive effect of the conversion feature was excluded from diluted earnings per share until the market price contingency was met. Under EITF 04-8, all instruments that have embedded conversion features that are contingent on market conditions indexed to an issuer's share price are required to be included in diluted earnings per share computations, if dilutive, regardless of whether the market conditions have been met. The effective date of EITF 04-8 is for reporting periods ending after December 15, 2004. The consensus is required to be applied retroactively to instruments outstanding at the date of adoption. Diluted earnings per share of all prior periods presented for comparative purposes have been restated to conform to the consensus guidance.

The Company adopted EITF 04-8 in the first quarter of fiscal 2005, which required the addition of 10,436 ordinary shares issuable upon conversion of the Company's 0.50\% Convertible Senior Notes due 2024 (the " $0.50 \%$ Notes") to the diluted earnings per share calculation. The adoption of EITF 04-8 reduced the Company's previously reported quarterly diluted earnings per share by $\$ 0.01$ per share for the three and nine months ended June 30, 2004.

## New Accounting Standard for Stock-Based Compensation

On December 16, 2004, the Financial Accounting Standards Board (FASB) issued FASB Statement No. 123 (revised 2004), "Share-Based Payment", which is a revision of SFAS No. 123. SFAS $123(\mathrm{R})$ supersedes APB No. 25, and amends FASB Statement No. 95, "Statement of Cash Flows". Generally, the approach in Statement $123(\mathrm{R})$ is similar to the approach described in Statement 123. However, SFAS $123(R)$ requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro forma disclosure is no longer an alternative.

The Company shall adopt SFAS $123(\mathrm{R})$ by no later than the beginning of the first fiscal year beginning after June 15, 2005, i.e. the Company's fiscal year ended September 30, 2006. Early adoption will be permitted in periods in which financial statements have not yet been issued.

SFAS $123(\mathrm{R})$ permits public companies to adopt its requirements using one of two methods:

1. A "modified prospective" method in which compensation cost is recognized beginning with the effective date (a) based on the requirements of SFAS $123(R)$ for all share-based payments granted after the effective date and (b) based on the requirements of SFAS No. 123 for all awards granted to employees prior to the effective date of SFAS 123(R) that remain unvested on the effective date.
2. A "modified retrospective" method which includes the requirements of the modified prospective method described above, but also permits entities to restate based on the amounts previously recognized under SFAS No. 123 for purposes of pro forma disclosures either (a) all prior periods presented or (b) prior interim periods of the year of adoption.

## AMDOCS LIMITED

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED
(dollar and share amounts in thousands, except per share data)
As permitted by SFAS No.123, the Company currently accounts for share-based payments to employees using APB No. 25's intrinsic value method and, as such, generally recognizes no compensation cost for employee stock options. Accordingly, the adoption of the SFAS $123(R)$ fair value method will have a significant impact on the Company's consolidated results of operations, although it will have no impact on its overall consolidated financial position or consolidated cash flows. The impact of adoption of SFAS $123(R)$ cannot be predicted at this time because it will depend on levels of share-based payments granted in the future. However, had the Company adopted SFAS $123(R)$ in prior periods, the impact of that standard would have approximated the impact of SFAS No. 123 as described in the disclosure of pro forma net income and earnings per share in Note 2 above. SFAS $123(R)$ also requires the benefits of tax deductions in excess of recognized compensation cost to be reported as a financing cash flow, rather than as an operating cash flow as required under current literature. This requirement will reduce net operating cash flows and increase net financing cash flows in periods after adoption. While the Company cannot estimate what those amounts will be in the future (because they depend on, among other things, when employees exercise stock options), the amount of operating cash flows recognized in prior periods for such excess tax deductions were $\$ 3,094$, $\$ 262$, and $\$ 6,808$ in fiscal years 2004, 2003 and 2002, respectively.
4. ACCOUNTS RECEIVABLE, NET

Accounts receivable, net consists of the following:

## AS OF

| $\begin{gathered} \text { JUNE 30, } \\ 2005 \end{gathered}$ | $\begin{aligned} & \text { SEPTEMBER 30, } \\ & 2004 \end{aligned}$ |  |
| :---: | :---: | :---: |
| \$ 273,062 | \$ | 242 |
| 24,789 |  |  |
| $(4,754)$ |  | (12 |
| \$ 293,097 | \$ | 254 |

## AMDOCS LIMITED

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED
(dollar and share amounts in thousands, except per share data)
5. COMPREHENSIVE INCOME

Comprehensive income represents the change in shareholders' equity during a period from transactions and other events and circumstances from nonowner sources. It includes all changes in equity except those resulting from investments by owners and distributions to owners.

The following table sets forth the reconciliation from net income to comprehensive income for the following periods:

|  | THREE MONTHS ENDEDJUNE 30, |  |  |  | NINE MONTHS ENDED JUNE 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  | 2005 |  | 2004 |
| Net income | \$ | 77,097 | \$ | 59,920 | \$ | 220,837 | \$ | 173,278 |
| Other comprehensive (loss) income: |  |  |  |  |  |  |  |  |
| Unrealized (loss) gain on foreign currency hedging contracts, net of tax |  | $(4,186)$ |  | 2,716 |  | $(5,037)$ |  | $(2,846)$ |
| Unrealized gain (loss) on short-term interest-bearing investments, net of tax |  | 1,216 |  | $(1,687)$ |  | (605) |  | $(1,227)$ |
| Comprehensive income | \$ | 74,127 | \$ | 60,949 | \$ | 215,195 | \$ | 169,205 |

6. INCOME TAXES

The provision for income taxes for the following periods consisted
of:

|  | THREE MONTHS ENDED JUNE 30, |  | NINE MONTHS ENDED JUNE 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 |  | 2005 |  | 2004 |
| Current | \$ 30,018 | \$ 32,755 | \$ | 51,662 | \$ | 56,966 |
| Deferred | $(10,748)$ | $(15,855)$ |  | 3,541 |  | $(8,093)$ |
|  | \$ 19,270 | \$ 16,900 | \$ | 55,203 | \$ | 48,873 |

The effective income tax rate varied from the statutory Guernsey tax rate as follows for the following periods:

|  | THREE MONTHS ENDEDJUNE 30, |  | NINE MONTHS ENDED JUNE 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Statutory Guernsey tax rate | 20\% | 20\% | 20\% | 20\% |
| Guernsey tax-exempt status | (20) | (20) | (20) | (20) |
| Foreign taxes | 20 | 22 | 20 | 22 |
| Effective income tax rate | 20\% | 22\% | 20\% | 22\% |

## AMDOCS LIMITED

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED
(dollar and share amounts in thousands, except per share data)
As a Guernsey corporation with tax-exempt status, the Company's overall effective tax rate is attributable solely to foreign taxes and for fiscal year 2005 is expected to approximate $20 \%$.

As of June 30, 2005, deferred tax assets of $\$ 13,757$, derived from net capital and operating loss carry forwards related to some of the Company's subsidiaries, were offset by valuation allowances related to the uncertainty of realizing tax benefit for such losses. When realization of such tax benefits associated with such net capital and operating losses is deemed more likely than not, the valuation allowance will be released through income taxes.
7. EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share:

|  | THREE MONTHS ENDED JUNE 30, |  |  |  | NINE MONTHS ENDED JUNE 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  | 05 |  | 04 |
| Numerator: |  |  |  |  |  |  |  |  |
| Numerator for basic earnings pershare |  |  |  |  |  |  |  |  |
| Effect of assumed conversion of $0.50 \%$ convertible notes |  | 988 |  | 981 |  | , 955 |  | , 301 |
| Numerator for diluted earnings per share |  | 78,085 |  | 60,901 |  | , 792 |  | , 579 |
| Denominator: |  |  |  |  |  |  |  |  |
| Denominator for basic earnings per share - weighted average number of shares outstanding |  | 200,494 |  | 206,093 |  | , 453 |  | , 409 |
| Effect of assumed conversion of $0.50 \%$ convertible notes |  | 10,436 |  | 10,436 |  | , 436 |  | 4,639 |
| Effect of dilutive stock options granted |  | 5,640 |  | 5,708 |  | ,719 |  | 5,777 |
| Denominator for diluted earnings per share |  | 216,570 |  | 222,237 |  | , 608 |  | , 825 |
| Basic earnings per share | \$ | 0.38 | \$ | 0.29 | \$ | 1.10 | \$ | 0.82 |
| Diluted earnings per share | \$ | 0.36 | \$ | 0.27 | \$ | 1.03 | \$ | 0.79 |

The weighted average effect of the repurchase of ordinary shares by the Company has been included in the calculation of basic earnings per share.

The effect of the $2 \%$ Convertible Notes due June 1, 2008 issued by the Company in May 2001 (the " $2 \%$ Notes") on diluted earnings per share was anti-dilutive for the three and nine months ended June 30, 2005 and 2004, and, therefore, was not included in the above calculation.

The effect of the $0.50 \%$ Notes on diluted earnings per share was included in the above calculation. See Note 3. The adoption of EITF 04-8 reduced the Company's previously reported quarterly diluted earnings per share by $\$ 0.01$ per share for the three and nine months ended June 30, 2004 .
(dollar and share amounts in thousands, except per share data)
8. REPURCHASE OF SECURITIES

Ordinary Shares
On December 20, 2004, the Company announced that its Board of Directors had extended the Company's share repurchase program for the additional repurchase of up to $\$ 100,000$ of the Company's ordinary shares in the open market or privately negotiated transactions and at times and prices the Company deems appropriate. In accordance with this extension, during the three months ended June 30 , 2005, the Company had repurchased approximately 3.5 million ordinary shares, at an average price of $\$ 28.33$ per share.
9. ACQUISITIONS

CERTEN INC.
On July 2, 2003, the Company acquired from Bell Canada its $90 \%$ ownership interest in Certen (renamed Amdocs Canada Managed Services, Inc.) for approximately $\$ 66,000$ in cash. In addition, the Company had related transaction costs of approximately $\$ 3,000$. In the six months ended March 31, 2005, the Company corrected the allocation of the purchase price and recalculated deferred tax assets related to the fair value of an acquired pension liability and to a change in tax rate estimation at realization. The corrected purchase price allocation resulted in a decrease of $\$ 9,893$ in goodwill.

## DST INNOVIS

On July 1, 2005 the Company acquired from DST Systems, Inc. ("DST") all of the common stock of DST's wholly owned subsidiaries, DST Innovis Inc. and DST Interactive, Inc., (collectively, "DST Innovis"), a leading provider of customer care and billing solutions to broadband media companies, for approximately $\$ 238,000$ in cash. The purchase price is subject to upward or downward adjustment based upon the working capital of DST Innovis.

In addition, the Company signed a long-term agreement with a subsidiary of DST, pursuant to which the DST subsidiary will continue to support the printing and mailing of bills for the DST Innovis customer base. Under the terms of that agreement, the DST subsidiary will be a preferred vendor of billing printing and mailing for projects that combine those services with billing support, and the DST subsidiary is expected to be selected as the provider of these services for additional Amdocs customers in North America. With this acquisition the Company is in a position to offer comprehensive set of solutions to help broadband media and satellite companies transition to integrated customer management, or ICM. The Company has not yet completed the purchase price allocation. The preliminary allocation is expected be completed during the fourth quarter of fiscal 2005.

## LONGSHINE

On August 3, 2005, the Company acquired all of the outstanding shares of Longshine Information Technology Company Ltd. ("Longshine"), a privately-held, leading vendor of customer care and billing software in China, for approximately $\$ 30,000$ in cash with the possibility of additional cash consideration up to approximately $\$ 16,000$ to be paid later based on the achievement of certain performance targets. With this acquisition the Company is able to offer set of products and services to Chinese service providers and expand its presence in China. The Company has not yet completed the purchase price allocation. The preliminary allocation is expected be completed during the fourth quarter of fiscal 2005.

## AMDOCS LIMITED

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED
(dollar and share amounts in thousands, except per share data)
10. OPERATIONAL EFFICIENCY AND COST REDUCTION PROGRAMS

In the fiscal years ended September 30, 2002 and 2003, the Company implemented a series of cost reduction programs designed to reduce operating costs and improve productivity. As part of these programs, the Company reduced its workforce, vacated facilities in different centers around the world and implemented other cost reduction measures, including travel cuts and reduction in other discretionary costs.

The restructuring accrual balance for these cost reduction programs is comprised of the following as of June 30, 2005:

## FACILITIES

| $\$$ | 10,280 |
| :--- | ---: |
| $(1,108)$ |  |
| $(1,675)$ |  |
| --------- |  |
| $\$$ | 7,497 |
|  | $=========$ |

Balance as of September 30, 2004
Cash payments
(1,108)
Adjustments (1)
Balance as of June 30, 2005 (2)
$=========$
(1) Reflects adjustments due to changes in previous estimates. These adjustments resulted in a decrease of restructuring liabilities related to facilities, which was credited to "cost of service" and "selling, general and administrative" expenses in the nine months ended June 30, 2005.
(2) The remainder of the accrual is expected to be paid out through April 2012.
11. EMPLOYEE BENEFITS

The Company maintains non-contributory defined benefit plans that provide for pension, other retirement and post-employment benefits for some of its Canadian employees based on length of service and rate of pay. Contributions by the Company are based on various generally accepted actuarial methods and reflect actuarial assumptions concerning future investment returns, salary projections and future service benefits. Plan assets consist primarily of Canadian and other equities, government and corporate bonds, debentures and secured mortgages, which are held in pooled fund units established by Bell Canada Enterprises for the collective investment of registered pension plan assets.

The net periodic benefit cost under these plans for the three months ended June 30, 2005 and 2004, was as follows:

| THREE MONTHS ENDED JUNE 30, 2005 |  |  |  | THREE MONTHS ENDED JUNE 30, 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} \text { PENSION } \\ \text { BENEFITS } \end{array}$ |  | OTHER <br> BENEFITS |  | PENSION BENEFITS |  | OTHER <br> BENEFITS |  |
|  |  |  |  |  |  |  |  |
| \$ | 537 | \$ | 65 | \$ | 515 | \$ | 94 |
|  | 821 |  | 119 |  | 673 |  | 97 |
|  | (673) |  | - |  | (575) |  | - |
| \$ | 685 | \$ | 184 | \$ | 613 | \$ | 191 |

## AMDOCS LIMITED

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED
(dollar and share amounts in thousands, except per share data)
The net periodic benefit cost under these plans for the nine months ended June 30, 2005 and 2004, was as follows:

|  | NINE MONTHS ENDED JUNE 30, 2005 |  |  |  | NINE MONTHS ENDED JUNE 30, 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | PENSION BENEFITS |  | OTHER <br> BENEFITS |  | PENSION BENEFITS |  | OTHER <br> BENEFITS |  |
| Service costs | \$ | 1,632 | \$ | 197 | \$ | 1,488 | \$ | 271 |
| Interest on benefit obligations |  | 2,494 |  | 360 |  | 1,944 |  | 280 |
| Expected return on plan assets |  | $(2,042)$ |  | - |  | $(1,661)$ |  |  |
|  | \$ | 2,084 | \$ | 557 | \$ | 1,771 | \$ | 551 |

In the nine months ended June 30 , 2005, the Company made contributions of $\$ 2,495$ to the pension plan and $\$ 125$ for other benefits. The Company expects that contributions for the fiscal year ending September 30, 2005 will approximate $\$ 3,285$ to the pension plan and $\$ 150$ for other benefits.
(dollar and share amounts in thousands, except per share data)

## 12. CONTINGENCIES

## Legal Proceedings

The Company is involved in various legal proceedings arising in the normal course of its business. Based upon the advice of counsel, the Company does not believe that the ultimate resolution of these matters will have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

Securities and Exchange Commission Investigation
In 2003, the Company was informed that the Midwest Regional Office of the SEC is conducting a private investigation into the events leading up to the Company's announcement in June 2002 of revised projected revenue for the third and fourth quarters of fiscal 2002. The investigation appears to be focused on, but is not explicitly limited to, the Company's forecasting beginning with its April 23, 2002 press release. Although the Company believes that it will be able to satisfy any concerns the SEC staff may have in this regard, the Company is unable to predict the duration, scope, or outcome of the investigation. The Company is cooperating fully with the SEC staff.

Guarantor's Accounting and Disclosure Requirements for Guarantees
The Company is a party to an agreement entered into prior to December 31, 2002 that includes an indemnification of one of its customers for any withholding tax that might be required under the customer's local tax laws from certain payments made to the Company under this agreement. The indemnification under this agreement expires in December 2005. As of June 30, 2005 and September 30, 2004, the maximum potential amount of the Company's future exposure under this guarantee as determined in accordance with Financial Accounting Standards Board Interpretation No. 45
"Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" was \$4,717.

The Company generally sells its ClarifyCRM products with a limited warranty for a period of 90 days. The Company's policy is to accrue for warranty costs, if needed, based on historical trends in product failure. Based on the Company's experience, only minimal warranty services have been required and, as a result, the Company did not accrue any amounts for product warranty liability during the nine months ended June 30, 2005 and 2004.

The Company generally indemnifies its customers against claims of intellectual property infringement made by third parties arising from the use of the Company's software. To date, the Company has incurred only minimal costs as a result of such obligations and has not accrued any liabilities related to such indemnification in its consolidated financial statements.

## ITEM 2. OPERATING AND FINANCIAL REVIEW AND PROSPECTS

## FORWARD LOOKING STATEMENTS

This section contains forward-looking statements (within the meaning of the United States federal securities laws) that involve substantial risks and uncertainties. You can identify these forward-looking statements by words such as "expect", "anticipate", "believe", "seek", "estimate", "project", "forecast", "continue", "potential", "should", "would", "could" and "may", and other words that convey uncertainty of future events or outcome. Statements that we make in this document that are not statements of historical fact also may be forward-looking statements. Forward-looking statements are not guarantees of future performance, and involve risks, uncertainties and assumptions that may cause our actual results to differ materially from the expectations that we describe in our forward-looking statements. There may be events in the future that we are not accurately able to predict, or over which we have no control. You should not place undue reliance on forward-looking statements. We do not promise to notify you if we learn that our assumptions or projections are wrong for any reason. We disclaim any obligation to update our forward-looking statements, except where applicable law may otherwise require us to do so.

Important factors that may affect these projections or expectations include, but are not limited to: changes in the overall economy; changes in competition in markets in which we operate; changes in the demand for our products and services; consolidation within the industries in which our customers operate; the loss of a significant customer; changes in the telecommunications regulatory environment; changes in technology that impact both the markets we serve and the types of products and services we offer; financial difficulties of our customers; losses of key personnel; difficulties in completing or integrating acquisitions; litigation and regulatory proceedings; and acts of war or terrorism. For a discussion of these important factors, please read the information set forth under the caption "Risk Factors" in our Annual Report on Form 20-F for fiscal 2004 that we have filed with the United States Securities and Exchange Commission ("SEC").

## INTRODUCTION

In this section, we discuss the general financial condition and the results of operations for Amdocs and its subsidiaries including:

- the factors that affect our business,
- our revenue and costs for the three and nine months ended June 30 , 2005 and 2004,
- the reasons why such revenue and costs were different from period to period,
- the sources of our revenue,
- how all of this affects our overall financial condition,
- our capital expenditures for the three and nine months ended June 30, 2005 and 2004, and
- the sources of our cash to pay for future capital expenditures and possible acquisitions.

In this section, we also analyze and explain the changes in the specific line items in our consolidated statements of income between the three and nine month periods ended June 30, 2005 and 2004 . You should read this section in conjunction with our consolidated financial statements.

Our market focus is primarily the communications industry, and we are a leading provider of software products and services to that industry. Our addressable market has recently been expanded to include the broadband industry, as a result of the acquisition of DST Innovis. The acquisition not only enlarges our customer base, but also allows us to offer a broader set of customer care and billing solutions to customers in the broadband, satellite and communications services industries. Our products and services help our customers, including broadband cable and satellite companies, move toward an integrated approach to customer management, which we refer to as Integrated Customer Management, or ICM. Our portfolio of product offerings include billing, customer relationship management ("CRM"), order management, self service, service fulfillment, mediation, and content revenue management products, which we refer to, collectively, as Integrated Customer Management Enabling Systems, or ICM Enabling Systems. (In the past, we referred to ICM Enabling Systems as CC\&B Systems).

Our portfolio also includes a full range of directory sales and publishing systems, which we refer to as Directory Systems, for publishers of both traditional printed yellow page and white page directories and electronic Internet directories.

Our ICM Enabling Systems are designed to meet the mission-critical needs of leading communications service providers throughout the entire customer lifecycle. We support different lines of business, including wireline, wireless, cable and satellite, and a wide range of communications services, including voice, video, data, Internet Protocol ("IP") broadband, content, electronic and mobile commerce and IP- based services. We also support companies that offer multiple service packages, commonly referred to as bundled or convergent service packages.

Due to the complexity of our customers' projects and the expertise required for systems support, we also provide information technology, or IT, services, including extensive IT consulting, strategy, system implementation, integration, modification, ongoing support, enhancement and maintenance services. In addition, we offer Managed Services, which include services such as system modernization and consolidation, the operation of data centers, ongoing support, maintenance services, system modification, the provision of billing services and communications facility management services, in all cases on either or a combination of a fixed or unit charge basis to our customers.

Our business is conducted on a global basis. We maintain six development facilities located in Canada, Cyprus, India, Ireland, Israel and the United States. We expect our development center in India to grow and support the overall activity of our business worldwide at comparatively lower operating costs.

As part of our strategy, we have pursued and may continue to pursue acquisitions and other initiatives in order to offer new products or services or otherwise enhance our market position or strategic strengths.

We derive our revenue principally from:

- the initial sales of licenses to use our products and related services, including modification, implementation and integration services,
- providing Managed Services and other related services for our solutions, and
- recurring revenue from ongoing support and maintenance provided to our customers, and from incremental license fees resulting from increases in a customer's business volume.

Revenue is recognized only when all of the following conditions have been met: (i) there is persuasive evidence of an arrangement; (ii) delivery has occurred; (iii) the fee is fixed and determinable; and (iv)
collectability of the fee is reasonably assured. We usually sell our software licenses as part of an overall solution offered to a customer that combines the sale of software licenses with a broad range of services, which normally include significant customization, modification, implementation and integration. As a result, we generally recognize combined license and service revenue over the course of these long-term projects, using the percentage of completion method of accounting. Initial license fee revenue is recognized as work is performed, using the percentage of completion method of accounting. Subsequent license fee revenue is recognized upon completion of specified conditions in each contract, based on a customer's subscriber level or number of users when greater than the level specified in the contract for the initial license fee. Service revenue that involves significant ongoing obligations, including fees for software customization, implementation and modification, also is recognized as work is performed, under the percentage of completion method of accounting. Revenue from software solutions that do not require significant customization and modification is recognized upon delivery or as services are provided. In Managed Services contracts, we typically recognize revenue from the operation of a customer's system either ratably over the service period or as services are performed. Revenue from ongoing support services is recognized as work is performed. Revenue from third-party hardware sales is recognized upon delivery and installation, and revenue from third-party software sales is recognized upon delivery. Maintenance revenue is recognized ratably over the term of the maintenance agreement. As a result of a significant portion of our revenue being subject to the percentage of completion accounting method, the size and timing of customer projects and our progress in completing such projects may significantly affect our annual and quarterly operating results.

Our business is subject to the effects of general global economic conditions and, in particular, market conditions in the communications industry. The telecommunications industry is being transformed by the trend of continued consolidation which we believe accelerates the needs for a carrier to operate its system while simultaneously reducing the total cost of ownership. We believe we are well positioned to take advantage of this trend. At the same time, we believe the acquisitions of DST Innovis and Longshine have expanded our addressable markets and propelled us into a leadership position in the broadband industry, as well as in the Chinese market. As a result, and despite the uncertainties that still exist in the market, including those associated with consolidation, we expect continued growth in the coming quarters.

We believe that we are a leading global provider of ICM Enabling Systems. We provide a broad set of products, with proven functionality and scalability, accompanied by a comprehensive range of business consulting, system implementation and integration services.

We believe that demand for our ICM Enabling Systems is driven by, among other key factors:

- the global use of communications services,
- the emergence of new communications products and services, especially IP, video, broadband, data and content services and IPTV (Internet Protocol Television),
- technological changes, such as the introduction of wireless Internet services via GPRS (General Packet Radio Services) and UMTS (Universal Mobile Telecommunications System) technology,
- the ongoing consolidation within the communications industry,
- the continued convergence of communications services, broadband cable and satellite industries,
- the business needs of communications service providers to reduce costs and retain high value customers in a highly competitive environment, and
- a shift from in-house management to vendor solutions.

We also believe that additional drivers of demand are the continuing trend for communications service providers to offer their subscribers multiple service packages, commonly referred to as bundled or convergent services (combinations of voice, broadband, electronic and mobile commerce and IP services), and the ability of our ICM Enabling Systems to improve customer satisfaction, loyalty, profitability and overall productivity.

Revenue from Managed Services arrangements is included in both license and service revenue from the sale of ICM Enabling Systems and Directory Systems. Managed Services projects are a significant part of our business, and generate substantial, long-term revenue streams, cash flow and operating income. In the initial period of our Managed Services projects, we generally invest in modernization and consolidation of the customer's systems. Invoices are usually structured on a periodic fixed or unit charge basis. As a result, Managed Services projects can be less profitable in the initial period. Margins tend to improve over time as we benefit from the operational efficiencies provided by system modernization and consolidation. We expect that our Managed Services relationships will generate margins comparable to sales of our other products and related license and services over the entire relationships. Revenue related to Managed Services agreements in each of the nine month periods ended June 30 , 2005 and 2004 was approximately $40 \%$ of total revenue.

## RESULTS OF OPERATIONS

The following table sets forth for the three and nine months ended June 30,2005 and 2004 certain items in our consolidated statements of income reflected as a percentage of total revenue:

THREE MONTHS ENDED JUNE 30,

| 2005 | 2004 |
| :---: | :---: |

NINE MONTHS ENDED
JUNE 30,

| ------------------1 |  |
| :---: | :---: |
| 2005 | 2004 |


| $5.1 \%$ | $3.9 \%$ |
| ---: | ---: |
| 94.9 | 96.1 |
| ----- | ----- |
| 100.0 | 100.0 |
| ----- | ----- |
|  |  |
| 0.2 | 0.3 |
| 63.4 | 63.1 |
| 6.7 | 7.0 |
|  |  |
| 11.3 | 12.0 |
|  |  |
| 0.6 | 1.0 |
| ---- | ---- |
| 82.2 | 83.4 |
| ----- | ----- |
| 17.8 | 16.6 |
| 1.1 | 0.2 |
| ---- | ---- |
| 18.9 | 16.8 |
| 3.8 | 3.7 |
| ----- | ----- |
| $15.1 \%$ | $13.1 \%$ |

The following is a tabular presentation of our results of operations for the nine months ended June 30, 2005 compared to the nine months ended June 30, 2004. Following the table is a discussion and analysis of our business and results of operations for such periods.


REVENUE. Total revenue increased by $\$ 144.0$ million, or $10.9 \%$, in the nine months ended June 30,2005 to $\$ 1,465.3$ million from $\$ 1,321.3$ million in the nine months ended June 30, 2004. Approximately 40\% of the increase in total revenue was due to an increase in business related to Managed Services customers. Revenue related to Managed Services customers in the nine months ended June 30, 2005 and 2004 was approximately 40\% of total revenue.

License and service revenue from the sale of ICM Enabling Systems was $\$ 1,272.3$ million for the nine months ended June 30, 2005, an increase of $\$ 127.6$ million, or $11.1 \%$, over the nine months ended June 30, 2004. Approximately $30 \%$ of the increase is attributable to an increase in business related to Managed Services customers. License and service revenue from the sale of ICM Enabling Systems represented $86.8 \%$ and $86.6 \%$ of our total revenue in the nine months ended June 30, 2005 and 2004, respectively. The demand for our ICM Enabling Systems is primarily driven by the need for communications companies to continue to integrate their billing, CRM and order management systems into an Integrated Customer Management approach. In the nine months ended June 30, 2005, we observed strong demand for our offerings.

License and service revenue from the sale of Directory Systems was $\$ 193.0$ million for the nine months ended June 30, 2005, an increase of $\$ 16.4$ million, or $9.3 \%$, over the nine months ended June 30 , 2004 . Approximately $90 \%$ of the increase in Directory Systems revenue in the nine months ended June 30, 2005 was attributable to an increase in business related to Managed Services customers. License and service revenue from the sale of Directory Systems represented 13.2\% and $13.4 \%$ of our total revenue in the nine months ended June 30, 2005 and 2004, respectively. We believe that we are a leading provider of Directory Systems in most of the markets we serve. We expect that our revenue from Directory Systems will increase in fiscal 2005.

In the nine months ended June 30, 2005, revenue from customers in North America, Europe and the rest of the world accounted for $67.0 \%$, $24.8 \%$ and $8.2 \%$, respectively, of total revenue compared to $66.8 \%$, $26.4 \%$
and $6.8 \%$, respectively, for the nine months ended June 30, 2004. Approximately half of the increase in revenue from customers in North America in the nine months ended June 30, 2005 was attributable to an increase in business related to Managed Services customers. The increase in revenue from customers in Europe in the nine months ended June 30,2005 was less than the $10.9 \%$ increase in our total revenue, which resulted in a decrease in its percentage of total revenue.

COST OF LICENSE. Cost of license mainly includes amortization of purchased computer software and intellectual property rights. Because such amortization is relatively stable from period to period and, absent impairment, is generally fixed in amount, an increase or decrease in license revenue will cause a significant fluctuation in cost of license as a percentage of license revenue. In the nine months ended June 30,2005 , cost of license, as a percentage of license revenue, was $4.4 \%$, compared to $7.3 \%$ in the nine months ended June 30, 2004.

COST OF SERVICE. The increase in cost of service in the nine months ended June 30, 2005 was $11.5 \%$, as compared to the $10.9 \%$ increase in our total revenue in the nine months ended June 30, 2005, and resulted in a slight decrease of $0.3 \%$ in our gross margin as a percentage of revenue. Our gross margin was affected by the continuing investment in our consulting business and our development center in India, during fiscal 2005.

RESEARCH AND DEVELOPMENT. Research and development expense was primarily comprised of compensation expense attributed to research and development activities, which involve the development of new software modules and product offerings, either in conjunction with customer projects or as part of our internal product development program. Research and development expense increased by $\$ 5.3$ million, or $5.8 \%$, in the nine months ended June 30,2005 to $\$ 97.6$ million from $\$ 92.3$ million in the nine months ended June 30, 2004. This increase in research and development expense was proportionally less than the increase in our total revenue, and research and development expense decreased, as a percentage of revenue, from 7.0\% in the nine months ended June 30, 2004 to 6.7\% in the nine months ended June 30 , 2005. While we continue to upgrade our existing systems, in the nine months ended June 30, 2005, we focused significant research and development efforts on the integration between our products and a unified user interface in order to enable our customers to adopt an ICM approach. As part of these efforts we launched a comprehensive portfolio of products, which we refer to as Amdocs 6, in February 2005. Amdocs 6 is a pre-integrated portfolio of modular, billing, CRM, self-service, order management, mediation and content revenue management software products. The majority of our research and development expenditures are directed to our ICM Enabling Systems, and the remainder to directory solutions. Although we intend to continue to devote resources to research and development, our research and development spending, like all of our costs, is sensitive to our overall financial condition. We believe that our research and development efforts are a key element of our strategy and are essential to our success. However, an increase or a decrease in our total revenue would not necessarily result in a proportional increase or decrease in the levels of our research and development expenditures, which could affect our operating margin.

SELLING, GENERAL AND ADMINISTRATIVE. Selling, general and administrative expense increased by $\$ 6.9$ million, or $4.4 \%$, in the nine months ended June 30, 2005 to $\$ 166.0$ million, from $\$ 159.1$ million in the nine months ended June 30, 2004. Selling, general and administrative expense is primarily comprised of compensation expense. The increase in selling, general and administrative expense in the nine months ended June 30,2005 was attributable to an overall increase in our operations, as well as to the increase in our selling and marketing compensation, although the $4.4 \%$ increase was less than the $10.9 \%$ increase in our total revenue.

AMORTIZATION OF PURCHASED INTANGIBLE ASSETS. Amortization of purchased intangible assets in the nine months ended June 30, 2005 was $\$ 7.9$ million, compared to $\$ 13.4$ million in the nine months ended June 30,2004 . The decrease in amortization of purchased intangible assets was due to purchased intangible assets that were fully amortized in fiscal 2004 and in the first three months of fiscal 2005.

OPERATING INCOME. Operating income increased by $\$ 41.8$ million, or $19.1 \%$, in the nine months ended June 30,2005 , to $\$ 261.1$ million, or $17.8 \%$ of revenue, from $\$ 219.3$ million, or $16.6 \%$ of revenue, in the nine months ended June 30 , 2004. The increase in operating income in the nine months ended June 30, 2005 is attributable to the 10.9\% increase in our total revenue, which increased at a greater rate than the $9.3 \%$ increase in operating expense.

INTEREST INCOME AND OTHER, NET. Interest income and other, net increased by $\$ 12.0$ million in the nine months ended June 30,2005 to $\$ 14.9$ million from $\$ 2.9$ million in the nine months ended June 30, 2004. The increase in interest income and other, net, in the nine months ended June 30, 2005 is primarily attributable to the increase in market interest rates on our short-term interest-bearing investments, and to the decrease in our interest expense due to the redemption of our $2 \%$ Notes in June 2004, which was partially offset by interest expense on our 0.50\% Notes issued in March 2004.

INCOME TAXES. Income taxes for nine months ended June 30, 2005 were $\$ 55.2$ million on pretax income of $\$ 276.0$ million, an effective tax rate of $20 \%$ compared to $22 \%$ in the nine months ended June 30 , 2004 . Our effective tax rate for fiscal year 2005 is expected to be approximately $20 \%$ due to the corporate income tax rates in the various countries in which we operate and the relative magnitude of our business in those countries. The reduction in our effective tax rate is due to our continued expansion into countries with lower effective tax rates.

NET INCOME. Net income was $\$ 220.8$ million in nine months ended June 30, 2005, compared to a net income of $\$ 173.3$ million in the nine months ended June 30, 2004. The increase in net income is attributable to the $10.9 \%$ increase in our total revenue and the increase in interest income and other, net, which increased at a greater rate than the increase in operating expenses and income taxes.

DILUTED EARNINGS PER SHARE. Diluted earnings per share increased by $\$ 0.24$, or $30.4 \%$, in the nine months ended June 30 , 2005 , to $\$ 1.03$ from $\$ 0.79$ in the nine months ended June 30, 2004.

The shares issuable upon conversion of the $0.50 \%$ Notes were included in the diluted earnings per share calculation for the nine months ended June 30 , 2005 following the adoption of EITF 04-8, which required the addition of 10.4 million ordinary shares issuable upon conversion of our $0.50 \%$ Notes, to the diluted earnings per share calculation. The adoption of EITF 04-8 reduced our previously reported quarterly diluted earnings per share by $\$ 0.01$ per share for the nine months ended June 30, 2004.

THREE MONTHS ENDED JUNE 30, 2005 AND 2004
The following is a tabular presentation of our results of operations for the three months ended June 30, 2005 compared to the three months ended June 30 , 2004. Following the table is a discussion and analysis of our business and results of operations for such periods.


Revenue:

| License | \$ | 27,199 | \$ | 17,298 | \$ 9,901 | $57.2 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service |  | 480,156 |  | 432,926 | 47,230 | 10.9 |
|  |  | 507,355 |  | 450,224 | 57,131 | 12.7 |
| Operating expenses: |  |  |  |  |  |  |
| Cost of license |  | 1,125 |  | 1,448 | (323) | (22.3) |
| Cost of service |  | 324,249 |  | 283,109 | 41,140 | 14.5 |
| Research and development |  | 31,393 |  | 31,665 | (272) | (0.9) |
| Selling, general and administrative.... |  | 56,448 |  | 52,745 | 3,703 | 7.0 |
| Amortization of purchased intangible assets...... |  | 2,078 |  | 4,558 | $(2,480)$ | (54.4) |
|  |  | 415,293 |  | 373,525 | 41,768 | 11.2 |
| Operating income. |  | 92,062 |  | 76,699 | 15,363 | 20.0 |
| Interest income and other, net |  | 4,305 |  | 121 | 4,184 | 3,457.9 |
| Income before income taxes |  | 96,367 |  | 76,820 | 19,547 | 25.4 |
| Income taxes. |  | 19,270 |  | 16,900 | 2,370 | 14.0 |
| Net income. | \$ | 77,097 | \$ | 59,920 | \$17,177 | 28.7 |

REVENUE. Total revenue increased by $\$ 57.2$ million, or $12.7 \%$, in the three months ended June 30,2005 to $\$ 507.4$ million from $\$ 450.2$ million in the three months ended June 30, 2004. Revenue related to Managed Services customers in the three months ended June 30, 2005 and 2004 was approximately $40 \%$ of total revenue.

License and service revenue from the sale of ICM Enabling Systems was $\$ 440.0$ million for the three months ended June 30,2005 , an increase of $\$ 52.0$ million, or $13.4 \%$, over the three months ended June 30, 2004. License and service revenue from the sale of ICM Enabling Systems represented $86.7 \%$ and $86.2 \%$ of our total revenue in the three months ended June 30, 2005 and 2004, respectively. The demand for our ICM Enabling Systems is primarily driven by the need for communications companies to continue to integrate their billing, CRM and order management systems into an Integrated Customer Management approach. In the third quarter of fiscal 2005, we observed strong demand for our offerings.

License and service revenue from the sale of Directory Systems was \$67.4 million for the three months ended June 30, 2005, an increase of $\$ 5.1$ million, or $8.3 \%$, over the three months ended June 30, 2004. Approximately $90 \%$ of the increase in Directory Systems revenue in the three months ended June 30, 2005 was attributable to an increase in business related to Managed Services customers. License and service revenue from the sale of Directory Systems represented $13.3 \%$ and $13.8 \%$ of our total revenue in the three months ended June 30,2005 and 2004 , respectively. We believe that we are a leading provider of Directory Systems in most of the markets we serve. We expect that our revenue from Directory Systems will increase in fiscal 2005.

In the three months ended June 30, 2005, revenue from customers in North America, Europe and the rest of the world accounted for $68.4 \%, 24.7 \%$ and $6.9 \%$, respectively, of total revenue compared to $65.9 \%$, $26.1 \%$ and $8.0 \%$, respectively, for the three months ended June 30 , 2004. The increase in revenue from customers in

Europe in the three months ended June 30, 2005 was less than the $12.7 \%$ increase in our total revenue, which resulted in a decrease in revenue from customers in Europe as a percentage of total revenue. Revenue from customers in the rest of the world in the three months ended June 30,2005 was at the same level as compared to the three months ended June 30, 2004 , which resulted in a decrease in revenue from customers in the rest of the world as a percentage of total revenue.

COST OF LICENSE. Cost of license mainly includes amortization of purchased computer software and intellectual property rights. Because such amortization is relatively stable from period to period and, absent impairment, is generally fixed in amount, an increase or decrease in license revenue will cause a significant fluctuation in cost of license as a percentage of license revenue. In the three months ended June 30,2005 , cost of license, as a percentage of license revenue, was 4.1\%, compared to 8.4\% in the three months ended June 30, 2004.

COST OF SERVICE. The increase in cost of service in the three months ended June 30, 2005 was $14.5 \%$, which is greater than the increase in our total revenue in the three months ended June 30, 2005, and resulted in a $0.9 \%$ decrease in our gross margin, as a percentage of revenue. Our gross margin was affected by the continuing investment in our consulting business and our development center in India, during fiscal 2005.

RESEARCH AND DEVELOPMENT. Research and development expense was primarily comprised of compensation expense attributed to research and development activities, which involve the development of new software modules and product offerings, either in conjunction with customer projects or as part of our internal product development program. Research and development expense decreased by $\$ 0.3$ million, or $0.9 \%$, in the three months ended June 30,2005 to $\$ 31.4$ million from $\$ 31.7$ million in the three months ended June 30, 2004. Research and development expense decreased as a percentage of revenue from $7.0 \%$ in the three months ended June 30, 2004 to $6.2 \%$ in the three months ended June 30, 2005. The majority of our research and development expenditures are directed to our ICM Enabling Systems, expanding functionality and integrating the system components, and the remainder to directory solutions. Although we intend to continue to devote resources to research and development, our research and development spending, like all of our costs, is sensitive to our overall financial condition. We believe that our research and development efforts are a key element of our strategy and are essential to our success. However, an increase or a decrease in our total revenue would not necessarily result in a proportional increase or decrease in the levels of our research and development expenditures, which could affect our operating margin.

SELLING, GENERAL AND ADMINISTRATIVE. Selling, general and administrative expense increased by $\$ 3.7$ million, or $7.0 \%$, in the three months ended June 30 , 2005 to $\$ 56.4$ million, from $\$ 52.7$ million in the three months ended June 30 , 2004. Selling, general and administrative expense is primarily comprised of compensation expense. The increase in selling, general and administrative expense in the third quarter of fiscal 2005 was attributable to an overall increase in our operations, as well as to the increase in our selling and marketing compensation, although the $7.0 \%$ increase was less than the $12.7 \%$ increase in our total revenue.

AMORTIZATION OF PURCHASED INTANGIBLE ASSETS. Amortization of purchased intangible assets in the three months ended June 30,2005 was $\$ 2.1$ million, compared to $\$ 4.6$ million in the three months ended June 30,2004 . The decrease in amortization of purchased intangible assets was due to purchased intangible assets that were fully amortized in fiscal 2004 and in the first three months of fiscal 2005.

OPERATING INCOME. Operating income increased by $\$ 15.4$ million, or $20 \%$, in the three months ended June 30,2005 , to $\$ 92.1$ million, or $18.2 \%$ of revenue, from $\$ 76.7$ million, or $17.1 \%$ of revenue, in the three months ended June 30, 2004. The increase in operating income in the third quarter of fiscal 2005 is attributable to the $12.7 \%$ increase in our total revenue, which increased at a greater rate than the $11.2 \%$ increase in operating expense.

INTEREST INCOME AND OTHER, NET. Interest income and other, net increased by $\$ 4.2$ million in the three months ended June 30,2005 to $\$ 4.3$ million from $\$ 0.1$ million in the three months ended June 30,2004 . The increase in interest income and other, net, in the third quarter of fiscal 2005 is primarily attributable to the increase in market interest rates on our short-term interest-bearing investments, and to the decrease in our

INCOME TAXES. Income taxes for the third quarter of fiscal 2005 were $\$ 19.3$ million on pretax income of $\$ 96.4$ million, an effective tax rate of $20 \%$ compared to $22 \%$ in the three months ended June 30, 2004. Our effective tax rate for fiscal year 2005 is expected to be approximately $20 \%$ due to the corporate income tax rates in the various countries in which we operate and the relative magnitude of our business in those countries. The reduction in our effective tax rate is due to our continued expansion into countries with lower effective tax rates.

NET INCOME. Net income was $\$ 77.1$ million in the third quarter of fiscal 2005, compared to a net income of $\$ 59.9$ million in the three months ended June 30, 2004. The increase in net income is attributable to the $12.7 \%$ increase in our total revenue and the increase in interest income and other, net, which increased at a greater rate than operating expenses and income taxes.

DILUTED EARNINGS PER SHARE. Diluted earnings per share increased by \$ 0.09 , or $33.3 \%$, in the three months ended June 30,2005 to $\$ 0.36$ from $\$ 0.27$ in the three months ended June 30, 2004.

The shares issuable upon conversion of the $0.50 \%$ Notes were included in the diluted earnings per share calculation for the three months ended June 30, 2005 following the adoption of EITF 04-8, which required the addition of 10.4 million ordinary shares issuable upon conversion of our $0.50 \%$ Notes, to the diluted earnings per share calculation. The adoption of EITF 04-8 reduced our previously reported quarterly diluted earnings per share by 0.01 per share for the three months ended June 30, 2004.

## LIQUIDITY AND CAPITAL RESOURCES

Cash, cash equivalents and short-term interest-bearing investments totaled $\$ 1,290.0$ million as of June 30,2005 , compared to $\$ 1,190.7$ million as of september 30, 2004. The increase is attributable to positive cash flows from operations which were partially offset by our use of $\$ 100.0$ million to repurchase ordinary shares pursuant to our share repurchase program during the nine months ended June 30, 2005. Net cash provided by operating activities amounted to $\$ 256.6$ million and $\$ 257.7$ million for the nine months ended June 30 , 2005 and 2004, respectively. As of August 3, 2005 approximately $\$ 268.0$ million was paid in connection with DST and Longshine acquisitions. We currently intend to retain our future operating cash flows to support the further expansion of our business, including acquisitions.

Our policy is to retain substantial cash balances in order to support the growth of the Company. We believe that our current cash balances, cash generated from operations and our current lines of credit will provide sufficient resources to meet our liquidity needs for at least the next fiscal year.

As of June $30,2005, \$ 0.3$ million and $\$ 450.0$ million aggregate principal amount of our $2 \%$ Notes and $0.50 \%$ Notes were outstanding, respectively.

On December 20, 2004, we announced that our Board of Directors had extended our share repurchase program for the additional repurchase of up to $\$ 100$ million of our ordinary shares in the open market or privately negotiated transactions and at times and prices we deem appropriate. In accordance with this extension, during the three months ended June 30, 2005, we had repurchased approximately 3.5 million ordinary shares, at an average price of 28.33 per share.

As of June 30, 2005, we had available short-term general revolving lines of credit totaling $\$ 31.0$ million, pursuant to which $\$ 1.0$ million of loans were outstanding. In addition, as of June 30,2005 we had outstanding letters of credit and bank guarantees from various banks totaling $\$ 13.8$ million.

As of June 30,2005 , we had outstanding long-term obligations of $\$ 6.7$ million in connection with leasing arrangements.

We have contractual obligations for our convertible notes, financing arrangements, capital leases and non-cancelable operating leases that were summarized in a table of contractual obligations in our Annual Report on Form $20-F$ for the year ended September 30, 2004 . Since September 30, 2004, there have been no material changes in contractual obligations outside the ordinary course of our business.

Our capital expenditures were approximately $\$ 53.8 \mathrm{million}$ in the nine months ended June 30, 2005. Approximately $78 \%$ of these expenditures consisted of purchases of computer equipment and, the remainder, leasehold improvements. We funded our capital expenditures principally from operating cash flows. We do not anticipate any changes to this policy in the foreseeable future.

## CURRENCY FLUCTUATIONS

We manage our foreign subsidiaries as integral direct components of our operations. The U.S. dollar is our functional currency. According to the salient economic factors indicated in SFAS No.52, "Foreign Currency Translation", our cash flow, sale price, sales market, expense, financing and intercompany transactions and arrangement indicators are denominated in the U.S. dollar. The operations of our foreign subsidiaries provide the same type of services with the same type of expenditure throughout the Amdocs group.

During the nine months ended June 30, 2005, approximately $70 \%$ of our revenue and approximately $50 \%$ of our operating expenses were in U.S. dollars or inked to the U.S. dollar. Historically, the effect of fluctuations in currency exchange rates has had a minimal impact on our consolidated operations. As more of our customers seek contracts that are denominated in currencies other than the U.S. dollar, our exposure to fluctuations in currency exchange rates could increase. In managing our foreign exchange risk, we enter from time to time into various foreign exchange hedging contracts. We do not hedge all of our exposure in currencies other than the U.S. dollar, but rather our policy is to hedge significant net exposures in the major foreign currencies in which we operate. We periodically assess the applicability of the U.S. dollar as our functional currency by reviewing the salient indicators.

ITEM 1. CHANGES IN SECURITIES, USE OF PROCEEDS AND ISSUER PURCHASES OF EQUITY SECURITIES.
(b) Issuer Purchases of Equity Securities

The following table provides information about purchases by the Company and its affiliated purchasers during the quarter ended June 30, 2005 of equity securities that are registered by the Company pursuant to Section 12 of the Securities Exchange Act of 1934:

ISSUER PURCHASES OF EQUITY SECURITIES

Ordinary Shares

| PERIOD | (a) <br> TOTAL NUMBER OF SHARES (OR UNITS) PURCHASED | (b) <br> AVERAGE PRICE <br> PAID PER SHARE (OR UNIT) | PURCHASED AS PART OF PUBLICLY ANNOUNCED PLANS OR PROGRAMS |
| :---: | :---: | :---: | :---: |
| 04/01/05-04/30/05 | -- | -- |  |
| 05/01/05-05/31/05 | 3,525,200 | \$ 28.33 | 3,525,200 |
| 06/01/05-06/30/05 | -- | -- | -- |
| Total | 3,525,200 | \$ 28.33 | 3,525,200 |

(1) On December 20, 2004, the Company announced that its Board of Directors had extended the Company's share repurchase program for the additional repurchase of up to $\$ 100$ million of our ordinary shares in the open market or privately negotiated transactions and at times and prices we deem appropriate. In accordance with this extension, during the three months ended June 30, 2005, the Company had repurchased approximately 3.5 million ordinary shares, at an average price of 28.33 per share.

Convertible Notes

(1) In April 2004, the Company's board of directors authorized the Company to repurchase the outstanding amount of the $2 \%$ Notes.

ITEM 2. REPORTS ON FORM 6-K
(a) Reports on Form 6-K

The Company furnished or filed the following reports on Form 6-K during the three months ended June 30, 2005:
(1) Form 6-K dated May 16, 2005.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMDOCS LIMITED
/s/ THOMAS G. O'BRIEN
Thomas G. O'Brien
Treasurer and Secretary Authorized U.S. Representative

