
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

Form 6-K

**REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the month of August 2024

Commission File Number 1-14840

AMDOCS LIMITED

Hirzel House, Smith Street,
St. Peter Port, Island of Guernsey, GY1 2NG
Amdocs, Inc.
625 Maryville Centre Drive, Suite 200, Saint Louis, Missouri 63141
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

FORM 20-F FORM 40-F

On August 7, 2024 Amdocs Limited ("Amdocs") issued a press release announcing financial results for the quarter ended June 30, 2024. A copy of the press release and the accompanying presentation are furnished as Exhibits 99.1 and 99.2 to this Report of Foreign Private Issuer on Form 6-K.

The information in this Form 6-K (including Exhibits 99.1 and 99.2) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act.

EXHIBIT INDEX

<u>EXHIBIT NO.</u>	<u>DESCRIPTION</u>
99.1	Amdocs Limited Press Release Announcing Q3 Earnings, dated August 7, 2024
99.2	Fiscal Q3 2024 Earnings Presentation

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMDOCS LIMITED

By: /s/ Matthew E. Smith
Matthew E. Smith
Secretary and Authorized Signatory

Date: August 7, 2024



Amdocs Limited Reports Third Quarter Fiscal 2024 Results

Record Quarterly Revenue of \$1.25 Billion, up 1.1% YoY as Reported and 1.8% YoY in Constant Currency⁽¹⁾

Record 12-Month Backlog of \$4.25 Billion, up 2.7% YoY

Updates Fiscal 2024 Outlook:

Expects Revenue Growth of 1.9%-2.7% YoY as Reported

Reiterates Midpoint of Revenue Growth Outlook in Constant Currency⁽¹⁾ while Tightening Expected Range to 2.3%-3.1% YoY

On-track to Achieve Accelerated Profitability Targets in Fiscal 2024

Expects GAAP Diluted EPS Growth of 7.4%-9.2% YoY

Reiterates Midpoint of Non-GAAP Diluted EPS Growth Outlook while Tightening Expected Range to 8.5%-9.5% YoY

Third Quarter Fiscal 2024 Highlights

(All comparisons are against the prior year)

- Record revenue of \$1,250 million, up 1.1% as reported and up 1.8% in constant currency⁽¹⁾; revenue was at the midpoint of the \$1,235-\$1,275 million guidance range, adjusting for a negative impact from foreign currency movements of approximately \$5 million compared to our guidance assumptions
- Record managed services revenue of \$741 million, equivalent to approximately 59% of total revenue
- GAAP diluted EPS of \$1.21, including a restructuring charge of 11 cents per share, without which GAAP diluted EPS would have been at the high end of the guidance range of \$1.24-\$1.32
- Non-GAAP diluted EPS of \$1.62, at the higher end of the guidance range of \$1.57-\$1.63

(1) Revenue on a constant currency basis assumes exchange rates in the current period were unchanged from the prior period

(2) Please refer to the Selected Financial Metrics tables below (figures may not sum because of rounding)

(3) Expected total shareholder return assumes Non-GAAP EPS growth plus dividend yield

- GAAP operating income of \$176 million; GAAP operating margin of 14.1%, up 160 basis points sequentially and down 70 basis points as compared to last year's third fiscal quarter
- Non-GAAP operating income of \$232 million; non-GAAP operating margin of 18.6%, up 80 basis points as compared to last year's third fiscal quarter and up 20 basis points sequentially, reflecting a continued focus on operational excellence
- Free cash flow of \$175 million, comprised of cash flow from operations of \$191 million, less \$16 million in net capital expenditures and other⁽²⁾, including approximately \$18 million of restructuring payments
- Repurchased \$169 million of ordinary shares during the third fiscal quarter
- Record twelve-month backlog of \$4.25 billion, up approximately 2.7% as compared to last year's third fiscal quarter and up approximately \$20 million sequentially

JERSEY CITY, NJ – August 7, 2024 – Amdocs Limited (NASDAQ: DOX), a leading provider of software and services to communications and media companies, today reported operating results for the three months ended June 30, 2024.

“We delivered solid Q3 results, highlighted by accelerated profitability gains and record revenue, in line with the midpoint of our guidance after currency adjustments. Sales momentum was healthy as we focused on delivering value in our strategic domains of cloud, digital modernization, 5G and fiber monetization, network automation and Generative AI. Notably, customer demand for Amdocs’ cloud solutions remains especially strong, highlighted by the significant 5-year cloud deal we previously announced with AT&T, as well as newly signed agreements to support the cloud migration journeys of TELUS in Canada and Vodafone Ziggo in Netherlands. I am also happy to announce that a leading global operator has chosen to integrate Amdocs’ Gen AI, telco-specific amAIz platform in its business operations. I believe this important award in partnership with NVIDIA demonstrates our commitment to innovation and the unique role Amdocs can play as one of the leading Gen AI technology enablers in the telecommunications industry today,” said Shuky Sheffer, president and chief executive officer of Amdocs Management Limited.

“The ongoing implementation of automation, AI and Gen AI, and other sophisticated tools continues to drive cost and efficiency benefits across our business, the cumulative effects of which translated to accelerated profitability gains in Q3. Our managed services offering is resonating in the market, highlighted by record quarterly revenue in Q3 and significant multi-year agreements to support the cloud migration journeys of AT&T, Telus and Vodafone Ziggo. Demonstrating our confidence in Amdocs’ unique business model, and the future success of the company, we also increased our pace of buyback activity in Q3, repurchasing approximately \$169 million of Amdocs shares,” said Tamar Rapaport-Dagim, chief financial officer & chief operating officer of Amdocs Management Limited.

Sheffer concluded, “We continue to see a healthy pipeline of opportunities within our strategic growth domains, and our market win rate remains high as we leverage our pedigree for innovation and technology, market-leading portfolio, best-in-class execution and highly talented people. Nonetheless, we continue to operate in a challenging industry demand environment which is yet to improve. We are reiterating the midpoint of our constant currency⁽¹⁾ revenue growth expectations in fiscal 2024, which includes another year of double-digit growth in cloud. Moreover, our profitability gains are on-track with our targets, and we are positioned to deliver double-digit expected total shareholder returns⁽³⁾ for the fourth year running.”

In Remembrance

Amdocs announces with great sadness that Mr. Richard T.C. LeFave, a member of our Board of Directors, passed away on July 27, 2024. Mr. LeFave served as a director of Amdocs since 2011 and was the Chairman of the Technology and Innovation Committee and a member of several board committees. Mr. LeFave made invaluable contributions to the success of Amdocs through his mentorship and guidance throughout the years. The Board of Directors and our employees extend their deepest condolences to Mr. LeFave’s family, friends, and colleagues.

Revenue

(All comparisons are against the prior year period)

	In millions	
	Three months ended June 30, 2024	
	Actual	Guidance
Revenue	\$1,250	\$1,235 - \$1,275
Revenue Growth, as reported	1.1%	
Revenue Growth, constant currency (1)	1.8%	

- Revenue for the third fiscal quarter of 2024 was at the midpoint of Amdocs' guidance, adjusting for an unfavorable impact from foreign currency movements of approximately \$5 million relative to our guidance assumptions
- Revenue for the third fiscal quarter includes an unfavorable impact from foreign currency movements of approximately \$4 million relative to the second quarter of fiscal 2024

Net Income and Earnings Per Share

	In thousands, except per share data	
	Three months ended June 30,	
	2024	2023
GAAP Measures		
Net Income	\$ 140,998	\$ 160,115
Net Income attributable to Amdocs Limited	\$ 140,289	\$ 159,428
Diluted earnings per share	\$ 1.21	\$ 1.32
Non-GAAP Measures		
Non-GAAP Net Income	\$ 187,807	\$ 189,605
Non-GAAP Net Income attributable to Amdocs Limited	\$ 187,098	\$ 188,918
Non-GAAP Diluted earnings per share	\$ 1.62	\$ 1.57

- Non-GAAP net income excludes amortization of purchased intangible assets and other acquisition-related costs, changes in certain acquisition related liabilities measured at fair value, equity-based compensation expenses, and other, net of related tax effects, in all the periods presented, and in the three months ended June 30, 2024, also excludes restructuring charges net of related tax effects

For further details of the reconciliation of selected financial metrics from GAAP to Non-GAAP, please refer to the tables below.

Capital Allocation

- **Quarterly Cash Dividend Program:** On August 7, 2024, the Board approved the Company's next quarterly cash dividend payment of \$0.479 per share, and set September 30, 2024 as the record date for determining the shareholders entitled to receive the dividend, which will be payable on October 25, 2024
- **Share Repurchase Activity:** Repurchased \$169 million of ordinary shares during the third quarter of fiscal 2024

Twelve-month Backlog

Twelve-month backlog was a record \$4.25 billion at the end of the third quarter of fiscal 2024, up approximately 2.7% as compared to last year's third fiscal quarter. Twelve-month backlog includes anticipated revenue related to contracts, estimated revenue from managed services contracts, letters of intent, maintenance and estimated on-going support activities.

Fourth Quarter Fiscal 2024 Outlook

	<u>In millions, except per share data</u>
	<u>Q4 - 2024</u>
Revenue	\$1,240-\$1,280
GAAP Diluted earnings per share	\$1.34-\$1.42
Non-GAAP Diluted earnings per share	\$1.67-\$1.73

- Fourth quarter revenue guidance assumes immaterial sequential impact from foreign currency fluctuations as compared to the third quarter of fiscal 2024
- Fourth quarter non-GAAP diluted EPS guidance excludes equity-based compensation expense of approximately \$0.18-\$0.20 per share, amortization of purchased intangible assets and other acquisition-related costs of approximately \$0.11 per share, changes in certain acquisitions related liabilities measured at fair value, and other, net of related tax effects

- GAAP diluted EPS guidance does not include the impact of future expected restructuring charges

Full Year Fiscal 2024 Outlook

	FY 2024 - Year-over -Year growth	
	Current guidance	Previous guidance
Revenue Growth, as reported	1.9%-2.7%	1.6%-3.6%
Revenue Growth, constant currency (1)	2.3%-3.1%	1.7%-3.7%
GAAP Diluted earnings per share	7.4%-9.2%	7.0%-13.0%
Non-GAAP Diluted earnings per share	8.5%-9.5%	7.0%-11.0%

	FY 2024, in millions	
	Current guidance	Previous guidance
Free Cash Flow (2)	\$ 700	\$ 700

- Full year fiscal 2024 revenue guidance incorporates an expected unfavorable impact from foreign currency fluctuations of approximately 0.4% year-over-year, as compared with an unfavorable impact of about 0.1% year-over-year previously
- Non-GAAP diluted earnings per share growth excludes equity-based compensation expense of approximately \$0.72-\$0.74 per share, amortization of purchased intangible assets and other acquisition-related costs of approximately \$0.46 per share, restructuring charges of \$0.35, changes in certain acquisitions related liabilities measured at fair value, and other, net of related tax effects
- GAAP diluted EPS guidance does not include the impact of future expected restructuring charges
- Non-GAAP operating margin is anticipated to be within a range of 18.1% to 18.7% for the full year fiscal 2024
- Non-GAAP operating margin is comprised of GAAP operating margin, excluding amortization on purchased intangible assets and other, equity-based compensation expense, restructuring charges, and changes in certain acquisitions related liabilities measured at fair value

- Non-GAAP effective tax rate is anticipated to be within a range of 13% to 17% for the full year fiscal 2024
- Free cash flow⁽²⁾ is comprised of cash flow from operations, less net capital expenditures and other, and excludes payments related to restructuring charges

The forward looking statements regarding our fourth fiscal quarter 2024 and full year fiscal 2024 guidance take into consideration the Company's current expectations regarding macro and industry specific risks and various uncertainties and certain assumptions that we will discuss on our earnings conference call. However, we note that market dynamics continue to shift rapidly and we cannot predict all possible outcomes, including those resulting from certain geopolitical events, the current inflationary environment, global or regional events, such as the COVID-19 pandemic and the prevailing level of macro-economic, business and operational uncertainty, which have created, and continue to create, a significant amount of uncertainty, or from current and potential customer consolidation or their other strategic corporate activities.

Conference Call and Earnings Webcast Presentation Details

Amdocs will host a conference call and earnings webcast presentation on August 7, 2024 at 5:00 p.m. Eastern Time to discuss the Company's third quarter of fiscal 2024 results.

To participate in the call, please register [here](#) to receive the dial-in numbers and unique access PIN. The conference call and webcast will also be carried live on the Internet and may be accessed via the Amdocs website at <https://investors.amdocs.com>. Presentation slides will be available shortly before the webcast.

Non-GAAP Financial Measures

This release includes non-GAAP diluted earnings per share and other non-GAAP financial measures, including free cash flow, revenue on a constant currency⁽¹⁾ basis, non-GAAP cost of revenue, non-GAAP research and development, non-GAAP selling, general and administrative, non-GAAP operating income, non-GAAP operating margin, non-GAAP interest and other expenses, net, non-GAAP income taxes, non-GAAP effective tax rate, non-GAAP net income, non-GAAP net income attributable to Amdocs Limited and non-GAAP diluted earnings per share growth. These other non-GAAP measures exclude the following items:

- amortization of purchased intangible assets and other acquisition-related costs;
- changes in certain acquisition-related liabilities measured at fair value;
- restructuring and unusual charges or benefits;
- equity-based compensation expense;
- other; and
- tax effects related to the above.

Free cash flow equals cash generated by operating activities less net capital expenditures and other. These non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, these non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. Amdocs believes that non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with Amdocs' results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate Amdocs' results of operations in conjunction with the corresponding GAAP measures.

Amdocs believes that the presentation of non-GAAP diluted earnings per share and other financial measures, including free cash flow⁽²⁾, revenue on a constant currency⁽¹⁾ basis, non-GAAP cost of revenue, non-GAAP research and development, non-GAAP selling, general and administrative, non-GAAP operating income, non-GAAP operating margin, non-GAAP interest and other expenses, net, non-GAAP income taxes, non-GAAP effective tax rate, non-GAAP net income, non-GAAP net income attributable to Amdocs Limited and non-GAAP diluted earnings per share growth when shown in conjunction with the corresponding GAAP measures, provides useful information to investors and management regarding financial and business trends relating to its financial condition and results of operations, as well as the net amount of cash generated by its business operations after taking into account capital spending required to maintain or expand the business.

For its internal budgeting process and in monitoring the results of the business, Amdocs' management uses financial statements that do not include amortization of purchased intangible assets and other acquisition-related costs, changes in certain acquisition-related liabilities measured at fair value, restructuring and unusual charges or benefits, equity-based compensation expense, other and related tax effects. Amdocs' management also uses the foregoing non-GAAP financial measures, in addition to the corresponding GAAP measures, in reviewing the financial results of Amdocs. In addition, Amdocs believes that significant groups of investors exclude these items in reviewing its results and those of its competitors, because the amounts of the items between companies can vary greatly depending on the assumptions used by an individual company in determining the amounts of the items.

Amdocs further believes that, where the adjustments used in calculating non-GAAP diluted earnings per share are based on specific, identified amounts that impact different line items in the Consolidated Statements of Income (including cost of revenue, research and development, selling, general and administrative, operating income, interest and other expenses, net, income taxes and net income), it is useful to investors to understand how these specific line items in the Consolidated Statements of Income are affected by these adjustments. Please refer to the Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP tables below.

Supporting Resources

- Keep up with Amdocs news by visiting the Company's [website](#)
- Subscribe to Amdocs' [RSS Feed](#) and follow us on [Twitter](#), [Facebook](#), [LinkedIn](#) and [YouTube](#)

About Amdocs

Amdocs helps those who build the future to make it amazing. With our market-leading portfolio of software products and services, we unlock our customers' innovative potential, empowering them to provide next-generation communication and media experiences for both the individual end user and large enterprise customers. Our approximately 29,000 employees around the globe are here to accelerate service providers' migration to the cloud, enable them to differentiate in the 5G era, and digitalize and automate their operations. Listed on the NASDAQ Global Select Market, Amdocs had revenue of \$4.89 billion in fiscal 2023.

For more information, visit Amdocs at www.amdocs.com.

This press release includes information that constitutes forward-looking statements made pursuant to the safe harbor provision of the Private Securities Litigation Reform Act of 1995, including statements about Amdocs' growth and business results in future quarters and years. Although we believe the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be obtained or that any deviations will not be material. Such statements involve risks and uncertainties that may cause future results to differ from those anticipated. These risks include, but are not limited to, the effects of general macroeconomic conditions, prevailing level of macroeconomic, business and operational uncertainty, including as a result of geopolitical events and the COVID-19 pandemic, as well as the current inflationary environment, and the effects of these conditions on the Company's customers' businesses and levels of business activity, including the effect of the current economic uncertainty and industry pressure on the spending decisions of the Company's customers. Amdocs' ability to grow in the business markets that it serves, Amdocs' ability to successfully integrate acquired businesses, adverse effects of market competition, rapid technological shifts that may render the Company's products and services obsolete, potential loss of a major customer, our ability to develop long-term relationships with our customers, our ability to successfully and effectively implement artificial intelligence and Generative AI in the Company's offerings and operations, and risks associated with operating businesses in the international market. Amdocs may elect to update these forward-looking statements at

some point in the future; however, Amdocs specifically disclaims any obligation to do so. These and other risks are discussed at greater length in Amdocs' filings with the Securities and Exchange Commission, including in our Annual Report on Form 20-F for the fiscal year ended September 30, 2023 filed on December 13, 2023 and our Form 6-K furnished for the first quarter of fiscal 2024 on February 20, 2024 and for the second quarter of fiscal 2024 filed on May 20, 2024.

Contact:

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AMDOCS LIMITED

Consolidated Statements of Income
(In thousands, except per share data)

	Three months ended June 30,		Nine months ended June 30,	
	2024	2023	2024	2023
Revenue	\$1,250,059	\$1,235,962	\$3,741,107	\$3,644,986
Operating expenses:				
Cost of revenue	809,970	804,007	2,424,710	2,356,341
Research and development	90,368	92,162	270,729	277,162
Selling, general and administrative	144,027	143,777	434,140	430,327
Amortization of purchased intangible assets and other	15,111	13,302	47,719	41,555
Restructuring charges	14,715	—	47,875	24,536
	<u>1,074,191</u>	<u>1,053,248</u>	<u>3,225,173</u>	<u>3,129,921</u>
Operating income	175,868	182,714	515,934	515,065
Interest and other expense, net	(6,872)	(4,421)	(28,300)	(12,322)
Income before income taxes	168,996	178,293	487,634	502,743
Income tax expense	27,998	18,178	78,489	62,447
Net income	<u>\$ 140,998</u>	<u>\$ 160,115</u>	<u>\$ 409,145</u>	<u>\$ 440,296</u>
Net income attributable to noncontrolling interests	709	687	2,389	1,598
Net income attributable to Amdocs Limited	<u>\$ 140,289</u>	<u>\$ 159,428</u>	<u>\$ 406,756</u>	<u>\$ 438,698</u>
Basic earnings per share attributable to Amdocs Limited	<u>\$ 1.22</u>	<u>\$ 1.33</u>	<u>\$ 3.50</u>	<u>\$ 3.65</u>
Diluted earnings per share attributable to Amdocs Limited	<u>\$ 1.21</u>	<u>\$ 1.32</u>	<u>\$ 3.48</u>	<u>\$ 3.62</u>
Cash dividends declared per ordinary share	<u>\$ 0.479</u>	<u>\$ 0.435</u>	<u>\$ 1.393</u>	<u>\$ 1.265</u>
Basic weighted average number of shares outstanding	<u>114,973</u>	<u>119,520</u>	<u>116,075</u>	<u>120,230</u>
Diluted weighted average number of shares outstanding	<u>115,548</u>	<u>120,351</u>	<u>116,738</u>	<u>121,070</u>

AMDOCS LIMITED
Selected Financial Metrics
(In thousands, except per share data)

	Three months ended June 30,		Nine months ended June 30,	
	2024	2023	2024	2023
Revenue	\$1,250,059	\$1,235,962	\$3,741,107	\$3,644,986
Non-GAAP operating income	232,390	220,222	687,065	647,497
Non-GAAP net income	187,807	189,605	555,260	545,445
Non-GAAP net income attributable to Amdocs Limited	187,098	188,918	552,871	543,847
Non-GAAP diluted earnings per share	\$ 1.62	\$ 1.57	\$ 4.74	\$ 4.49
Diluted weighted average number of shares outstanding	115,548	120,351	116,738	121,070

Free Cash Flows
(In thousands)

	Three months ended June 30,		Nine months ended June 30,	
	2024	2023	2024	2023
Net Cash Provided by Operating Activities	\$191,462	\$172,557	\$506,506	\$550,259
Purchases of property and equipment, net (a)	(16,337)	(28,983)	(79,683)	(97,805)
Free Cash Flow	\$175,125	\$143,574	\$426,823	\$452,454

- (a) The amounts under "Purchase of property and equipment, net", include immaterial proceeds from sale of property and equipment for the nine months ended June 30, 2024 and 2023, respectively.

AMDOCS LIMITED
Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP
(In thousands)

	Three Months Ended June 30, 2024						Non-GAAP
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Tax effect	
Operating expenses:							
Cost of revenue	\$ 809,970	\$ —	\$ (13,351)	\$ (584)	\$ —	\$ —	\$ 796,035
Research and development	90,368		(2,166)				88,202
Selling, general and administrative	144,027		(10,595)				133,432
Amortization of purchased intangible assets and other	15,111	(15,111)					—
Restructuring charges	14,715				(14,715)		—
Total operating expenses	1,074,191	(15,111)	(26,112)	(584)	(14,715)	—	1,017,669
Operating income	175,868	15,111	26,112	584	14,715	—	232,390
Interest and other expense, net	(6,872)						(6,872)
Income taxes	27,998					9,713	37,711
Net income	140,998	15,111	26,112	584	14,715	(9,713)	187,807
Net income attributable to noncontrolling interests	709						709
Net income attributable to Amdocs Limited	\$ 140,289	\$ 15,111	\$ 26,112	\$ 584	\$ 14,715	\$(9,713)	\$ 187,098

	Three Months Ended June 30, 2023						Non-GAAP
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Other	Tax effect	
Operating expenses:							
Cost of revenue	\$ 804,007	\$ —	\$ (11,852)	\$ (152)	\$ —	\$ —	\$ 792,003
Research and development	92,162		(2,037)				90,125
Selling, general and administrative	143,777		(10,165)				133,612
Amortization of purchased intangible assets and other	13,302	(13,302)					—
Total operating expenses	1,053,248	(13,302)	(24,054)	(152)	—	—	1,015,740
Operating income	182,714	13,302	24,054	152		—	220,222
Interest and other expense, net	(4,421)				508		(3,913)
Income tax expense	18,178					8,526	26,704
Net income	160,115	13,302	24,054	152	508	(8,526)	189,605
Net income attributable to noncontrolling interests	687						687
Net income attributable to Amdocs Limited	\$ 159,428	\$ 13,302	\$ 24,054	\$ 152	\$ 508	\$(8,526)	\$ 188,918

AMDOCS LIMITED
Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP
(In thousands)

	Nine Months Ended June 30, 2024							Non-GAAP
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Other	Tax effect	
Operating expenses:								
Cost of revenue	\$2,424,710	\$ —	\$ (40,126)	\$ 3,000	\$ —	\$ —	\$ —	\$2,387,584
Research and development	270,729		(6,289)					264,440
Selling, general and administrative	434,140		(32,122)					402,018
Amortization of purchased intangible assets and other	47,719	(47,719)						—
Restructuring charges	47,875				(47,875)			—
Total operating expenses	<u>3,225,173</u>	<u>(47,719)</u>	<u>(78,537)</u>	<u>3,000</u>	<u>(47,875)</u>		<u>—</u>	<u>3,054,042</u>
Operating income	515,934	47,719	78,537	(3,000)	47,875		—	687,065
Interest and other expense, net	(28,300)					5,538		(22,762)
Income tax expense	78,489						30,554	109,043
Net income	<u>409,145</u>	<u>47,719</u>	<u>78,537</u>	<u>(3,000)</u>	<u>47,875</u>	<u>5,538</u>	<u>(30,554)</u>	<u>555,260</u>
Net income attributable to noncontrolling interests	2,389							2,389
Net income attributable to Amdocs Limited	<u>\$ 406,756</u>	<u>\$ 47,719</u>	<u>\$ 78,537</u>	<u>\$ (3,000)</u>	<u>\$ 47,875</u>	<u>\$ 5,538</u>	<u>\$ (30,554)</u>	<u>\$ 552,871</u>

	Nine Months Ended June 30, 2023							Non-GAAP
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Other	Tax effect	
Operating expenses:								
Cost of revenue	\$2,356,341	\$ —	\$ (30,568)	\$ (1,436)	\$ —	\$ —	\$ —	\$2,324,337
Research and development	277,162		(5,224)					271,938
Selling, general and administrative	430,327		(29,113)					401,214
Amortization of purchased intangible assets and other	41,555	(41,555)						—
Restructuring charges	24,536				(24,536)			—
Total operating expenses	<u>3,129,921</u>	<u>(41,555)</u>	<u>(64,905)</u>	<u>(1,436)</u>	<u>(24,536)</u>		<u>—</u>	<u>2,997,489</u>
Operating income	515,065	41,555	64,905	1,436	24,536		—	647,497
Interest and other expense, net	(12,322)					508		(11,814)
Income tax expense	62,447						27,791	90,238
Net income	<u>440,296</u>	<u>41,555</u>	<u>64,905</u>	<u>1,436</u>	<u>24,536</u>	<u>508</u>	<u>(27,791)</u>	<u>545,445</u>
Net income attributable to noncontrolling interests	1,598							1,598
Net income attributable to Amdocs Limited	<u>\$ 438,698</u>	<u>\$ 41,555</u>	<u>\$ 64,905</u>	<u>\$ 1,436</u>	<u>\$ 24,536</u>	<u>\$ 508</u>	<u>\$ (27,791)</u>	<u>\$ 543,847</u>

AMDOCS LIMITED
Condensed Consolidated Balance Sheets
(In thousands)

	As of	
	June 30, 2024	September 30, 2023
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 317,989	\$ 520,080
Short-term interest-bearing investments	184,182	222,451
Accounts receivable, net	1,018,801	944,477
Prepaid expenses and other current assets	242,797	224,622
Total current assets	<u>1,763,769</u>	<u>1,911,630</u>
Property and equipment, net	758,435	790,923
Lease assets	162,573	160,938
Goodwill and other intangible assets, net	3,019,770	2,930,580
Other noncurrent assets	691,695	631,582
Total assets	<u>\$6,396,242</u>	<u>\$ 6,425,653</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities		
Accounts payable, accruals and other	\$1,248,961	\$ 1,142,781
Lease liabilities	40,077	39,960
Deferred revenue	133,236	170,634
Total current liabilities	<u>1,422,274</u>	<u>1,353,375</u>
Lease liabilities	112,732	121,654
Long-term debt, net of unamortized debt issuance costs	646,140	645,696
Other noncurrent liabilities	668,276	737,996
Total Amdocs Limited Shareholders' equity	3,504,462	3,523,759
Noncontrolling interests	42,358	43,173
Total equity	<u>3,546,820</u>	<u>3,566,932</u>
Total liabilities and equity	<u>\$6,396,242</u>	<u>\$ 6,425,653</u>

AMDOCS LIMITED
Consolidated Statements of Cash Flows
(In thousands)

	Nine months ended	
	June 30,	
	2024	2023
Cash Flow from Operating Activities:		
Net income	\$ 409,145	\$ 440,296
Reconciliation of net income to net cash provided by operating activities:		
Depreciation, amortization and impairment	143,738	148,412
Amortization of debt issuance cost	445	432
Equity-based compensation expense	78,537	64,905
Deferred income taxes	(12,347)	(45,906)
Loss from short-term interest-bearing investments	5,212	2,185
Net changes in operating assets and liabilities, net of amounts acquired:		
Accounts receivable, net	(88,805)	(128,371)
Prepaid expenses and other current assets	(9,276)	(34,353)
Other noncurrent assets	(21,207)	3,410
Lease assets and liabilities, net	(10,440)	(2,937)
Accounts payable, accrued expenses and accrued personnel	125,063	108,922
Deferred revenue	(41,927)	1,207
Income taxes payable, net	(62,328)	(42,744)
Other noncurrent liabilities	(9,304)	34,801
Net cash provided by operating activities	<u>\$ 506,506</u>	<u>\$ 550,259</u>
Cash Flow from Investing Activities:		
Purchase of property and equipment, net (a)	(79,683)	(97,805)
Proceeds from sale of short-term interest-bearing investments	49,516	15,553
Purchase of short-term interest-bearing investments	(9,061)	—
Net cash paid for business acquisitions	(86,824)	(84,425)
Other	4,182	(2,438)
Net cash used in investing activities	<u>\$(121,870)</u>	<u>\$(169,115)</u>
Cash Flow from Financing Activities:		
Repurchase of shares	(443,316)	(334,499)
Proceeds from employee stock option exercises	19,120	45,976
Payments of dividends	(157,264)	(147,679)
Distribution to noncontrolling interests	(3,204)	(209)
Payment of contingent consideration from a business acquisition	(2,063)	(453)
Net cash used in financing activities	<u>\$(586,727)</u>	<u>\$(436,864)</u>
Net decrease in cash and cash equivalents	(202,091)	(55,720)
Cash and cash equivalents at beginning of period	520,080	573,377
Cash and cash equivalents at end of period	<u>\$ 317,989</u>	<u>\$ 517,657</u>

AMDOCS LIMITED
Supplementary Information
(In millions)

	Three months ended				
	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023
North America	\$ 828.8	\$ 823.2	\$ 838.1	\$ 834.4	\$ 830.9
Europe	175.9	184.8	181.4	175.5	187.3
Rest of the World	245.3	237.8	225.7	232.6	217.8
Total Revenue	<u>\$1,250.1</u>	<u>\$1,245.8</u>	<u>\$ 1,245.2</u>	<u>\$ 1,242.6</u>	<u>\$1,236.0</u>

	Three months ended				
	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023
Managed Services Revenue	\$740.8	\$ 720.3	\$ 722.5	\$ 718.1	\$719.8

	as of				
	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	June 30, 2023
12-Month Backlog	\$4,250	\$ 4,230	\$ 4,210	\$ 4,150	\$4,140

###



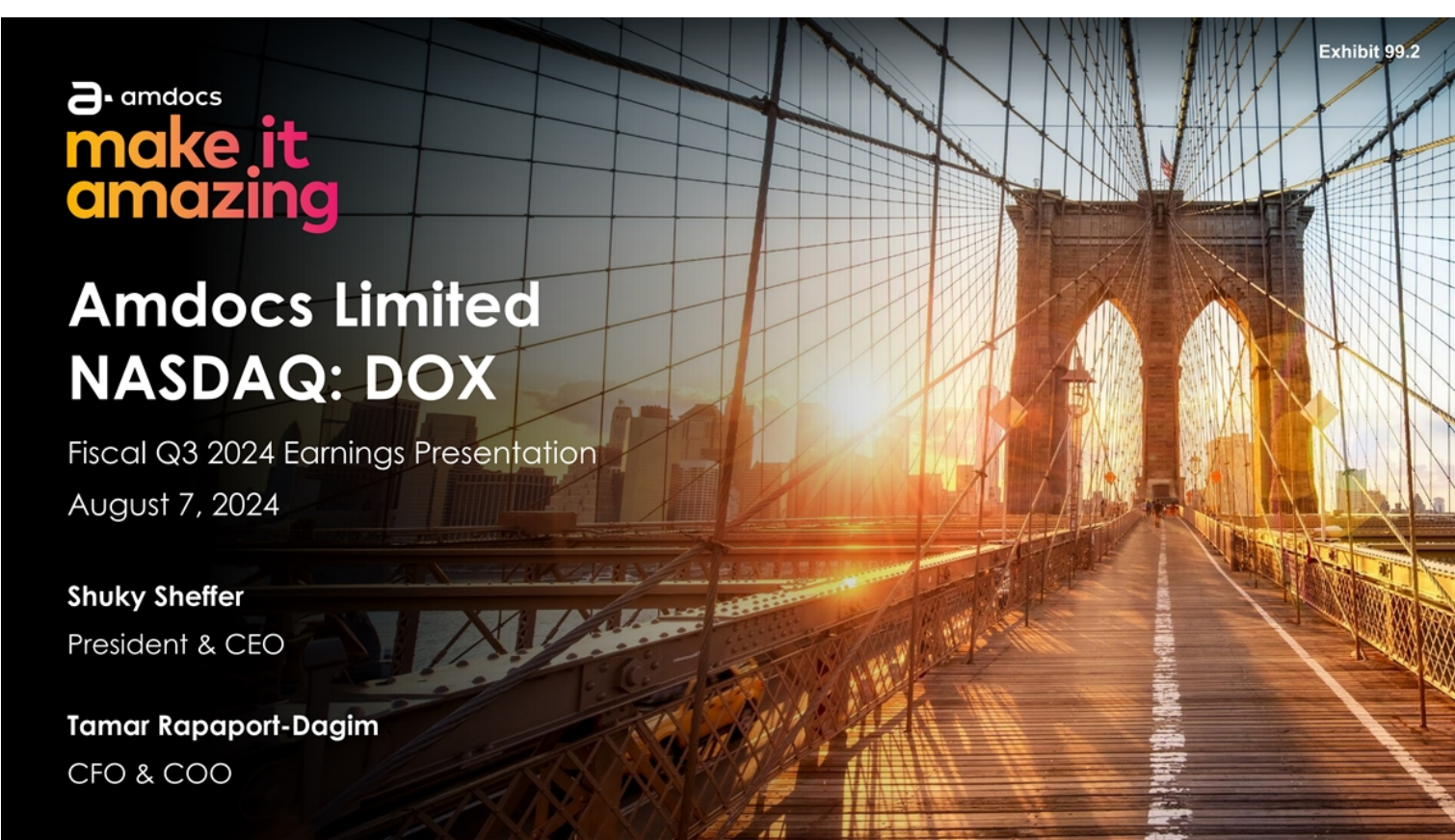
Amdocs Limited

NASDAQ: DOX

Fiscal Q3 2024 Earnings Presentation
August 7, 2024

Shuky Sheffer
President & CEO

Tamar Rapaport-Dagim
CFO & COO



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This presentation and the comments made by members of Amdocs management in conjunction with it can be found on the Investor Relations section of our website, and, as always, a copy of today's prepared remarks will also be posted immediately following the conclusion of this call. This presentation includes information that constitutes forward-looking statements made pursuant to the safe harbor provision of the Private Securities Litigation Reform Act of 1995, including statements about Amdocs' growth and business results in future quarters and years. Although we believe the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be obtained or that any deviations will not be material. Such statements involve risks and uncertainties that may cause future results to differ from those anticipated. These risks include, but are not limited to, the effects of general macroeconomic conditions, prevailing level of macroeconomic, business and operational uncertainty, including as a result of geopolitical events and the COVID-19 pandemic, as well as the current inflationary environment, and the effects of these conditions on the Company's customers' businesses and levels of business activity, including the effect of the current economic uncertainty and industry pressure on the spending decisions of the Company's customers. Amdocs' ability to grow in the business markets that it serves, Amdocs' ability to successfully integrate acquired businesses, adverse effects of market competition, rapid technological shifts that may render the Company's products and services obsolete, potential loss of a major customer, our ability to develop long-term relationships with our customers, our ability to successfully and effectively implement artificial intelligence and Generative AI in the Company's offerings and operations, and risks associated with operating businesses in the international market. Amdocs may elect to update these forward-looking statements at some point in the future; however, Amdocs specifically disclaims any obligation to do so. These and other risks are discussed at greater length in Amdocs' filings with the Securities and Exchange Commission, including in our Annual Report on Form 20-F for the fiscal year ended September 30, 2023 filed on December 13, 2023, and our Form 6-K furnished for the first quarter of fiscal 2024 on February 20, 2024, and for the second quarter of fiscal 2024 on May 20, 2024.

This presentation includes non-GAAP financial measures, including non-GAAP operating margin, free cash flow, revenue on a constant currency basis, non-GAAP net income, non-GAAP net income attributable to Amdocs Limited, and non-GAAP earnings per share. Free cash flow equals cash generated by operating activities less net capital expenditures and other. While in prior years Amdocs used normalized free cash flow, a measure of our operating performance, is further adjusted to exclude net capital expenditures related to the new campus development, payments for non-recurring and unusual charges (such as capital gains tax to be paid in relation to the divestiture of OpenMarket), and payments of acquisition related liabilities, Amdocs is no longer reporting normalized free cash flow. Normalized free cash flow is not comparable to free cash flow. These non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, these non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. Amdocs believes that non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with Amdocs' results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate Amdocs' results of operations in conjunction with the corresponding GAAP measures. Please refer to the appendix for a reconciliation of these metrics to the most comparable GAAP provision.

This presentation also includes pro forma metrics which exclude the financial impact of OpenMarket (divested on December 31, 2020) from fiscal year 2021. Please also review the information contained in Amdocs' press release dated August 7, 2024 with respect to earnings for fiscal Q3 2024. The press release contains additional information regarding Amdocs' outlook for fiscal year 2024 and certain non-GAAP metrics and their reconciliations.

Today's speakers



Shuky Sheffer

President & Chief Executive Officer



Tamar Rapaport-Dagim

Chief Financial Officer & Chief Operating Officer

Earnings call agenda

1 Strategy & business performance update

Shuky Sheffer,
President &
Chief Executive Officer

2 Financial review & outlook

Tamar Rapaport-Dagim,
Chief Financial Officer &
Chief Operating Officer

3 Q&A



Shuky Sheffer

President & Chief Executive Officer

Strategy and business performance update

Q3/24: Solid Financial Results

Thanks to our **amazing people** around the world, for their commitment to helping our customers **provide seamless connectivity** and **amazing user experiences** to **billions of end users** each day

Amdocs at a Glance

3.1B

People
Impacted
by our
Platforms

1.7B

Daily digital
journeys

\$1B+

Investments
in our next-
gen cloud
platform

+95%

Successful
transformations

Close to
100%

Managed
services
contract
renewals

~75%

Recurring
revenue

Q3/24: Record Revenue, Accelerated Margin Improvement & Robust FCF Generation

Revenue	Non-GAAP operating margin ⁽³⁾	Non-GAAP EPS ⁽³⁾	12-month backlog
<p>RECORD</p> <p>\$1.25B</p>	<p>18.6%</p>	<p>\$1.62</p>	<p>RECORD</p> <p>\$4.25B</p>
<p>Up ~2% YoY⁽¹⁾⁽²⁾ in line with the midpoint of our guidance, after adjusting for unfavorable foreign currency movements</p>	<p>+80bps YoY +20bps QoQ highest in many years as we continued to benefit from our ongoing margin expansion initiatives</p>	<p>Higher end of our expectations</p>	<p>Up ~3% YoY</p>

**Increased our pace of buyback activity, repurchasing ~\$169 million of shares
Demonstrating our confidence in Amdocs' future success**

Third Quarter Key Highlights



Healthy sales momentum

Strong demand for Amdocs cloud solutions

Significant 5-year mainframe-to-cloud deal



Upgrade and cloud migration projects



Healthy demand for digital modernization across broader strategic domains

connectX SaaS platform



MGS expansion



Monetization platform



End-to-end OSS



Data & AI



Generative AI momentum

Integration of Amdocs' telco-specific GenAI **amAIz platform**, by leading global operator

In partnership with NVIDIA



Consistent project execution and operations

Another quarter of consistent execution and a high number of deployments

Go lives:

Subscription management platform



CPQ



Migration to Oracle Cloud



Record quarter in managed services, extended and expanded mission critical support activities



Strategic Growth Framework

Our growth strategy, designed to provide the market-leading innovation our customers need



Accelerate the journey to the **cloud**



Digitally transform the customer experience for consumer and B2B



Monetize the future market potential of **5G standalone networks, fixed wireless access, and fiber**



Deliver dynamic connected experiences by streamlining and **automating complex network ecosystems**



Simplify and accelerate the adoption of **Generative AI**

Progress in Strategic Domains - Cloud



Cloud Accelerate the journey to the cloud

Strong partnerships



Signed significant 5-year mainframe-to-cloud migration and operation deal with AT&T
Leverages Amdocs' acquisition of Astadia and its technology capabilities



Selected projects

Business value



Multi-year managed services agreement to migrate monetization operations to the cloud

Flexible and cost-efficient infrastructure and unlock new business models



Netherlands

Modernize and migrate monetization engines to the public cloud, including Amdocs and non-Amdocs applications

Improved operational efficiency and business resilience, and empowering innovative new services

Cloud-related revenue exceeded 20% of total in FY 2023 and is on-track for double-digit growth in FY 2024

Progress in Strategic Domains – Digital Modernization



Digital transformation

Digitally transform the customer experience for consumer and B2B

Selected examples

Business value



AT&T

connectX: Amdocs' cloud-native SaaS platform

Enables quick launch of new digital brands and services for different customer segments



Globe
Philippines

AI & Data Platform

Access to real-time business data from various sources to enhance customer experience, optimize operations, and launch personalized services



Optus
Australia

CPQ platform across all lines of enterprise business

Simplify and accelerate their B2B sales journey



AT&T is the latest in a growing list of customers to select Amdocs connectX SaaS 'telco in a box' platform:



Brazil



South Africa



Progress in Strategic Domains - 5G, FWA and Fiber



5G, FWA and Fiber

Monetize the future market potential of 5G standalone networks, fixed wireless access, and fiber with innovative services

Selected projects



Monetization platforms upgrade and modernize

Business value

Enables seamless integration and enhanced agility to accelerate time-to-market for new services and offerings and improved customer experience

Our capabilities include a full range of BSS and OSS offerings to support all aspects of the fiber customer journey

- Fiber service creation
- Ordering & activation
- Billing
- Customer support
- Planning & automation of network rollout

Progress in Strategic Domains - Network Automation



Network automation

Deliver dynamic connected experiences by streamlining and automating complex network ecosystems

Selected projects



Intelligent Networking Suite
+
Customer service solution for case management, part of Amdocs Customer Engagement Platform



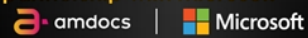
Significant end-to-end OSS deal across a single, connected platform

E2E suite strengthened by the acquisition of TEOCO service assurance business

Business value

Enabling a wide range of provisioning changes, capacity planning and fault-resolution services across a single, connected platform, while streamlining its end-to-end business processes

Includes component of the Amdocs Customer Engagement Platform built in partnership with Microsoft



Make it amazing. Together.

* referenced last quarter as a major service provide in Southeast Asia

Progress in strategic domains – GenAI



Generative AI Strategy Acceleration

An industry leader in helping service providers unlock the transformative potential of Gen AI



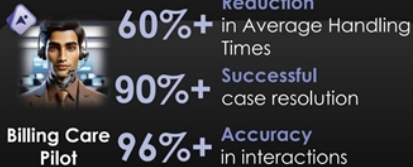
GenAI Commercial Momentum

Chosen by a **leading global operator** to improve efficiencies, re-shape customer experiences, and drive new revenue



Production-Proven Business Value

Demonstrating proven results against true carrier-scale production imperatives at a **North American operator**



Strong Collaboration with Industry Leaders

amAlz-powered super agents addressing our customers' most important opportunities, leveraging the best of our partner ecosystem



Current Operating Environment



We continue to operate in a **challenging industry demand environment, the conditions of which are yet to improve**



Healthy **pipeline of opportunities** across strategic areas

Positioned to maintain a **high win rate**, leveraging our **innovation and technology, market-leading portfolio, best-in-class execution** and **highly talented people**



Cloud-related activities on track for **double-digit revenue growth** in FY24

Exceeded 20% of our revenue in FY23



GenAI strategy is **gaining momentum** as we shift from production pilots to commercial customer awards



Commitment to **operational excellence** and **efficiency initiatives** is bearing fruit, positioning us to **accelerated profitability gains in fiscal 2024**

FY24 outlook

A

Revenue⁽¹⁾

2.3%-3.1%

YoY growth

Reiterating **2.7% midpoint while tightening the range**

Expect **double-digit cloud** revenue growth

B

Free cash flow

~\$700m

~90%+ earning-to-cash flow conversion, and represents a healthy **free cash flow yield⁽³⁾⁽⁴⁾ of ~7%**

C

Non-GAAP EBIT (2)

18.1% - 18.7%

% margin

+60bps accelerated profitability improvement, **at the guidance midpoint**, mainly driven by **automation, sophisticated tools** and **Gen-AI** potential

D

Non-GAAP EPS⁽²⁾

8.5%-9.5%

YoY growth

Reiterating **9% mid-point, while tightening the range**

We are positioned to deliver **double-digit expected total shareholder returns⁽⁵⁾** for the **4th** straight year in FY 2024

1. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

2. Non-GAAP. See reconciliation tables in appendix

3. Yield = expected reported free cash flow of \$700M in FY2024 as a percentage of Amdocs' market capitalization as of August 7, 2024

4. FY2024 excludes non-recurring restructuring payments

5. Expected total shareholder return = Non-GAAP EPS growth plus dividend yield; FY2024E assumed midpoint of pro forma non-GAAP EPS outlook, and dividend yield based on proposed new quarterly rate of \$0.479 as of share price on 11/7/23



Tamar Rapaport-Dagim

Chief Financial Officer & Chief Operating Officer

Financial review & outlook

Q3 FY2024 Financial Highlights

- Record revenue, **+1.1% YoY** as reported and **+1.8%** YoY constant currency⁽¹⁾
- North America revenue up **+0.7%** QoQ and down **-0.3%** YoY
- Europe down **~6%** YoY, reflecting normal business fluctuations
- Record revenue in Rest of World, up **~13%** YoY
- Highest operating profitability in years, reflecting **operational excellence** and **cumulative benefits** of **automation, AI and Gen AI**, and other **sophisticated** tools

1. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period
2. Non-GAAP. See reconciliation tables in appendix

Q3 2024 Results

Q3 Revenue

\$1,250 million

+1.1% YoY, +1.8% constant currency⁽¹⁾
In line with guidance midpoint adjusting for \$5M currency impact (\$1,235M - \$1,275M)

Q3 Non-GAAP⁽²⁾ Operating Margin

18.6%, +80bps YoY

+20 bps QoQ

Q3 GAAP Diluted EPS

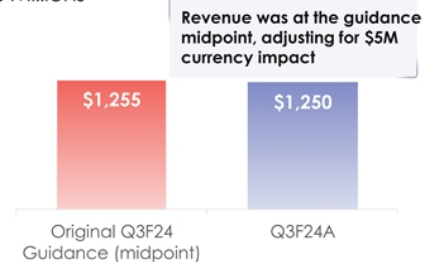
\$1.21 including a restructuring charge of 11 cents, without which EPS was at the high-end of guidance (\$1.24 - \$1.32)

Q3 Non-GAAP⁽²⁾ Diluted EPS

\$1.62 at higher-end of guidance (\$1.57 - \$1.63)

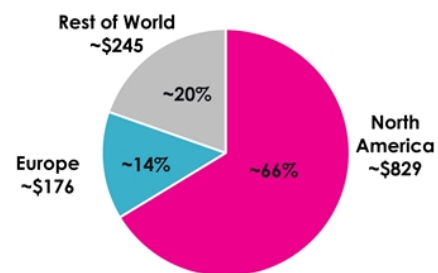
Q3 2024 Revenue vs. Guidance

\$ Millions



Q3 2024 Revenue by Region

\$ Millions



Leading Indicators & Business Model Visibility

12-Month Backlog

~\$4.25B

Record-high as of June 30, 2024

+2.7% YoY, +\$20M QoQ

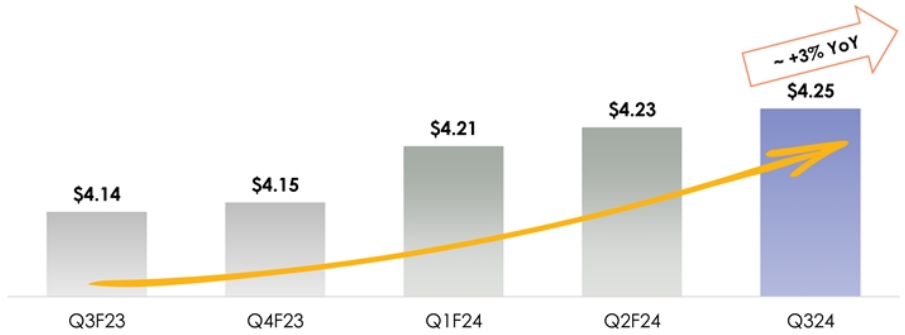
12-month backlog has traditionally served as a good **leading indicator** of our business

19

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Record Quarterly 12-Month Backlog in Q3F24

\$ Billions



12-month backlog includes:

- ★ Anticipated revenue related to contracts
- ⚙️ Estimated revenue from **managed services** contracts
- 📄 Letters of intent
- 🛠️ **Maintenance**
- 🔄 Estimated **ongoing support** activities

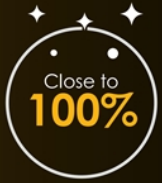
a | **make.it**
amazing

Leading Indicators & Business Model Visibility

Managed Services

~\$741M

~59% of total revenue in Q3 F2024



managed services contract renewals

Managed Services Revenue: Q3 FY2024

\$ Billions

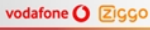
Managed services arrangements support business model resiliency with highly recurring revenue streams, multi-year engagements and high renewal rates, and may also include large-scale digital transformation projects



Significant 5-year deal expands activities in a new cloud domain and extends consumer domain engagement through 2029



Multi-year managed services agreement to migrate its monetization operations to the cloud



Modernize and migrate monetization engines to public cloud, including 2-year managed services extension to ensure the operational smooth-running of these mission-critical systems



Extension and expansion of hosting and managed services agreement to provide ongoing support for Spectrum Mobile, plus enhanced services to support the rapid growth of Spectrum's mobile and cable businesses

Balance Sheet & Cash Flow

Reported free cash flow⁽¹⁾ of **\$175 million** in Q3 2024, including ~\$18 million of restructuring payments

Ample liquidity to support ongoing business needs while retaining the capacity to fund future strategic growth investments

1. Non-GAAP. See reconciliation tables in appendix
 2. \$650M senior note, maturing June 2030

DSO's 74 days

-5 days YoY and -2 days QoQ
 DSO's may fluctuate from quarter to quarter

The sequential quarter change in unbilled receivables net of deferred revenue was \$40 million in Q3, aggregating the short-term and long-term balances

The net difference between unbilled receivables and deferred revenue fluctuates from quarter to quarter, in line with normal business activities as well as progress on significant multi-year transformation programs we are currently running in North America.

Liquidity: Cash + Credit Facility \$1.0 billion

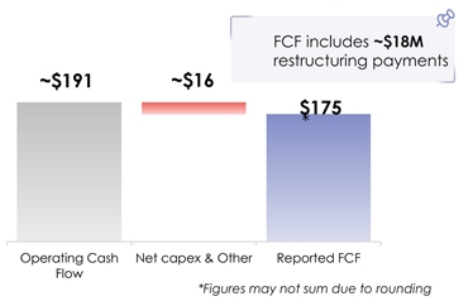
Ample liquidity including available \$500M revolving credit facility

Baa1
Moody's

BBB
S&P

Committed to maintaining our Investment grade credit rating

Q3 2024 Free cash flow⁽¹⁾ bridge



Cash, Credit Facility & Debt Position \$ Millions, as of June 30, 2024



Disciplined Capital Allocation

✦ **Reiterates** free cash flow⁽¹⁾ (FCF) target of **\$700M⁽⁶⁾** in FY2024, equating to more than 90% cash conversion

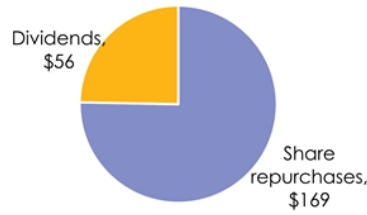
✦ **~7%** free cash flow yield⁽²⁾⁽⁶⁾

✦ Expects to return more than **100%** of free cash flow to shareholders in FY2024

1. Non-GAAP. See appendix tables for reconciliation of FCF
2. Yield = expected reported free cash flow of \$700M in FY2024 as a percentage of Amdocs' market capitalization as of August 7, 2024
3. FCF in FY2020, FY2021 and FY2022 is presented on a normalized basis, which mainly excludes net capital expenditures related to the new campus development; normalized FCF disclosure is not applicable as of FY2023 onward
4. Refer to <https://investors.amdocs.com/> and earnings reports issued on 11/2/2021 and 11/8/2022 for reconciliation of normalized FCF in FY2020, FY2021 and FY2022
5. FY2023 excludes \$20M non-recurring restructuring payments
6. FY2024 excludes non-recurring restructuring payments

Q3 2024 Cash Returned to Shareholders

\$ Millions



Board authorized quarterly dividend payment:

47.9 cents

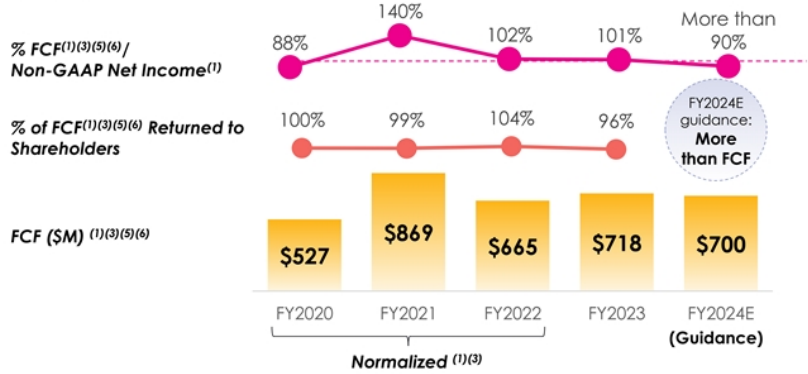
Payable on October 25, 2024, to shareholders on record date of September 30, 2024

Returned **\$601M** to shareholders via share repurchases and dividends for the fiscal year 2024 to date

~**\$0.7B** of aggregate share repurchase authorization remaining as of June 30, 2024

FCF: Four-year historical trend and FY2024E outlook

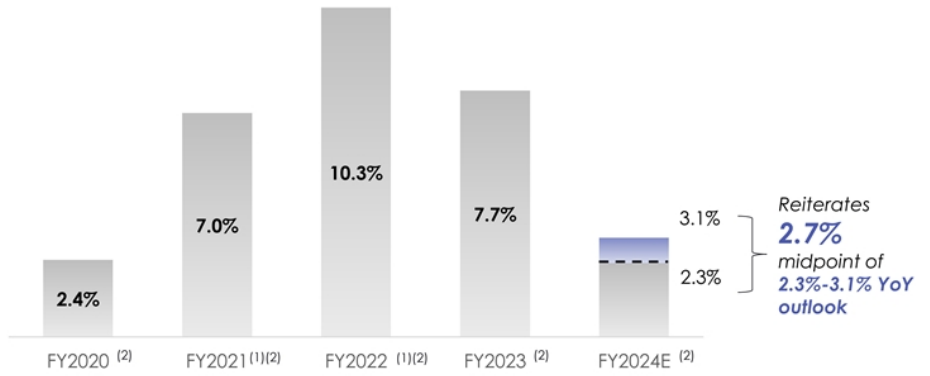
⁽¹⁾⁽³⁾⁽⁴⁾⁽⁵⁾⁽⁶⁾



FY2024 Revenue Growth Outlook

- ✦ Reiterates **2.7%** midpoint of FY2024 revenue growth outlook of **2.3%-3.1% YoY** constant currency⁽²⁾
- ✦ Expects revenue growth of **1.9%-2.7% YoY** as reported, incorporating an unfavorable foreign currency impact of ~40 bps YoY
- ✦ Cloud exceeded **20%** of total revenue in FY2023, and is on-track for **double-digit** revenue growth in FY2024E

Revenue Growth YoY% Growth Constant Currency⁽²⁾



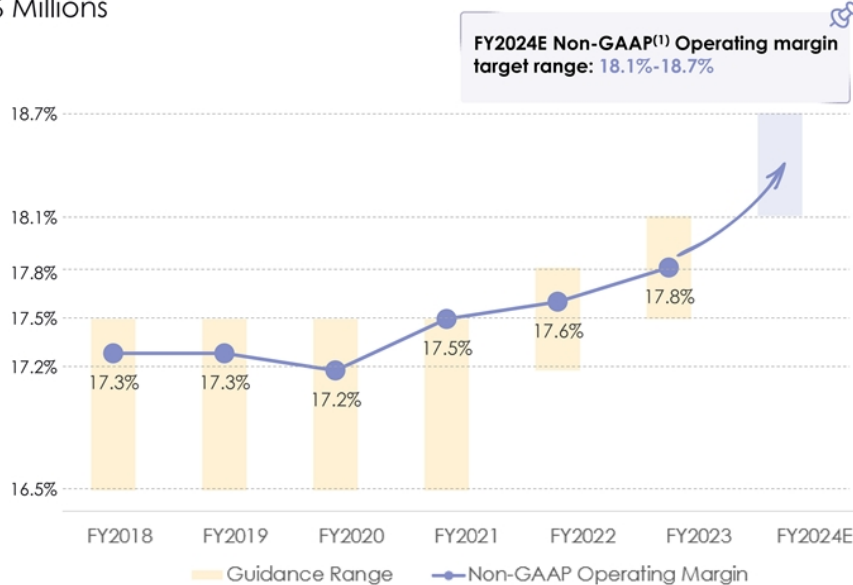
1. Pro forma metrics exclude the financial impact of OpenMarket (which was divested on December 31, 2020) from fiscal year 2021.
 2. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

Profitability Improvement On-Track

- On pace to **achieve** accelerated profitability improvement in FY2024, including **stronger** second half non-GAAP operating margins
- Committed to **long-term cost structure and productivity improvement** by leveraging our unique business model, technology deployment and focus on operational excellence
- Additional **restructuring** charges expected in next several quarters

1. Non-GAAP. See reconciliation tables in appendix
 2. Refer to <https://investors.amdocs.com/> and earnings reports issued on 11/8/2018, 11/12/19, 11/10/20, 11/2/2021 and 11/8/2022 for reconciliation of non-GAAP operating margin in FY2018, FY2019, FY2020, FY2021 and FY2022

Quarterly Non-GAAP⁽¹⁾ Operating Margin: FY2018 – FY2024E⁽²⁾
 \$ Millions



"We are proactively evaluating our portfolio of products, services and business lines in relation to our strategic investment priorities for fiscal 2025"

– Tamar Rapaport Dagim, Q3 FY 2024 Earnings Call, August 7, 2024



FY2024 Non-GAAP EPS Outlook

✦ **Reiterates** 9% midpoint of non-GAAP⁽²⁾ EPS growth of **8.5%-9.5%** in FY2024E

✦ Targeting **double-digit** expected total shareholder returns⁽³⁾ for the **fourth year** running in FY2024E

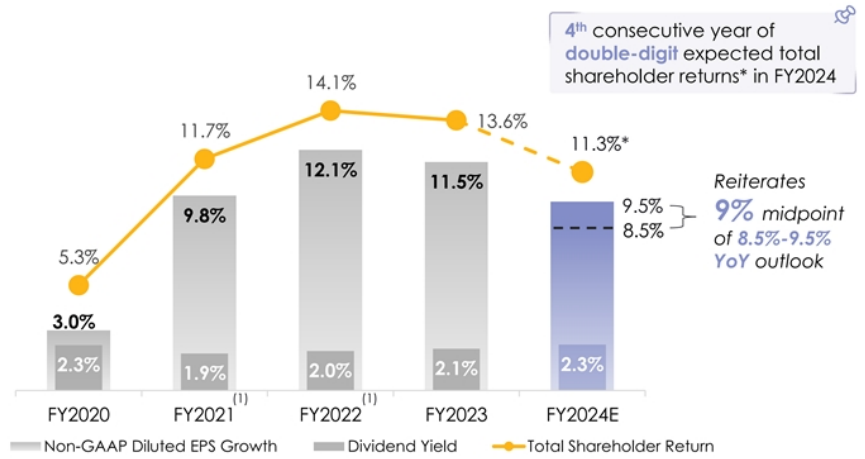
1. Pro forma metrics exclude the financial impact of OpenMarket (which was divested on December 31, 2020) from fiscal year 2021.
2. Non-GAAP. See reconciliation tables in appendix.
3. Expected total shareholder return assumes Non-GAAP EPS growth plus dividend yield (based on fiscal year end closing share price); FY2024E assumed 9% midpoint of non-GAAP EPS outlook, and dividend yield based on quarterly rate of \$0.479 as of share price on 11/7/23
4. Refer to <https://investors.amdocs.com/> and earnings reports issued on 11/10/2020, 11/2/2021 and 11/8/2022 for non-GAAP reconciliation in FY2019, FY2020, FY2021 and FY2022

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Total Shareholder Return⁽³⁾⁽⁴⁾

Non-GAAP⁽²⁾ Diluted EPS Growth YoY % + Dividend Yield
FY21 and FY22 non-GAAP EPS growth is presented pro forma⁽¹⁾



*Non-GAAP⁽²⁾ EPS growth of 9.0%, plus ~2.3% dividend yield



Committed to ESG

TIME

TIME Magazine names Amdocs as one of World's Most Sustainable Companies 2024



Achieved a 55% reduction in Amdocs' Scope 1&2 CO2 emissions since fiscal 2019, far exceeding our Science Based Target commitments



Amdocs' ESG & CSR report for 2023/24 published



Amdocs' global consumption of renewable energy reached nearly 59% in 2023, up significantly from just over 19% in 2021

Q&A

Appendix

Outlook & Reconciliation Tables

Q4 & FY2024 Outlook

Positioned to deliver **double-digit** expected total shareholder returns for the **fourth** year running

Q4 Fiscal 2024 Outlook

Revenue	\$1,240 - \$1,280 million
GAAP EPS	\$1.34 - \$1.42
Non-GAAP ⁽¹⁾ EPS	\$1.67 - \$1.73
Share Count	115 million
Effective Tax Rate Non-GAAP ⁽¹⁾	High-end of annual target range of 13.0% - 17.0%

Full Year Fiscal 2024 Outlook	Updated	Previous
Revenue growth As reported	1.9% - 2.7%	1.6% - 3.6%
Revenue growth Constant currency ⁽²⁾	2.3% - 3.1%	1.7% - 3.7%
GAAP EPS growth	7.4% - 9.2%	7.0% - 13.0%
Non-GAAP ⁽¹⁾ EPS growth	8.5% - 9.5%	7.0% - 11.0%
Operating Margin Non-GAAP ⁽¹⁾	18.1% - 18.7%	18.1% - 18.7%
Effective Tax Rate Non-GAAP ⁽¹⁾	13.0% - 17.0%	13.0% - 17.0%
Free cash flow ⁽¹⁾	\$700 million	\$700 million

1. Non-GAAP. See reconciliation tables in appendix

2. Constant currency. Assumes exchange rates in the current period were unchanged from the prior period

Reconciliation Tables

AMDOCS LIMITED Selected Financial Metrics (In thousands, except per share data)

	Three months ended June 30,		Nine months ended June 30,	
	2024	2023	2024	2023
Revenue	\$ 1,250,059	\$ 1,235,962	\$ 3,741,107	\$ 3,644,986
Non-GAAP operating income	232,390	220,222	687,065	647,497
Non-GAAP net income	187,807	189,605	555,260	545,445
Non-GAAP net income attributable to Amdocs Limited	187,098	188,918	552,871	543,847
Non-GAAP diluted earnings per share	\$ 1.62	\$ 1.57	\$ 4.74	\$ 4.49
Diluted weighted average number of shares outstanding	115,548	120,351	116,738	121,070

Free Cash Flows (In thousands)

	Three months ended June 30,		Nine months ended June 30,	
	2024	2023	2024	2023
Net Cash Provided by Operating Activities	\$ 191,462	\$ 172,557	\$ 506,506	\$ 550,259
Purchases of property and equipment, net (a)	(16,337)	(28,983)	(79,683)	(97,805)
Free Cash Flow	\$ 175,125	\$ 143,574	\$ 426,823	\$ 452,454

(a) The amounts under "Purchase of property and equipment, net", include immaterial proceeds from sale of property and equipment for the nine months ended June 30, 2024 and 2023, respectively.

Reconciliation Tables

AMDOCS LIMITED Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP (in thousands)

	Three Months Ended June 30, 2024						
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Tax effect	Non-GAAP
Operating expenses:							
Cost of revenue	\$ 809,970	\$ -	\$(13,351)	\$(584)	\$ -	\$ -	\$ 796,035
Research and development	90,368		(2,166)				88,202
Selling, general and administrative	144,027		(10,595)				133,432
Amortization of purchased intangible assets and other	15,111	(15,111)					-
Restructuring charges	14,715				(14,715)		-
Total operating expenses	1,074,191	(15,111)	(26,112)	(584)	(14,715)	-	1,017,669
Operating income	175,868	15,111	26,112	584	14,715	-	232,390
Interest and other expense, net	(6,872)						(6,872)
Income taxes	27,998					9,713	37,711
Net income	140,998	15,111	26,112	584	14,715	(9,713)	187,807
Net income attributable to noncontrolling interests	709						709
Net income attributable to Amdocs Limited	\$ 140,289	\$ 15,111	\$ 26,112	\$ 584	\$ 14,715	\$ (9,713)	\$ 187,098

	Three Months Ended June 30, 2023						
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Other	Tax effect	Non-GAAP
Operating expenses:							
Cost of revenue	\$ 804,007	\$ -	\$(11,852)	\$(152)	\$ -	\$ -	\$ 792,003
Research and development	92,162		(2,037)				90,125
Selling, general and administrative	143,777		(10,165)				133,612
Amortization of purchased intangible assets and other	13,302	(13,302)					-
Total operating expenses	1,053,248	(13,302)	(24,054)	(152)		-	1,015,740
Operating income	182,714	13,302	24,054	152		-	220,222
Interest and other expense, net	(4,421)				508		(3,913)
Income tax expense	18,178					8,526	26,704
Net income	160,115	13,302	24,054	152	508	(8,526)	189,605
Net income attributable to noncontrolling interests	687						687
Net income attributable to Amdocs Limited	\$ 159,428	\$ 13,302	\$ 24,054	\$ 152	\$ 508	\$ (8,526)	\$ 188,918

Reconciliation Tables

AMDOCS LIMITED Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP (in thousands)

	Nine Months Ended June 30, 2024							Non-GAAP
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Other	Tax effect	
Operating expenses:								
Cost of revenue	\$ 2,424,710	\$ -	\$ (40,126)	\$ 3,000	\$ -	\$ -	\$ -	\$ 2,387,584
Research and development	270,729		(6,289)					264,440
Selling, general and administrative	434,140		(32,122)					402,018
Amortization of purchased intangible assets and other	47,719	(47,719)						-
Restructuring charges	47,875				(47,875)			-
Total operating expenses	3,225,173	(47,719)	(78,537)	3,000	(47,875)			3,054,042
Operating income	515,934	47,719	78,537	(3,000)	47,875			687,065
Interest and other expense, net	(28,300)					5,538		(22,762)
Income tax expense	78,489						30,554	109,043
Net income	409,145	47,719	78,537	(3,000)	47,875	5,538	(30,554)	555,260
Net income attributable to noncontrolling interests	2,389							2,389
Net income attributable to Amdocs Limited	\$ 406,756	\$ 47,719	\$ 78,537	\$ (3,000)	\$ 47,875	\$ 5,538	\$ (30,554)	\$ 552,871

	Nine Months Ended June 30, 2023							Non-GAAP
	GAAP	Amortization of purchased intangible assets and other	Equity based compensation expense	Changes in certain acquisitions related liabilities measured at fair value	Restructuring charges	Other	Tax effect	
Operating expenses:								
Cost of revenue	\$2,356,341	\$ -	\$ (30,568)	\$ (1,436)	\$ -	\$ -	\$ -	\$ 2,324,337
Research and development	277,162		(5,224)					271,938
Selling, general and administrative	430,327		(29,113)					401,214
Amortization of purchased intangible assets and other	41,555	(41,555)						-
Restructuring charges	24,536				(24,536)			-
Total operating expenses	3,129,921	(41,555)	(64,905)	(1,436)	(24,536)			2,997,489
Operating income	515,065	41,555	64,905	1,436	24,536			647,497
Interest and other expense, net	(12,322)					508		(11,814)
Income tax expense	62,447						27,791	90,238
Net income	440,296	41,555	64,905	1,436	24,536	508	(27,791)	545,445
Net income attributable to noncontrolling interests	1,598							1,598
Net income attributable to Amdocs Limited	\$ 438,698	\$ 41,555	\$ 64,905	\$ 1,436	\$ 24,536	\$ 508	\$ (27,791)	\$ 543,847

Q3 BoD 2024
Board of Directors

Thank you!

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amazing**

